



GEORGIAN TRADE & TRANSIT ANALYSIS

FINAL

Monday, July 02, 2012

This publication was produced for review by the United States Agency for International Development. It was prepared by Deloitte Consulting LLP.

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USAID ECONOMIC PROSPERITY INITIATIVE (EPI)

CONTRACT NUMBER: AID-114-C-10-00004

DELOITTE CONSULTING LLP

USAID/CAUCASUS

MONDAY, JULY 02, 2012

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DATA

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Key Words: trade, transit, origin, destination, export, import, product, Georgia, road, rail, sea, air

ABSTRACT

The aim of this study was to identify, obtain and analyze reliable data commodity flows from, to and through Georgia. Data is gathered for the years 2005-2010, although partial data from 2011 is also presented in order to assess continuity of trends.

ACKNOWLEDGMENTS

The author expresses his appreciation to the National Statistics Office of Georgia, especially Ms. Lika Gviniashvili and Ms. Lika Dzebisauri.

Appreciation is also given to Mr. Vasil Gedevanishvili, Chief of the Statistics Department of the Revenue Service of the Ministry of Finance of Georgia for his assistance in obtaining valuable information on transit goods through Georgia.

Additionally, the author express thanks to volunteers, former students of the Free University of Georgia, and now collaborators of the consulting and transportation company Vengo, Mr. David Cheishvili, who performed calculations and analysis of the statistical data for transits through Georgia and Mrs. Rusudan Kavtaradze, who analyzed Export – Import data for the last five years.

ABBREVIATIONS

TRACECA	Transport Corridor Europe Caucasasia Asia
HSC	Harmonised System Codes
CIS	Commonwealth of Independent States
GAA	Georgia Armenia Azerbaijan market
FDI	Foreign Direct Investment

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I. EXECUTIVE SUMMARY

The aim of this study is to determine the export potential of Georgia by identifying the most prevalent export products and export destinations and analyzing the potential of such export products. The study also analyzed transit flows from 2005 to 2010 through Georgia to better understand the opportunities in Georgian economy with regards to cargo flows and requirements for logistics centers.

The study indicates the following key opportunities:

- **There has been a continuous annual growth of transit flows**
 - Explosive growth by weight in the transit of commodities (i.e., coal and petroleum with over 300 percent increase on average for the period 2005-2010; agricultural products, meat, and poultry), with expected rising numbers over the next few years
 - Top cargo includes coal, petroleum, iron and iron ores, wheat and meslin, various meats and poultry, cane and beet sugar, and various chemicals
- **There are potential opportunities for Georgia from transit cargo flows**
 - Investment into specific types of logistics infrastructure to meet cargo requirements, such as agricultural and food product logistics centers
 - Opportunities for additional processing to increase value added
- **The study allows for targeted promotion of Georgia as a corridor for cargo with origin and destination countries**
 - Major countries of origin for goods transiting Georgia include the US, Turkey, Armenia, Ukraine, Russia.
 - Major countries of destination for goods transiting Georgia include Armenia, Azerbaijan, Turkey, Russia and Central Asian countries.

The re-export of used motor vehicles is a growing export sector. The liberal import and transit procedures allowed Georgia to establish a used vehicle market and then re-export vehicles to Azerbaijan, Armenia and Central Asia. A similar model of consolidation could be applied for other products, such as furniture, washing materials, automotive spare parts, meat, or sugar. While significant investment would be needed to establish a relevant logistics and consolidation center, a better understanding of trade and cargo flows is one step into that direction.

Other transport and logistics opportunities are emerging in the near future, such as the railway connection from Azerbaijan to Turkey through Georgia. A new transmission line for electricity will not only allow for export of electricity as new hydro power plants are being constructed, but the lower-cost electricity can also be consumed by logistical and goods processing centers.

The study has analyzed the export and import statistics per different commodity value and weight, and country origin and country destination. In addition, the study elaborates top transit products by weight for the last years¹, top 30 country origins and country destinations for the transit cargo, top five transit goods and their transportation modes.

The total amount of trade and cargo data information is too large to be analyzed in one study alone. EPI recommends that the transport and logistics industry and other relevant stakeholders continue to analyze available data to identify opportunities for their businesses; for example, the specific demand in destination country, available transportation modes, better understanding what is processed by the ports, what is delivered by the ferries, and where improvement of the infrastructure to better handle the cargo flows, such as cold storage facilities or specifically designated warehouses (for example, for cotton), is necessary.

This study's source of data is statistics from GEOSTAT and the Revenue Service. The data quality, however, has significant issues which have been identified and presented to the two entities. EPI believes, and it has been confirmed by the Revenue Service, that some of the value figures may have been miscoded as cargo enters the country. The data for 2008 is especially problematic as it indicates that some of the cargo value has increased ten-fold. The upcoming EPI-supported activity with establishing the trade facilitation system will assist, among other significant trade efficiency enhancements, in also improving the quality of trade and cargo data.

¹ The database included weight data, but no data could be obtained for values in USD or other currencies.

II. APPENDICES

- A. METHODOLOGY**
- B. FINDINGS**
- C. RECOMMENDATIONS**

A. METHODOLOGY

The aim of this study was to identify the top export, import and transit products in 2005-2010 by volume and value, to identify the main origin and destination countries for transit goods through Georgia, and to analyze potential opportunities for the transport and logistics industry.

The immense amount of raw data was analyzed with Microsoft Excel, with the database comprising around 50,000 rows. The following functions were used to facilitate data analysis:

- Filtering;
- Sorting;
- “Vlookup” function;
- “Sum” function;
- “Sumif” function;
- “If” function;
- “And” function;
- “Or” function;

For data visualization, the study also includes several charts.

The report focuses on Georgia’s trade data over the years 2005-2010, according to value and volume, sorted by the top origin and destination countries, and the top 30 export and import products. The top 30 transit products were also reviewed, sorted by volume and by the top 30 origin and destination countries.² Transportation modes were also identified.

² The database included weight data, but no data could be obtained for values in USD or other currencies.

B. FINDINGS

The study has identified the following leading export products: ferro-alloys, gold in semi-manufactured forms, mineral water, nuts, wine, wood and pulp, construction materials, pharmaceutical and medical devices, apparel, and copper. For most of these products Georgia has favorable cost factors, logistics position and business environment for serving the Caucasus market and also other countries of TRACECA.

In the next 2-3 years, the study estimates transit in the territory of Georgia of the following goods:

- Meat and meat products, poultry
- Undenatured ethyl alcohol
- Construction materials
- Tractors and construction equipment
- Sugar
- Bananas and other tropical fruits
- Washing materials
- Chemical products
- Milk and cream products
- Rice
- Tobacco products

The study estimates the following trade flows in the coming years:

Transited Goods	Transited weight
Petroleum products	5 million tonnes
Fluorine, iodine and bromine	1 million tonnes
Coal briquettes and related products	4 million tonnes
Iron ore and iron products	1 million tonnes

Sugar	1 million tonnes
Construction material	1 million tonnes

EXPORTS

TOP 30 EXPORT PRODUCTS BY VALUE

In the following table, information concerning the top 30 export goods for the past 5 years is presented. In order to establish trends, figures for the years 2005-2010 are presented alongside data from the first 6 months of 2011, which demonstrates significant increases in the export of some major commodities, such as mineral water and soft drinks. Wine exported in the first 6 months of 2011 already reached 71 percent of the total 2010 value.

There is also a positive upward trend for the export of pharmaceuticals, mineral or chemical nitrogenous fertilizers, and ferro-alloys.

Special attention should be paid to the position of products under HS Codes 870324 and 870333 – motor cars. Cars are not produced in Georgia, but re-exported to Georgia's neighboring countries and Central Asia. This has resulted from the establishment of car markets and a liberal trading regime.

Products under HS 271600 also require specific attention – electrical energy and the fact that Georgia has moved from being a net importer to an exporter of electricity. Taking into account the established and planned power generation projects, it is logical to see the positive trends.

Cement, after USD 46 million in exports in 2008, suffered a decrease because of the real estate and construction crisis in the region, although the situation improved slightly in the first 6 months of 2011.

Copper ores and concentrates are slowly improving, although exports of this commodity are still less than 63 percent of the 2008 figure.

Ferrous scrap exports in the last five years decreased because of the opening of the steel factory in Rustavi and Kutaisi. They are now competitors to the foreign buyers of Georgian scrap. At the same time, there is a small growth in scrap exports in the form of ingots of iron and steel (HS Code 720449).

Live animals (HS Codes 010290 and 010410) comprise largely sheep, which Georgia sells to the Middle East, and for the first time in 2011 to Israel.

Nut exports, after a peak in 2007 suffered from a fall in value of 50 percent, although improved again in 2009 and continues the positive trend.

Analysis of data over the past 5 years demonstrates the negative impacts of the Russian embargo on Georgian agricultural products.

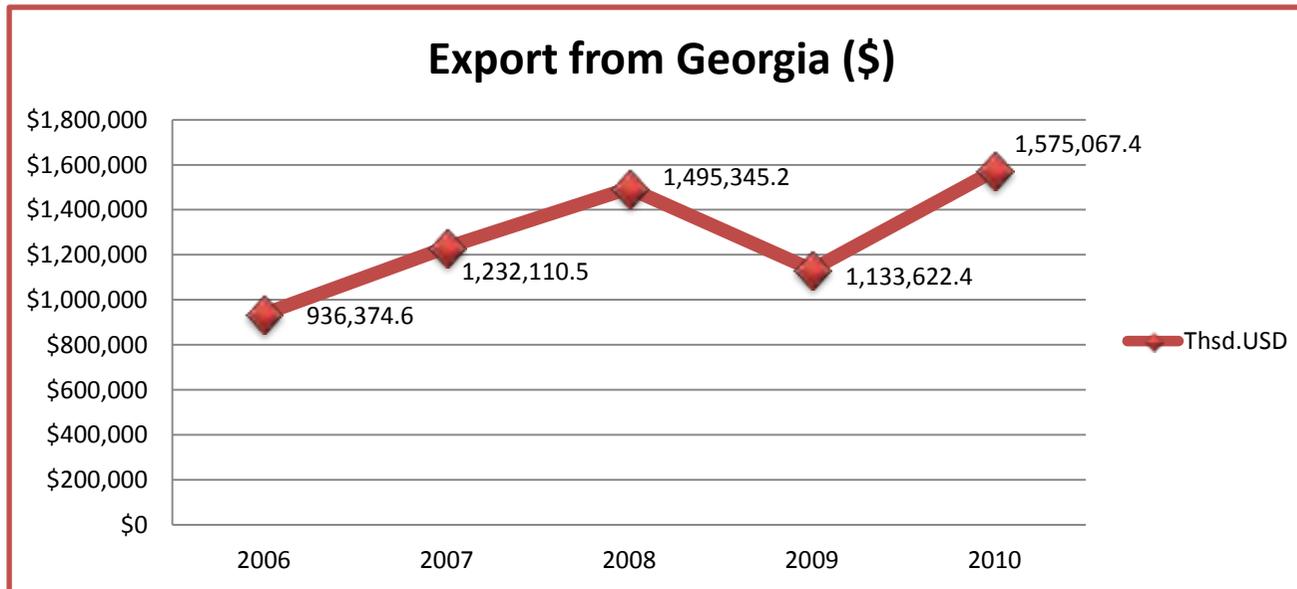
Georgia's Top 30 Export Products³ by Value (Thousand USD):

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
			Thousand US Dollars					
1	010290	Live bovine animals			107.3	16,902.5	15,932.4	12,268.3
3	010410	Live bovine animals	0.0	0.0	463.0	17,054.0	7,841.6	2,460.4
4	080221	Other nuts, fresh or dried	2,272.7	1,382.3	4,255.9	6,363.5	13,793.3	2,371.4
5	080222	Other nuts, fresh or dried	54,012.1	63,738.6	27,475.7	63,409.1	50,217.4	22,868.3
6	080520	Citrus fruit, fresh or dried	2,488.7	4,579.5	3,738.4	15,670.5	12,043.3	99.0
7	100190	Wheat and meslin	6,221.5	6,667.9	2,080.2	3,248.3	7,256.9	1,889.8
8	210690	Other food preparations	383.9	315.0	9,306.9	7,996.0	8,112.5	6,053.0
9	220110	Waters, natural or artificial mineral and aerated waters, not containing added sugar	24,032.9	24,975.7	30,544.3	24,562.3	30,076.9	29,880.0
10	220210	Waters, mineral and aerated waters, containing added	23,026.1	29,377.7	7,525.1	10,490.9	13,148.1	9,296.1

³ HS Codes 870324 and 870333 – motor cars are not produced in Georgia, but re-exported to Georgia's neighboring countries and Central Asia

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
		sugar						
11	220421	Wine of fresh grapes	39,512.0	27,333.9	34,333.1	29,382.5	35,669.4	24,051.1
12	220820	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	25,482.4	45,136.9	42,052.2	41,243.6	34,644.7	19,931.4
13	220830	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	2,391.0	3,202.7	5,525.5	5,823.0	10,563.2	5,148.3
14	230400	Oil-cake and other solid residues, resulting from the extraction of soya-bean oil	1,932.0	246.8	1,596.0	4,044.3	5,489.1	1,147.6
15	252329	Cement	6,455.0	15,061.1	46,045.9	16,391.8	5,323.9	8,315.3
16	260300	Copper ores and concentrates	79,536.1	79,212.5	118,265.4	61,868.0	70,675.6	45,692.0
17	270900	Crude petroleum and petroleum oils	25,431.4	28,261.5	24,154.7	21,607.0	29,918.3	23,473.0
18	300490	Medicaments put up in measured doses	7,738.8	14,612.0	18,114.6	18,236.9	26,502.3	19,475.1
19	310230	Mineral or chemical fertilizers, nitrogenous	46,622.6	56,884.9	98,459.6	59,598.1	72,113.4	75,031.0
20	440792	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	9,339.4	9,543.1	10,642.4	7,578.3	3,794.0	2,240.8
21	720230	Ferro-alloys	83,887.3	146,774.6	231,049.0	127,878.3	262,409.8	145,418.1

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
22	720429	Ferrous waste and scrap; remelting scrap ingots of iron or steel	12,359.4	22,991.1	27,411.7	9,609.6	9,430.9	
23	720449	Ferrous waste and scrap; remelting scrap ingots of iron or steel	54,814.5	64,719.2	96,453.4	52,693.8	94,252.5	85,432.8
24	740400	Copper waste and scrap	30,160.6	37,051.8	29,726.7	19,013.2	41,666.7	31,295.0
25	760200	Aluminium waste and scrap	13,855.5	16,184.7	14,212.7	5,556.5	13,308.7	11,506.1
26	860110	Rail locomotives	619.2	6,557.2	31,406.9	13,343.8	17,333.9	
27	870324	Motor cars	7,309.3	11,307.2	38,407.8	21,690.0	45,153.1	85,852.2
28	870333	Motor cars	457.1	10,907.3	16,104.4	23,141.1	45,319.9	19,671.8
29	890510	Light-vessels, fire-floats, dredgers, floating cranes, and other vessels	1,400.0	1,400.0	1,400.0	5,830.0	5,463.8	-
30	271600	Electrical energy	2,680.1	16,553.8	17,452.5	20,077.0	36,537.7	24,781.3

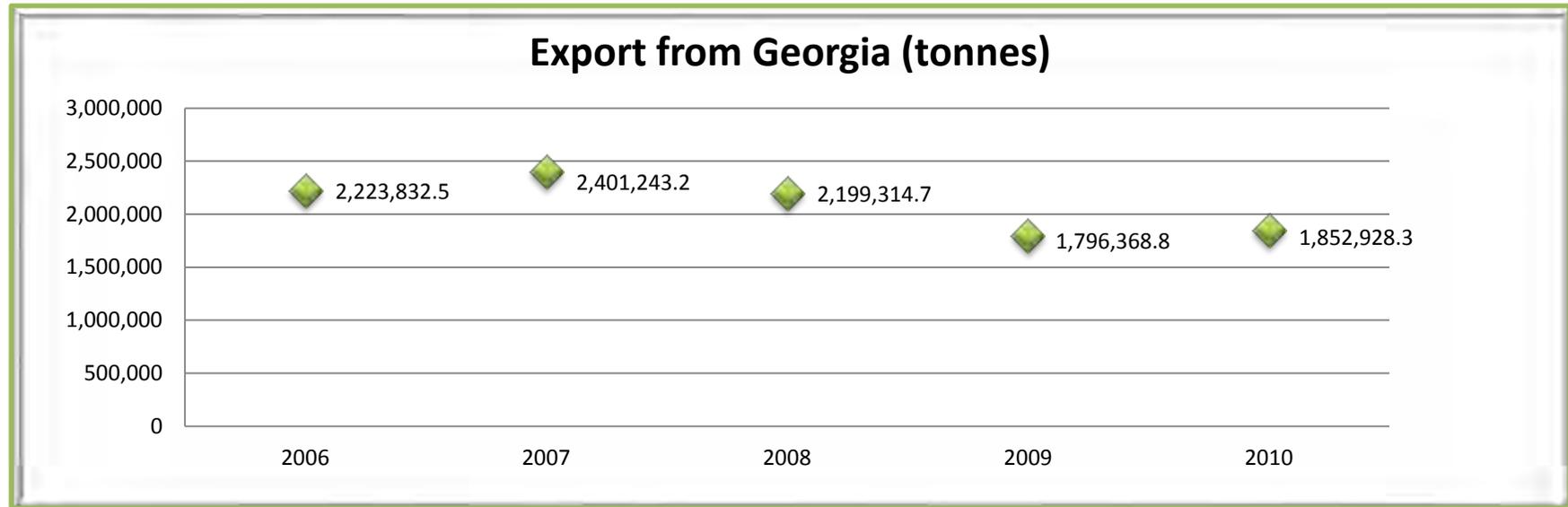


Georgia's Top 30 Export Products by Weight (tonnes):

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
			Tonnes					
1	010410	Live bovine animals	0.0	0.0	385.2	8,531.1	3,540.8	1,136.1
2	030269	Fish, fresh or chilled and other fish meat	5,633.9	5,255.4	9,605.2	18,673.1	20,068.7	7,105.8
3	070990	Other vegetables,	1,653.1	1,349.6	1,838.4	3,674.9	4,410.0	4,776.2
4	080520	Citrus fruit, fresh or dried	15,636.3	38,515.9	20,812.4	53,607.1	35,141.4	244.5
5	080810	Apples, pears and quinces, fresh	6,955.9	1,897.2	21,203.8	190.0	2,438.2	90.5
6	081090	Other fruit, fresh	3,523.6	6,783.9	5,235.0	5,300.8	6,876.1	33.6
7	100590	Maize	28,075.7	17,255.1	6,665.7	5,428.9	9,651.8	
8	200979	Fruit and vegetable juices	2,338.8	7,606.5	4,226.2	1,666.8	4,179.5	332.3
9	200980	Fruit and vegetable juices	792.7	1,461.9	1,336.7	1,288.2	2,183.3	1,094.9
10	220110	Waters, natural or artificial mineral and aerated waters, not containing added sugar	68,537.3	57,380.6	61,699.3	52,388.3	62,989.0	57,646.8

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
11	220210	Waters, mineral and aerated waters, containing added sugar	72,342.2	75,011.3	18,898.2	23,539.4	29,785.6	19,323.1
12	220421	Wine of fresh grapes	23,806.4	13,425.4	15,188.9	13,675.4	17,947.3	11,738.2
13	220820	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	10,579.8	17,226.2	14,192.3	13,130.3	11,405.4	6,317.0
14	220890	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	637.8	7,426.1	3,844.5	1,734.4	4,710.6	1,934.2
15	230400	Oil-cake and other solid residues, resulting from the extraction of soya-bean oil	7,314.7	620.3	2,487.2	7,538.3	10,386.3	2,019.0
16	230630	Oil-cake and other solid residues, resulting from the extraction of vegetable fats	3,988.0	3,983.4	7,699.3	21,215.9	8,125.0	2,300.1
17	252329	Cement	108,625.1	168,650.3	383,126.7	195,429.0	69,095.5	122,086.0
18	252390	Cement	164,036.6	300,207.0	209,924.7	1,484.2	3,233.7	
19	260200	Manganese ores and concentrates	14,274.7	520.0	2,609.5	3,987.6	7,758.1	27,522.0
20	260300	Copper ores and concentrates	62,351.9	59,198.7	94,732.2	79,021.8	50,775.0	27,715.3
21	270900	Crude petroleum and petroleum oils	60,125.7	58,106.3	35,004.9	60,410.0	56,803.9	30,796.5
22	310230	Mineral or chemical fertilizers, nitrogenous	303,024.0	329,844.6	325,824.0	329,372.8	333,622.8	246,361.8

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
23	440710	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	41,646.1	24,105.6	16,159.5	15,443.6	4,438.8	990.5
24	440792	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	84,188.3	44,490.1	47,587.3	30,527.0	13,284.9	7,012.8
25	701090	Carboys, bottles, flasks and other closures, of glass.	13,668.3	20,291.6	5,634.4	2,559.2	3,854.3	1,608.8
26	720230	Ferro-alloys	128,429.1	124,459.7	113,472.7	143,692.5	204,761.4	115,716.1
27	720429	Ferrous waste and scrap; remelting scrap ingots of iron or steel	78,464.6	126,986.1	91,749.2	42,925.9	37,429.5	
28	720449	Ferrous waste and scrap; remelting scrap ingots of iron or steel	321,294.1	327,450.0	307,910.9	261,077.8	328,652.8	232,989.4
29	740400	Copper waste and scrap	8,669.0	8,740.0	6,019.5	5,592.9	8,306.6	5,033.2
30	760200	Aluminium waste and scrap	10,880.9	10,639.4	8,300.5	5,977.6	10,718.9	7,408.6



For transportation companies, freight forwarders and government bodies, analysis of cargo by weight provides a good understanding of product cargo flows and trade trends, as well as the future necessity for transportation and storage facilities. Analysis of trade flows by weight will help identify the most suitable locations for multi-modal logistics and warehousing centers.

Analysis by weight highlights some commodities, which have maintained a leading position for the years 2005-2010 – scrap metal and alloys. But for the last year, special attention should be paid to the products with a possibility for growth; cement (shows the tendency to increase and the chance to achieve the 2008 figure next year), manganese and concentrates (expected 6 times higher in 2011), mineral or chemical fertilizers, nitrogenous (continues to improve and will probably have a 50 percent higher figure in 2011).

All the aforementioned commodities are general cargo, typically exported by ship and pre-carriage provided by the railway, and only partly utilizing road transport.

At the same time road transport shows consistently improving figures for wine, mineral water, fruit and vegetables. Further development of cold storage and consolidation centers, and more refrigerated trucks and logistics centers will be likely.

Georgia's Top Export Destination Countries by Value of Goods Transported (Thousand USD)

	2006	2007	2008	2009	2010
Export – all	936,374.6	1,232,110.5	1,495,345.2	1,133,622.4	1,583,345.1
EU Countries	225,353.7	268,530.3	335,153.8	237,546.8	296,612.4
Bulgaria	62,268.2	59,357.3	108,216.7	82,290.6	62,105.9
Germany	39,463.2	56,155.9	33,062.6	23,025.4	31,762.0
Spain	15,543.5	14,414.9	19,667.7	15,313.9	32,609.0
Italy	23,983.8	17,792.6	17,144.9	23,282.1	23,376.2
Great Britain	19,460.3	23,172.5	43,576.6	8,186.2	19,305.5
Other European Countries					
Bosnia-Herzegovina	-	5.0	22.3	1.5	20.6
Norway	430.1	36.2	21.5	570.1	171.4
Serbia-Montenegro	8,017.5	91.4	47.8	298.4	73.1
Switzerland	1,941.5	1,367.2	933.2	2,290.6	410.6
Croatia	3.5	3.2	11.4	168.8	36.7
CIS countries	391,077.5	461,895.5	540,884.8	416,162.3	644,432.9
Azerbaijan	88,913.5	137,455.0	203,930.3	165,633.8	243,989.3
Russia	75,393.3	45,338.5	29,783.4	21,146.2	34,298.3
Armenia	73,602.0	110,844.2	123,422.0	88,941.7	160,283.2
Ukraine	56,837.5	94,169.3	134,173.8	83,955.0	103,334.4
Kazakhstan	15,426.2	34,291.5	22,040.3	20,455.3	47,947.7
Middle East	217,122.3	249,575.88	306,525.73	299,964.91	301,712.08
Turkey	123,302.1	171,763.9	262,910.2	225,768.7	216,049.4
Iran	2,699.4	6,050.0	10,058.5	6,425.8	12,140.7
United Arab Emirates	8,355.8	18,638.3	11,228.6	16,710.6	27,793.5
Iraq	790.0	1,382.8	2,574.4	10,685.1	7,652.0
Turkmenistan	71,808.9	26,338.5	6,338.1	10,668.6	12,205.3
Asia	40,062.9	58,367.9	48,235.1	48,826.7	108,959.9

Japan	517.9	392.9	273.8	4,561.4	8,118.1
India			9,088.8	5,816.1	11,988.8
Korea Republic	740.8		3,296.6	5,105.8	7,017.4
China	10,351.0	8,272.5	8,992.7	5,965.5	24,250.5
Singapore	468.8	966.5	842.4	1234.0	1998.6
Africa	13,354.1	4,578.6	1,441.5	9,357.3	15,577.1
Egypt	910.9	2,791.1	23.4	3,477.1	10,395.2
Zimbabwe	-	-	-	-	4,822.9
Mozambique	-	-	-	-	3,110.8
South Africa	1.7	64.6	138.1	93.7	41.7
Siera Leone	0.3	110.0	83.2	164.4	23.1
America	121,521.2	244,570.2	296,639.9	154,890.5	279,609.4
USA	58,509.9	149,036.0	102,197.6	36,933.9	180,498.8
Canada	48,872.4	70,603.5	131,805.5	117,224.1	86,655.2
Brazil	3,404.7	9,299.8	8,889.1	1.0	5,985.0
Mexico	5,244.5	12,681.4	52,981.3	40.0	4,055.6
Panama	539.6	316.6	410.3	630.8	2,351.1

EXPORT TO EU COUNTRIES

The EU countries are becoming increasingly more important for Georgia, especially taking into account the current trade negotiations for Georgia, particularly the EU Free Trade Agreement in early 2012. The main export markets for Georgian products in the EU are Bulgaria, Germany, Spain, Italy, and Great Britain. Bulgaria has a ferry connection with Georgia and allows it to serve as a collection and distribution center for the Georgian products. Bulgaria receives from Georgia exported fresh or dried nuts, mineral water, copper ores and concentrates, fertilizers and crude petroleum and petroleum oils.

Spain is the second most important export market for Georgia in 2010, taking over Germany in the prior years. This may be due to good and improving connections between the two countries and a substantive Georgian diaspora in Spain. Georgian exports to Spain include wood products, ferrous scrap, fertilizers and copper. Similar products are delivered to Italy but in smaller amounts.

Exports to Germany consist of nuts, fruit and vegetable juices and concentrates, wine.

EXPORT TO CIS COUNTRIES

While Georgian exports to Russia fell, Georgia has doubled its exports over the past 5 years to Azerbaijan, Armenia, Ukraine, and has tripled its exports to Kazakhstan. Azerbaijan and Ukraine are Georgia's top two trade partners. The economy of Azerbaijan is growing fast, which has increased the buying power of Azeri consumers to import Georgian good.

The re-export of cars to Azerbaijan and Kazakhstan deserves a special mention. Georgia is increasing its re-exports of European, Asian and American cars to Caucasian and Central Asian countries by introducing liberal trade and customs regime and establishing used vehicle markets.

EXPORT TO MIDDLE EAST COUNTRIES

Turkey is the top trading partner for Georgia, receiving the largest amount of Georgian raw material. The coming years will tell whether Georgia exports will increase to other countries in the region, such as Iran, Iraq, Qatar, Saudi Arabia and UAE based on the different agreements between Georgia and the governments in this region, business missions, and B2B meetings.

Georgia's Top 5 Products Exported to Top 5 EU Import Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Bulgaria	Other nuts, fresh or dried	080222	8.1	813.0	1,060.0	81.2	112.5	2.0	140.0	191.0	14.0	18.0
	Waters, natural or artificial mineral and aerated waters, not containing added sugar	220110	10.4	7.0	11.2	24.9	10.8	21.3	13.3	20.0	49.2	20.0
	Copper ores and concentrates	260300	48,980.0	50,770.0	90,126.9	61,866.9	50,663.9	40,651.8	38,302.5	73,275.0	79,021.5	35,553.6
	Crude petroleum and petroleum oils	270900	12,397.5	2,354.8	7,526.9	2,750.2	-	28,705.0	5,282.6	9,679.4	8,226.7	-
	Mineral or chemical fertilizers, nitrogenous	310230	-	1,120.9	4,044.2	16,031.3	10,242.9	-	6,297.1	16,246.9	89,870.0	43,590.6
Germany	Other nuts, fresh or dried	080222	11,200.7	21,353.4	5,290.0	11,838.0	13,202.4	2,508.0	3,434.8	944.8	2,415.2	2,456.2
	Flour and meal of the dried leguminous vegetables	110630	328.4	1,485.3	1,401.7	303.8	524.4	55.0	246.2	317.3	94.3	90.9
	Fruit, nuts and other edible parts of plants, otherwise prepared or preserved	200819	3,032.1	1,329.3	1,229.7	188.5	427.6	427.8	232.4	162.4eo	44.5	65.8
	Fruit and vegetable juices	200979	1,066.2	6,515.4	5,681.8	849.2	2,954.3	1,809.0	4,956.4	3,852.5	1,232.8	3,562.3

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Wine of fresh grapes	220421	210.0	356.4	455.9	482.0	479.5	113.1	164.7	221.6	211.2	239.3
	Other nuts, fresh or dried	080222	17,041.7	7,533.1	2,429.5	7,254.6	5,388.8	3,238.8	1,382.0	546.8	1,704.5	1,016.3
	Petroleum and petroleum oils	271019	-	-	2,649.7	1,222.9	1,030.2	-	-	4,879.2	4,301.4	2,808.5
Italy	Mineral or chemical fertilizers, nitrogenous	310230	2,571.6	1,431.1	5,706.1	5,657.5	2,482.8	17,612.7	9,217.5	19,793.3	31,528.8	11,785.5
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440799	1,137.9	2,288.1	1,560.5	1,321.4	1,477.0	4,074.6	5,698.4	3,642.2	2,803.1	1,648.4
	Planed (shaved) wood	440920	463.5	437.7	300.7			819.3	400.0	266.4		
Spain	Copper ores and concentrates	260300	6,990.2	7,951.8	8,985.4	-	20,011.7	4,999.6	6,000.0	5,785.7	-	15,221.2
	Mineral or chemical fertilizers, nitrogenous	310230	4,122.2	2,246.0	6,679.8	6,409.5	7,620.6	27,389.8	12,859.5	23,898.4	35,828.0	34,516.8
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440799	42.9	117.7	96.5	15.0	-	167.4	405.8	308.5	47.6	-

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Ferrous waste and scrap; remelting scrap ingots of iron or steel	720421	1,535.5	2,368.8	1,232.4	805.4	1,620.5	694.8	724.5	423.9	536.9	736.7

Georgia's Top 10 Products Exported to Top 5 CIS Import Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Armenia	Wheat and meslin	100190	6,221.5	6,667.9	1,405.7	3,248.3	5,302.8	36,521.9	25,430.8	4,994.7	15,161.6	22,900.4
	Maize	100590	4,554.6	4,064.3	1,555.0	1,086.9	2,434.3	28,075.7	17,255.1	5,651.2	5,428.9	9,651.8
	Waters, mineral and aerated waters, containing added sugar	220210	1,560.7	2,014.5	2,416.2	2,120.6	2,954.6	5,352.1	6,173.3	6,836.7	5,268.8	7,355.8
	Oil-cake and other solid residues, resulting from the extraction of soya-bean oil	230400	1,932.0	246.8	1,520.3	2,617.9	3,601.9	7,314.7	620.3	2,329.6	4,772.5	6,666.8

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Oil-cake and other solid residues, resulting from the extraction of vegetable fats	230630	566.1	578.6	1,069.2	800.4	1,168.5	3,988.0	2,017.5	2,944.1	4,237.9	4,252.5
	Natural sands of all kinds, whether or not coloured	250510	105.6	100.0	133.7	378.6	303.7	6,566.0	8,099.0	10,761.0	15,598.0	15,660.9
	Mineral or chemical fertilizers, nitrogenous	310230	9,523.7	4,502.2	5,588.9	5,089.7	2,670.6	53,958.5	23,008.1	22,441.3	18,422.7	9,908.3
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440710	2,960.1	4,836.1	3,076.5	3,801.5	1,212.1	22,510.6	18,667.7	10,143.6	12,869.3	3,993.5
	Motor cars	870323	5,936.0	12,188.9	23,384.5	6,848.8	34,552.6	3,265.3	1,249.2	2,210.2	656.5	8.6
	Motor cars	870324	522.3	2,529.5	9,640.9	4,538.3	14,381.4	81.3	187.0	519.9	249.5	5.9
Azerbaijan	Other food preparations	210690	66.0	291.6	5,206.5	4,669.0	4,193.9	0.8	4.0	427.4	328.1	297.6
	Waters, natural or artificial mineral and aerated waters, not	220110	1,287.6	1,757.1	2,597.6	3,154.4	2,263.5	3,246.3	4,206.7	6,108.1	6,970.4	4,942.0

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	containing added sugar											
	Waters, mineral and aerated waters, containing added sugar	220210	163.4	1,072.6	2,558.6	4,342.0	4,193.9	458.4	2,574.9	6,358.8	10,026.8	9,940.1
	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	220830	677.3	1,242.2	2,564.2	2,319.9	3,214.7	67.7	132.4	230.0	257.6	337.7
	Cement	252310	4,492.7	21,174.9	6,944.5	5,934.3	-	82,543.0	244,318.5	64,155.4	81,784.2	-
	Cement	252329	6,421.3	13,747.0	45,541.1	16,391.8	5,323.8	108,354.1	156,443.3	379,268.2	195,429.0	69,095.3
	Cement	252390	8,703.9	24,611.1	27,004.1	112.1	245.5	164,036.5	269,691.3	209,297.3	1,484.2	3,233.7
	Carboys, bottles, flasks and other closures, of glass.	701090	995.0	720.5	1,126.6	1,153.9	1,023.7	2,906.4	2,045.0	2,478.0	2,265.6	2,019.1
	Motor cars	870323	29,804.2	19,744.1	25,217.8	19,704.0	77,129.7	13,076.4	2,140.0	2,104.8	1,619.9	16.3

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Motor cars	870324	2,082.3	6,173.0	23,403.3	13,000.8	16,470.2	305.7	363.5	1,117.7	703.2	4.5
Kazakhstan	Other nuts, fresh or dried	080222	55.2	128.0	161.5	142.1	151.7	18.4	32.0	46.0	42.8	46.0
	Apples, pears and quinces, fresh	080810	11.5	86.3	251.1	5.1	243.0	70.0	220.1	772.3	20.8	872.9
	Waters, natural or artificial mineral and aerated waters, not containing added sugar	220110	1,649.7	1,991.9	4,320.1	2,353.6	2,868.3	3,683.0	4,455.8	8,307.3	4,533.1	5,532.4
	Waters, mineral and aerated waters, containing added sugar	220210	8.5	138.6	498.4	318.9	617.2	25.8	354.5	1,299.0	738.5	1,441.7
	Wine of fresh grapes	220421	4,520.6	4,304.6	3,667.0	4,447.0	5,880.4	1,941.2	1,917.2	1,478.6	2,006.4	2,741.2
	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	220820	2,178.6	3,260.8	2,804.6	2,405.8	1,501.2	1,287.9	1,871.1	1,500.2	1,058.4	764.8
	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous	220890	307.2	4,480.9	2,991.1	1,211.8	3,434.9	165.3	6,942.5	3,761.4	1,684.7	4,577.4

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	beverages											
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440792	16.6	37.0	43.0	73.7	65.1	180.0	195.1	238.8	380.8	99.9
	Motor vehicles for the transport of ten or more persons	870290	-	355.5	1,743.0	1,285.7	194.0	-	29.2	132.8	100.4	0.0
	Motor cars	870323	25.6	6,233.7	119.4	801.5	10,001.3	14.8	393.4	8.3	60.3	1.1
Russia	Jams, fruit jellies, marmalades, fruit or nut pure or pastes	200799	108.2	417.0	712.9	360.2	217.4	164.6	421.3	622.3	313.1	188.8
	Other clays, andalusite, kyanite and sillimanite,mullite; chamotte or dinas earths	250810	107.2	44.4	59.6	24.2	39.9	579.9	240.0	270.0	134.0	201.0
	Granite, basalt and other monumental or building	251690	4.0	213.2	240.7	135.3	134.4	60.0	2,570.0	1,666.8	1,124.6	999.2

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	stone											
	Slag, dross, scalings and other waste from the manufacture of iron or steel	261900	641.5	177.5	458.9	216.1	15.9	11,706.4	1,560.0	2,440.3	1,363.6	132.0
	Manganese oxides	282010	86.1	145.1	133.3	160.1	229.9	260.0	377.0	204.0	240.1	356.5
	Ferro-alloys	720230	20,414.5	4,518.9	2,293.1	2,826.8	5,006.4	31,129.5	6,248.9	1,299.4	3,205.8	4,022.7
	Rail locomotives	860110	619.2	1,729.2	2,094.9			197.5	380.0	276.0		
	Parts of railway or tramway locomotives or rolling-stock	860799	2,154.7	9,710.2	5,045.6	508.5	96.8	277.0	303.4	139.0	36.1	11.5
	Motor cars	870323	218.6	1,045.4	107.2	14.6	428.6	75.5	97.3	18.3	3.5	4.1
	Motor cars	870324	102.6	637.5	76.8	119.1	491.5	18.8	52.3	10.8	6.2	0.0
Ukraine	Other vegetables,	070990	454.0	557.2	561.7	778.7	1,112.4	1,387.2	1,249.1	1,612.9	1,903.6	2,169.3
	Citrus fruit, fresh or dried	080520	1,974.0	4,178.3	3,392.2	11,822.1	8,630.9	13,312.6	36,994.7	19,895.3	41,665.2	24,447.0

Country	Name	6 digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010	
			Thsd.USD					Tonnes					
	Apples, pears and quinces, fresh	080810	62.3	167.6	2,338.9	-	59.9	417.6	997.6	18,437.4	-	296.8	
	Other fruit, fresh	081090	551.4	734.0	939.5	1,065.1	2,393.5	3,504.9	6,567.4	4,775.3	4,194.5	5,601.8	
	Waters, natural or artificial mineral and aerated waters, not containing added sugar	220110	6,275.5	15,080.3	14,918.0	11,809.0	16,092.9	15,759.3	34,611.3	30,292.2	26,418.4	34,213.6	
	Wine of fresh grapes	220421	11,305.2	13,952.2	17,653.7	11,398.6	16,607.1	5,277.8	7,101.7	8,026.0	5,706.2	8,924.8	
	Undenatured ethyl alcohol, spirits, liqueurs and other spirituous beverages	220820	16,028.4	37,542.2	33,006.0	28,798.1	25,225.3	6,970.5	14,005.8	11,197.3	9,933.8	9,486.5	
	Ferro-alloys	720219	680.0	-	6,202.2	189.8	-	1,000.0	-	1,674.0	221.7	-	
	Ferro-alloys	720230	11,191.3	4,434.0	17,436.4	7,438.5	15,377.3	17,366.2	4,188.2	10,413.0	7,337.0	10,528.1	
	Rail locomotives	860110	-	4,600.0	22,120.0	3,634.6	5,400.0	-	736.0	1,840.0	552.0	552.0	

Georgia's Top 5 Products Exported to Top 5 Middle East Import Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 Digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Iran	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440792	878.5	1,742.1	2,829.5	2,433.3	1,279.5	9,711.4	8,952.9	12,868.4	11,500.5	5,689.9
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440799	105.6	1,165.9	1,352.8	20.6	11.0	948.8	5,138.2	6,051.4	63.0	6.0
	Builders' joinery and carpentry of wood	441830	70.8	220.8	277.8			197.5	463.8	468.1		
	Ferrous waste and scrap; remelting scrap ingots of iron or steel	720449	121.3	79.3	66.5	147.7	170.7	859.0	484.0	239.1	920.9	632.8
	Tubes, pipes and hollow profiles, seamless, of iron or steel	730410	14.3	612.5	1,272.1			115.0	678.3	1,379.2		
Iraq	Live sheep and goats	010410				-	414.4				-	140.0
	Birds' eggs, in shell, fresh	040700	-	41.6	75.6			-	44.6	74.2		

Country	Name	6 Digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
	Other nuts, fresh or dried	080221	452.6	710.6	1,809.5	3,042.7	5,572.3	275.1	286.4	1,154.7	1,732.3	2,269.1
	Other nuts, fresh or dried	080222	173.5	493.7	528.6	6,402.7	1,304.4	35.0	88.6	134.1	1,512.8	233.4
	Reservoirs, tanks, vats and similar containers for any material, of iron or steel	730900				-	34.3				-	165.0
	Fish, fresh or chilled and other fish meat	030269	448.3	749.9	1,147.6	2,050.9	4,113.6	4,891.5	5,119.5	9,601.7	18,673.1	20,068.7
Turkey	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440710	2,198.3	1,190.3	1,423.4	547.7	133.3	18,993.4	5,338.6	5,845.0	2,316.5	389.4
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440792	6,806.4	5,546.0	6,507.6	3,343.9	1,487.8	67,667.4	29,932.5	32,051.5	15,505.6	5,615.8
	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440799	476.3	679.4	646.6	217.8	27.8	5,109.8	3,845.6	1,414.2	590.8	21.8
	Ferro-alloys	720230	11,644.3	5,164.5	69,157.6	80,063.5	24,397.7	17,552.5	6,792.1	31,797.9	88,307.7	17,406.6

Country	Name	6 Digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
	Ferrous waste and scrap; remelting scrap ingots of iron or steel	720429	11,106.5	22,037.2	25,718.8	9,065.3	9,430.9	75,546.8	123,407.6	87,647.3	42,509.1	37,429.5
	Ferrous waste and scrap; remelting scrap ingots of iron or steel	720449	37,028.0	60,142.9	87,468.3	46,051.1	79,211.6	215,769.3	304,717.1	279,762.4	225,974.7	271,995.1
	Copper waste and scrap	740400	9,050.9	10,938.6	4,969.7	3,365.8	6,301.1	2,886.4	2,705.1	988.1	910.1	1,245.0
	Aluminium waste and scrap	760200	8,254.6	14,078.6	9,584.1	1,220.0	4,137.4	6,518.2	9,247.8	5,579.2	1,395.8	3,480.4
	Unwrought lead	780199	511.5	2,353.1	2,033.3	125.8	425.6	697.0	1,363.0	1,103.5	96.8	239.9
	Tea	090220	125.2	95.4	137.4	128.2	113.2	166.0	119.2	171.7	124.9	114.7
Turkmenistan	Waters, natural or artificial mineral and aerated waters, not containing added sugar	220110	281.0	430.4	541.0	714.0	1,029.1	868.0	1,237.2	1,357.6	1,681.0	2,123.6
	Waters, mineral and aerated waters, containing added sugar	220210	39.8	78.0	96.8	269.3	155.6	126.2	125.4	173.0	569.3	373.8
	Medicaments put up in measured doses	300490	16.0	48.6	189.8	1,099.5	638.3	2.0	0.9	9.9	71.8	55.6

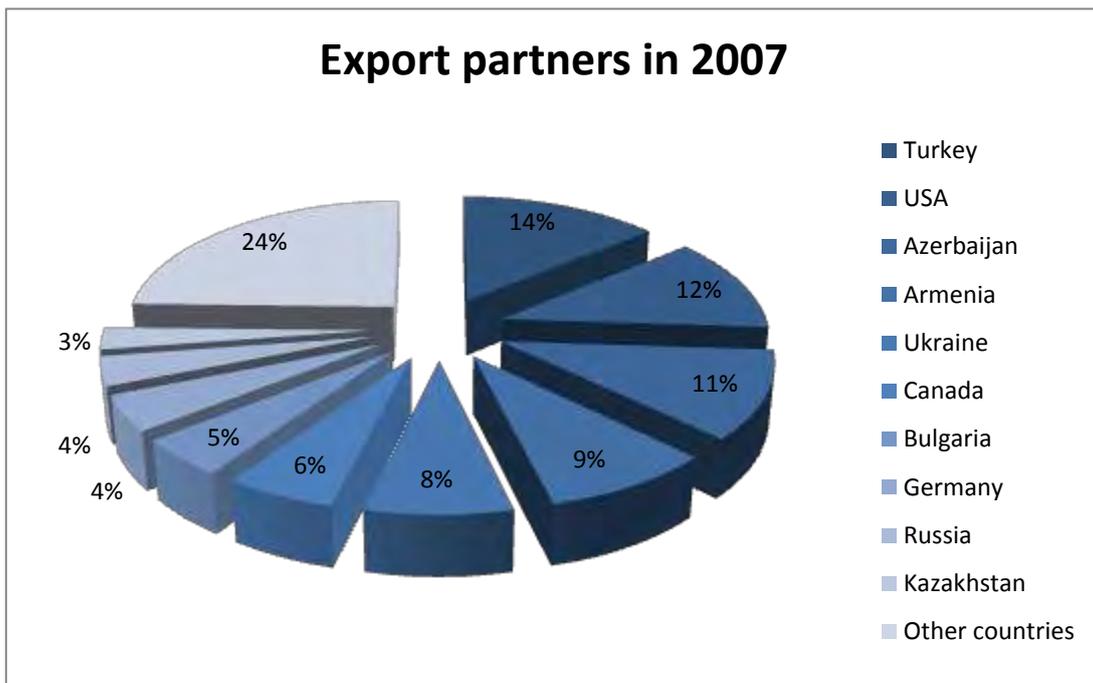
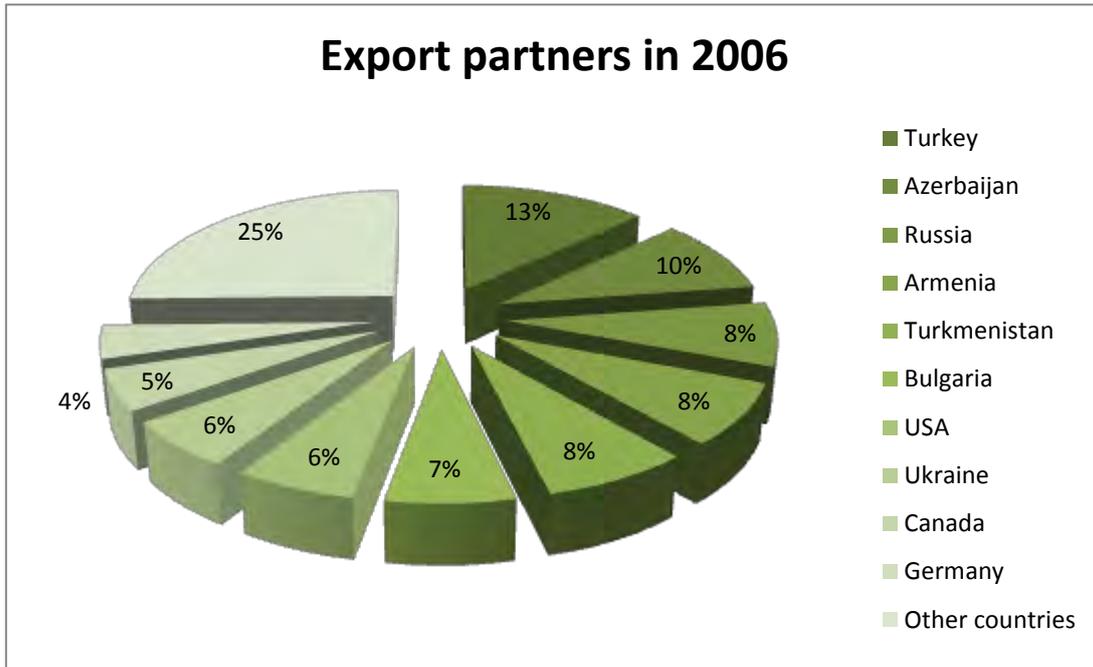
Country	Name	6 Digit code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
	Light-vessels, fire-floats, dredgers, floating cranes, and other vessels	890510	1,400.0	1,400.0	1,400.0	5,830.0	5,463.8	129.0	129.0	131.0	561.3	524.5
United Arab Emirates	Wood sawn or chipped lengthwise, sliced or peeled, sanded or finger-jointed	440792	1,068.4	1,663.1	1,003.9	1,185.3	863.9	4,252.3	3,794.8	1,834.7	2,359.1	1,714.2
	Ferrous waste and scrap; remelting scrap ingots of iron or steel	720449	122.4	172.1	1,342.3	3,470.8	10,333.3	745.0	748.3	4,868.7	16,484.7	35,388.0
	Copper waste and scrap	740400	2,583.3	4,988.2	1,474.2	4,292.0	7,687.6	787.4	1,252.0	328.1	1,320.0	1,690.9
	Aluminium waste and scrap	760200	1,180.5	624.0	610.6	1,188.7	2,510.6	996.8	412.4	366.6	1,329.6	2,072.6
	Lead waste and scrap	780200	136.2	260.2	330.8	143.8	705.3	301.0	427.3	505.0	254.2	613.0

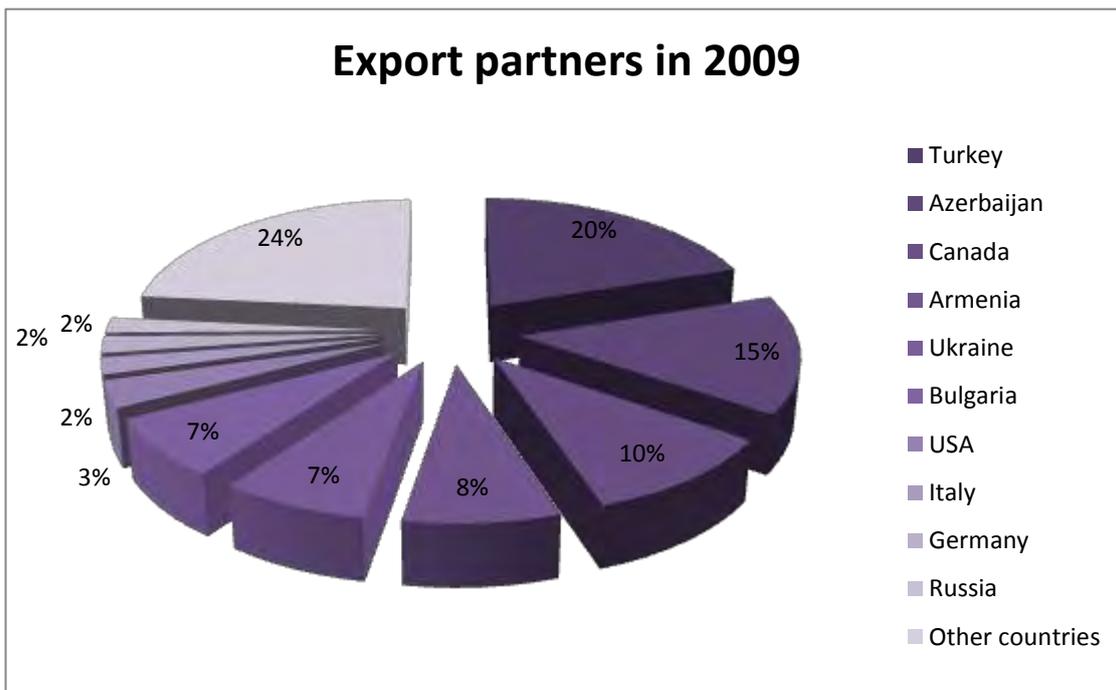
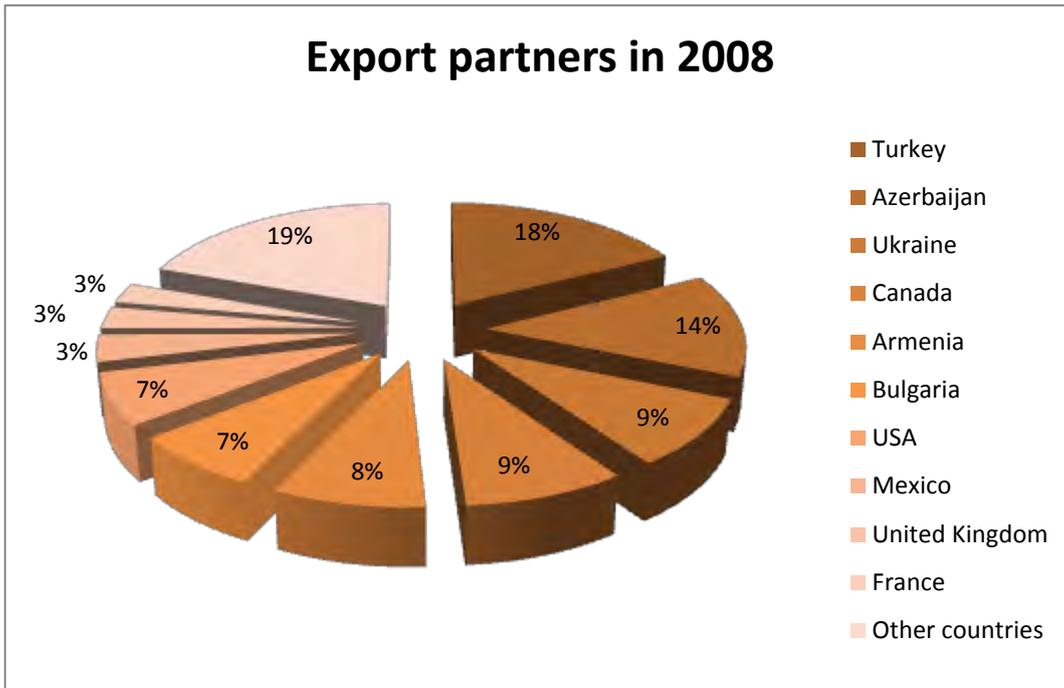
Top 20 Export Partners by Volume (Thousand USD) in last five years

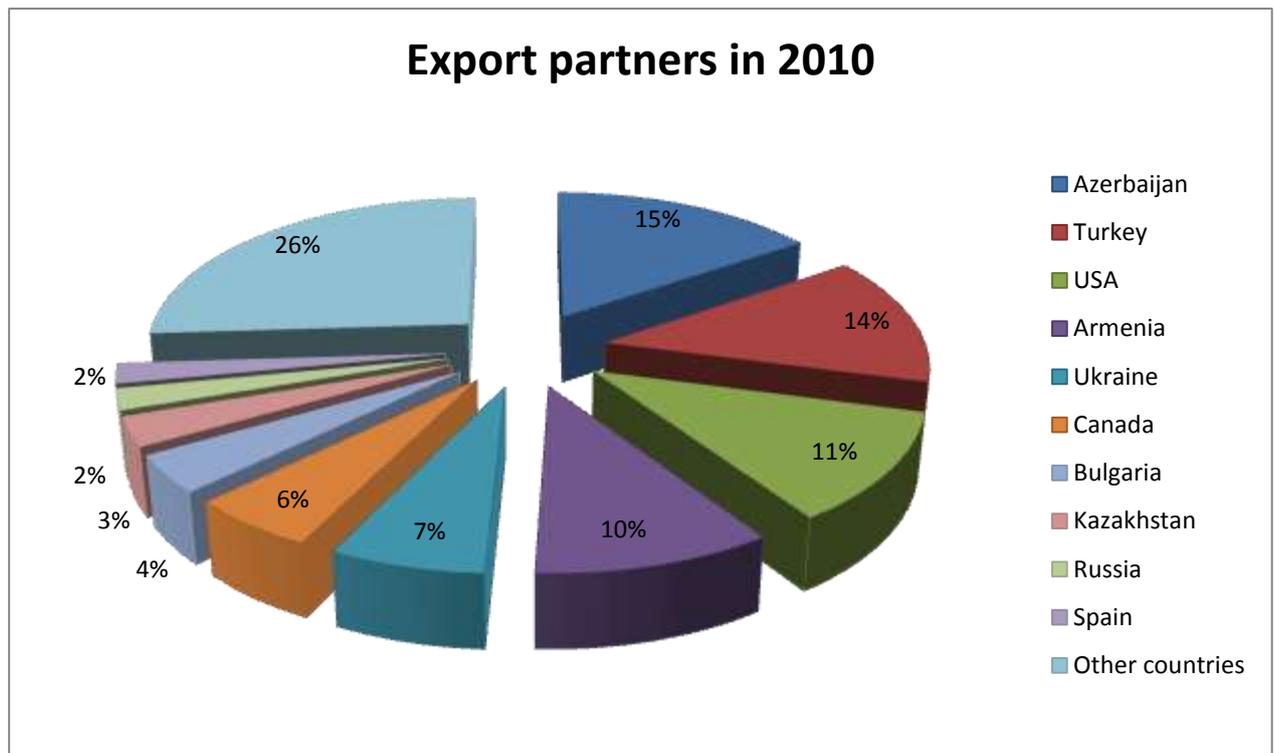
	2006			2007	
Rank #	Export	936,374.6		Export	1,232,110.5
1	Turkey	123,302.1		Turkey	171,763.9
2	Azerbaijan	88,913.5		USA	149,036.0
3	Russia	75,393.3		Azerbaijan	137,455.0
4	Armenia	73,602.0		Armenia	110,844.2
5	Turkmenistan	71,808.9		Ukraine	94,169.3
6	Bulgaria	62,268.2		Canada	70,603.5
7	USA	58,509.9		Bulgaria	59,357.3
8	Ukraine	56,837.5		Germany	56,155.9
9	Canada	48,872.4		Russia	45,338.5
10	Germany	39,463.2		Kazakhstan	34,291.5
11	Italy	23,983.8		Turkmenistan	26,338.5
12	United Kingdom	19,460.3		United Kingdom	23,172.5
13	Spain	15,543.5		United Arab Emirates	18,638.3
14	Kazakhstan	15,426.2		Italy	17,792.6
15	France	12,445.2		Belgium	17,737.7
16	Belgium	11,007.3		Spain	14,414.9
17	China	10,351.0		Israel	13,715.0
18	India	8,685.1		Mexico	12,681.4
19	United Arab Emirates	8,355.8		Netherlands	12,111.4
20	Serbia-Montenegro	8,017.5		France	11,613.7

	2008			2009	
Rank #	Export	1,495,345.2		Export	1,133,622.4
1	Turkey	262,910.2		Turkey	225,768.7
2	Azerbaijan	203,930.3		Azerbaijan	165,633.8
3	Ukraine	134,173.8		Canada	117,224.1
4	Canada	131,805.5		Armenia	88,941.7
5	Armenia	123,422.0		Ukraine	83,955.0
6	Bulgaria	108,216.7		Bulgaria	82,290.6
7	USA	102,197.6		USA	36,933.9
8	Mexico	52,981.3		Italy	23,282.1
9	United Kingdom	43,576.6		Germany	23,025.4
10	France	39,910.1		Russia	21,146.2
11	Germany	33,062.6		Kazakhstan	20,455.3
12	Russia	29,783.4		United Arab Emirates	16,710.6
13	Kazakhstan	22,040.3		Spain	15,313.9
14	Spain	19,667.7		Belarus	14,100.6
15	Italy	17,144.9		Belgium	13,519.5
16	Romania	13,611.5		Greece	12,258.5
17	Netherlands	12,652.5		Romania	12,203.3
18	United Arab Emirates	11,228.6		Iraq	10,685.1
19	Belarus	11,167.8		Turkmenistan	10,668.6
20	Iran	10,058.5		Lithuania	9,884.8

2010						
Rank #			Rank #			
Export – \$1,575,067						
1	Azerbaijan	243,730.5	11	Germany	31,762.0	
2	Turkey	214,777.4	12	Romania	28,696.1	
3	USA	180,498.8	13	United Arab Emirates	27,793.5	
4	Armenia	159,709.1	14	China	24,250.5	
5	Ukraine	103,334.4	15	Italy	23,364.7	
6	Canada	86,655.2	16	Belarus	22,493.1	
7	Bulgaria	62,105.9	17	Belgium	21,809.1	
8	Kazakhstan	47,947.7	18	United Kingdom	17,186.7	
9	Russia	34,298.3	19	Netherlands	17,159.3	
10	Spain	32,609.0	20	Turkmenistan	12,205.3	





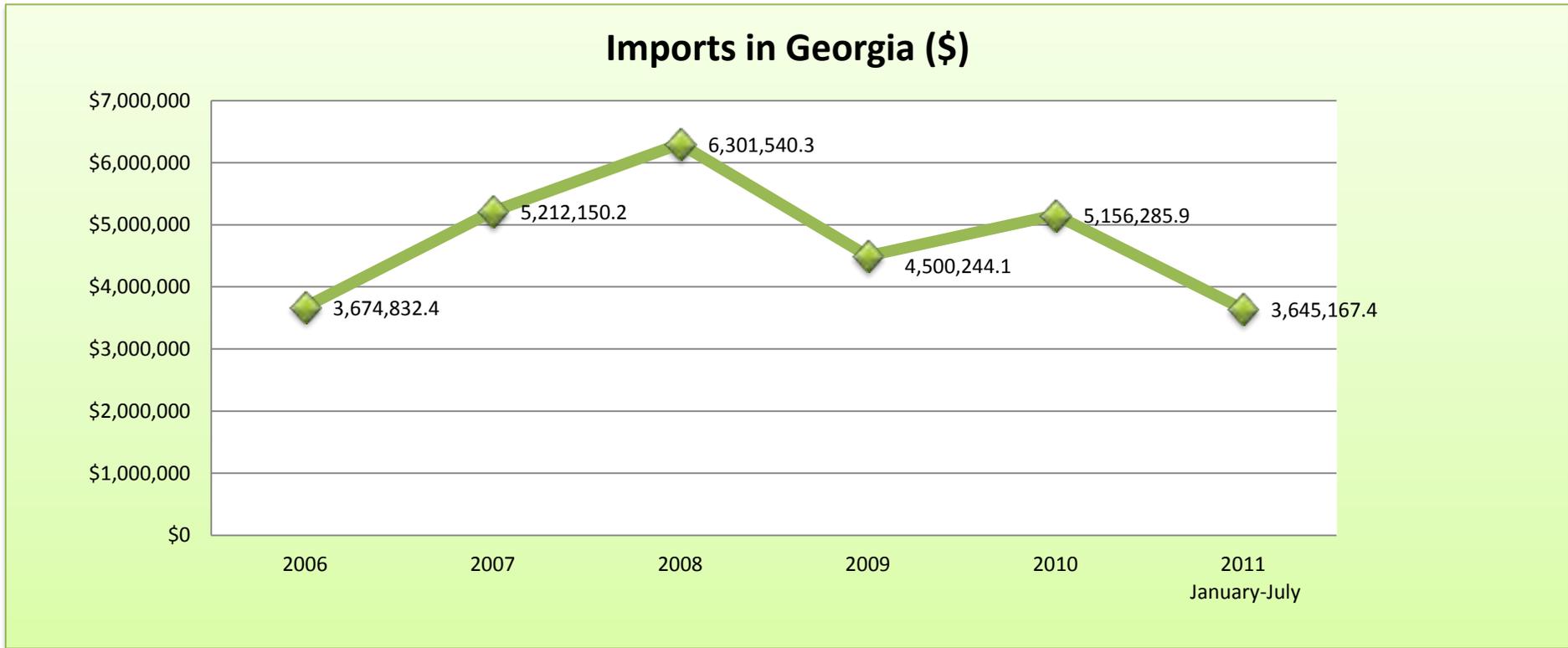


Georgia's Top 30 Imports by Value (Thousand USD)

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
			Thousand US Dollars					
1	020714	Meat and edible offal, of the poultry, fresh, chilled or frozen	17,841.6	28,881.7	33,779.9	28,749.8	37,731.2	27,013.4
2	151219	Sunflower-seed, safflower or cotton-seed oil and fractions thereof	20,857.3	28,417.0	44,439.6	27,577.7	34,079.4	21,377.3
3	170199	Sugar and chemically pure sucrose	24,804.6	41,486.7	36,649.0	10,485.3	31,729.5	11,333.9
4	180690	Chocolate and other food preparations containing cocoa	22,419.2	27,197.7	33,503.9	27,156.4	28,460.8	12,554.3
5	240220	Cigars, cheroots, cigarillos and cigarettes	22,822.5	37,932.2	59,825.3	57,159.7	78,735.4	45,334.9
6	240310	Other manufactured tobacco and tobacco substitutes; tobacco extracts and essences	11,984.6	10,312.9	16,208.2	16,087.9	14,779.9	6,680.2
7	271011	Petroleum and petroleum oils	197,892.3	270,768.9	347,633.2	281,030.3	327,916.9	201,661.7
8	271019	Petroleum and petroleum oils	245,210.9	285,574.7	414,863.5	274,278.1	367,032.9	256,452.9

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
9	271121	Petroleum gases and other gaseous hydrocarbons	207,530.7	285,330.1	197,532.4	186,425.4	149,275.9	141,594.5
10	300420	Medicaments put up in measured doses	5,930.5	10,848.0	18,307.2	17,731.5	23,056.4	12,243.2
11	300490	Medicaments put up in measured doses	96,676.1	117,336.4	146,543.1	136,544.3	143,844.2	89,457.1
12	340220	Washing and cleaning preparations	7,453.8	17,086.0	23,074.3	21,449.5	25,880.9	18,633.7
13	391620	Monofilament of which any cross-sectional dimension exceeds 1 mm, of plastics	8,534.9	16,245.0	23,612.4	16,223.2	18,988.6	9,751.5
14	392330	Articles for the conveyance or packing of goods; stoppers and lids of plastics	12,803.0	16,732.1	16,308.0	12,030.3	17,001.7	11,300.9
15	481840	Toilet paper, handkerchiefs, cleansing tissues and similar paper	17,738.6	20,259.6	27,223.3	25,766.5	30,859.3	19,879.0
16	630900	Worn clothing	10,416.3	15,180.9	14,527.6	10,682.4	20,857.8	17,286.4
17	690890	Glazed ceramic flags and paving, hearth or wall tiles; mosaic cubes and the like	16,066.8	21,563.6	31,085.0	22,038.5	29,741.2	22,571.5
18	701090	Carboys, bottles, flasks and other closures, of glass.	11,576.9	14,179.2	17,399.9	14,719.7	18,907.1	11,141.2

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
19	721420	Other bars and rods of iron or non-alloy steel	31,244.6	67,651.9	104,504.2	31,206.4	51,206.6	26,055.7
20	730890	Structures and parts of structures of iron or steel	13,360.0	19,617.1	24,226.7	11,915.0	27,420.5	38,280.6
21	841821	Refrigerators, freezers and other refrigerating or freezing equipment	10,359.3	17,772.2	26,602.4	12,516.9	23,346.9	12,084.7
22	845011	Household or laundry-type washing machines	10,704.4	19,191.4	20,265.5	13,982.7	22,432.2	13,258.3
23	847130	Automatic data processing machines and units thereof	4,719.4	9,316.5	18,634.8	13,405.4	19,995.8	18,460.3
24	870120	Tractors	3,666.6	6,597.6	11,509.9	12,456.5	18,302.7	11,756.8
25	870323	Motor cars	225,167.9	232,633.5	420,841.6	162,975.9	180,297.7	115,252.3
26	870324	Motor cars	45,030.4	77,259.8	184,033.3	74,788.0	67,202.0	41,266.6
27	870332	Motor cars	8,607.3	24,797.9	38,174.5	18,492.2	27,184.9	16,449.4
28	870333	Motor cars	5,219.2	10,824.4	26,695.2	33,156.4	16,582.8	14,418.1
29	870421	Motor vehicles for the transport of goods	5,923.6	18,609.8	29,461.4	21,815.1	25,740.2	17,889.0
30	770000	Other products	78,625.0	263,230.9	58,876.9	303,881.1	17,643.2	10,033.6



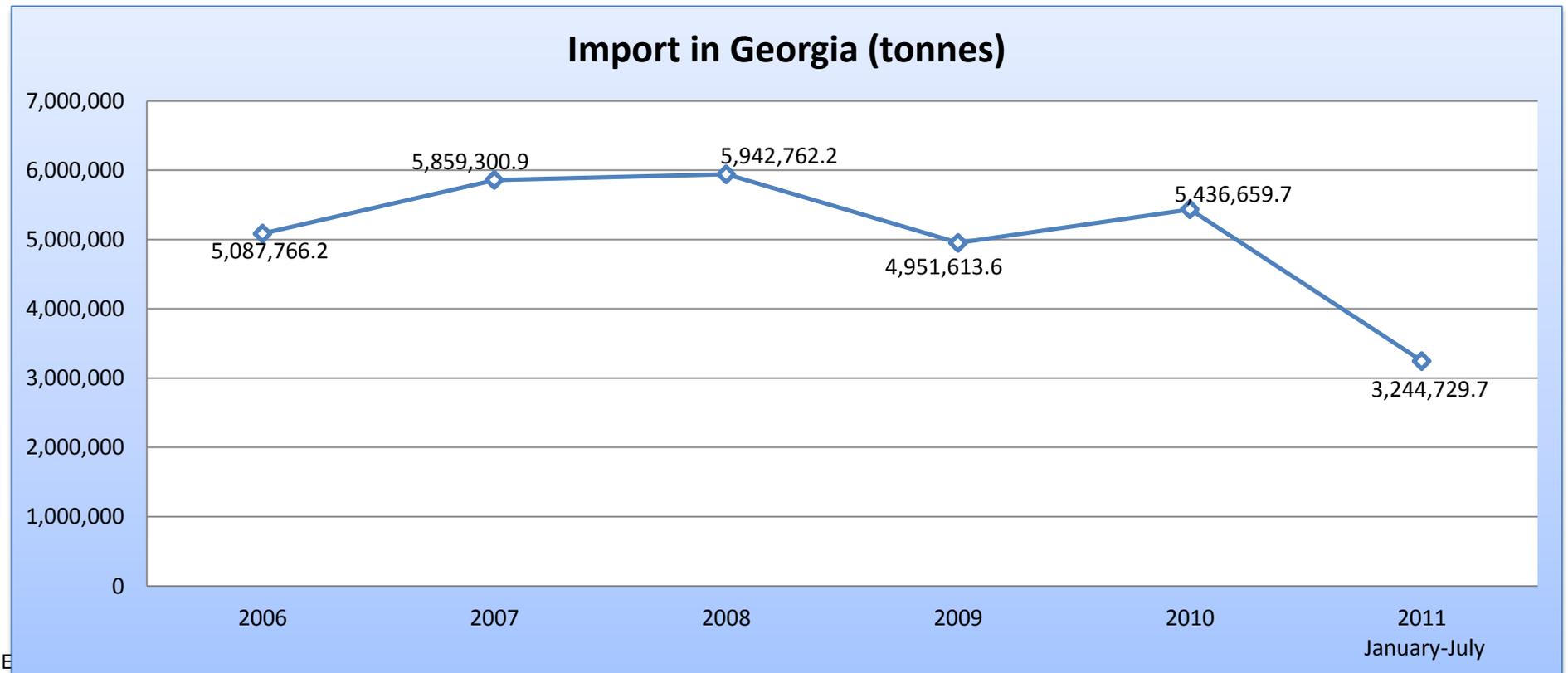
Georgia's Top 30 Imports by Weight (Tonnes)

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
			Tonnes					
1	020714	Meat and edible offal, of the poultry, fresh, chilled or frozen	12,541.0	22,106.3	29,848.0	32,852.2	34,357.0	20,108.6
2	151219	Sunflower-seed, safflower or cotton-seed oil and fractions thereof	25,628.0	25,999.8	25,935.6	28,659.2	27,608.6	13,388.8
3	170199	Sugar and chemically pure sucrose	53,129.1	94,948.8	78,905.6	20,849.8	49,021.4	13,731.2
4	170490	Sugar confectionery, not containing cocoa	8,445.5	8,949.3	7,568.1	6,425.2	6,854.0	4,074.3
5	180690	Chocolate and other food preparations containing cocoa	11,071.4	12,342.2	12,567.8	11,672.9	11,003.6	4,397.3
6	240220	Cigars, cheroots, cigarillos and cigarettes	1,662.7	2,544.2	3,706.1	3,507.3	5,350.4	3,145.2
7	240310	Other manufactured tobacco and tobacco substitutes; tobacco extracts and essences	1,505.4	1,398.3	2,048.6	2,179.2	2,352.2	956.7
8	252310	Cement	39,713.0	118,075.5	199,271.9	158,895.2	147,723.2	40,126.9
9	252329	Cement	187,291.0	327,016.6	410,055.1	242,909.6	178,491.5	98,890.1

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
10	271011	Petroleum and petroleum oils	318,964.2	383,956.9	407,660.2	465,317.5	436,341.7	200,650.4
11	271019	Petroleum and petroleum oils	394,858.3	407,322.3	440,099.3	496,136.2	498,684.8	259,697.1
12	271121	Petroleum gases and other gaseous hydrocarbons	1,354,491. 3	1,225,816. 7	1,054,874. 8	849,643.6	782,530.9	702,088.5
13	340220	Washing and cleaning preparations	6,885.8	13,512.5	16,593.1	16,123.4	19,294.6	12,874.6
14	340290	Washing and cleaning preparations	9,615.9	5,970.1	4,192.0	2,634.5	1,140.1	619.4
15	391620	Monofilament of which any cross-sectional dimension exceeds 1 mm, of plastics	4,295.7	7,604.0	10,756.1	8,527.6	9,478.1	4,630.4
16	392330	Articles for the conveyance or packing of goods; stoppers and lids of plastics	6,569.9	7,897.8	6,895.0	5,896.7	7,784.8	4,309.3
17	401120	New pneumatic tyres, of rubber	4,389.8	4,234.8	4,452.3	2,111.7	4,144.9	1,966.2
18	481840	Toilet paper, handkerchiefs, cleansing tissues and similar paper	3,780.7	3,684.9	4,950.4	5,202.3	6,272.6	3,986.5
19	630900	Worn clothing	8,258.2	8,352.8	9,305.4	7,269.2	7,730.2	4,031.7

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
20	690890	Glazed ceramic flags and paving, hearth or wall tiles; mosaic cubes and the like	54,424.6	58,553.1	75,931.5	58,541.0	73,667.4	50,639.4
21	701090	Carboys, bottles, flasks and other closures, of glass.	23,975.8	25,220.1	25,079.3	24,567.6	33,446.6	17,858.6
22	721420	Other bars and rods of iron or non-alloy steel	67,508.2	115,519.8	125,082.6	64,101.5	90,396.5	38,772.1
23	730890	Structures and parts of structures of iron or steel	5,913.8	8,323.0	8,004.4	4,327.1	7,893.0	10,031.6
24	841821	Refrigerators, freezers and other refrigerating or freezing equipment	2,589.9	3,677.3	5,100.1	2,640.1	4,953.5	2,493.3
25	842952	Self-propelled bulldozers, graders, levellers, scrapers, tamping machines	3,066.5	3,507.3	4,490.0	1,903.2	2,351.8	2,426.1
26	845011	Household or laundry-type washing machines	3,555.7	4,917.0	4,497.9	3,494.6	5,521.6	3,148.2
27	870120	Tractors	1,539.1	1,961.8	2,979.3	2463.183	2415.784	179.73
28	870421	Motor vehicles for the transport of goods	2,635.0	6,797.2	11,017.2	9877.952	3012.823	31.58
29	940350	Other furniture and parts thereof	4,630.9	6,351.1	9,582.4	5648.867	7713.2701	3481.14

N	6 Digit	Name	2006	2007	2008	2009	2010	2011 January-July
30	940360	Other furniture and parts thereof	6,807.1	4,852.4	5,309.9	3514.699	5618.056	2988.63



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Georgia's Top Import Countries by Weight (tonnes)

	2006	2007	2008	2009	2010
Import - All	3,674,832.4	5,212,150.2	6,301,540.3	4,366,105.7	5,095,460.3
EU Countries	1,104,127.2	1,538,897.3	1,756,449.6	1,305,489.2	1,439,358.3
Bulgaria	115,535.7	184,049.7	124,101.1	152,840.0	131,723.1
Germany	351,147.1	387,318.6	497,303.9	301,382.5	330,018.6
Italy	102,095.9	144,048.8	183,794.8	127,686.4	133,750.8
Netherlands	75,615.9	101,738.7	134,052.8	99,801.3	99,809.0
Romania	40,768.9	90,206.2	92,433.0	113,864.5	136,607.9
Other Europe Countries					
Belarus	25,675.2	28,872.9	34,645.6	27,142.5	36,050.6
Moldova	3,520.7	3,810.2	4,299.2	3,938.1	4,666.0
Norway	4,033.4	2,592.6	3,404.1	4,593.0	5,134.7
Switzerland	32,684.1	64,178.6	50,190.1	34,634.3	34,465.1
Croatia	14,799.2	7,400.4	7,819.3	5,381.2	3,480.5
CIS Countries	1,398,588.9	1,849,368.8	1,998,028.6	1,255,070.7	1,551,024.1
Azerbaijan	318,903.6	382,367.2	607,396.1	376,432.9	464,220.5
Turkmenistan	101,061.5	149,901.8	135,024.1	74,291.5	59,200.2
Russia	555,371.8	573,879.3	423,312.0	285,553.9	279,672.9
Ukraine	320,093.0	574,906.0	657,719.8	418,313.8	558,900.6
Kazakhstan	25,384.1	63,819.1	54,754.9	23,258.9	91,648.0
Uzbekistan	6,291.8	11,056.4	7,335.2	3,513.6	9,707.2
Middle East	807,900.7	1,199,262.9	1,469,780.4	1,083,161.1	1,195,442.6
United Arab Emirates	109,124.1	214,721.3	276,880.4	110,344.8	159,229.6

	2006	2007	2008	2009	2010
Turkey	522,560.1	727,906.0	940,479.8	787,616.7	888,910.5
Iran	40,301.3	51,732.9	52,080.6	29,895.0	55,079.5
Israel	22,311.6	37,780.4	41,517.0	69,893.4	14,596.6
Asia	209,295.9	414,685.7	613,316.33	368,544.4	627,755.8
Japan	39,541.5	55,749.9	119,765.0	60,077.1	80,890.3
Republic of Korea	12,420.3	23,159.3	46,124.2	16,798.5	29,302.1
Singapore	2,243.9	6,696.3	18,689.6	26,778.9	11,476.3
Thailand	3,972.4	7,158.9	12,527.8	10,378.9	15,727.4
China	103,331.8	206,709.4	298,331.1	174,669.1	334,321.1
Africa	9,620.4	33,443.0	41,642.6	9,727.0	22,557.4
Ghana	-	12,569.4	28,133.4	2,300.9	11,488.7
Egypt	7,688.4	9,807.1	4,384.2	2,254.8	5,170.0
Cot Devour	29.7	5,575.0	5,574.1	846.2	13.6
Morocco	127.9	2,670.1	369.6	39.3	244.3
South Africa	1,580.4	2,577.2	2,276.9	3,931.5	3,041.4
Americas	201,319.8	308,295.4	497,671.9	328,518.0	294,940.0
Argentina	941.8	2,711.2	3,687.5	3,621.5	4,948.8
USA	129,608.6	203,891.4	358,084.2	223,725.2	173,375.6
Brazil	52,267.2	82,118.6	104,182.4	75,963.0	80,624.9
Ecuador	1,805.8	2,578.7	4,241.6	6,620.3	13,152.1
Canada	14,294.8	12,261.9	17,936.0	14,148.5	17,740.9

Georgia's Top 5 Products Imported from Top 5 EU Export Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Bulgaria	Cigars, cheroots, cigarillos and cigarettes	240220	2,461.7	3,111.0	2,683.8	2,139.5	3,527.3	181.6	219.4	167.5	111.2	211.2
	Petroleum and petroleum oils	271011	35,156.2	56,543.0	53,984.7	45,918.9	67,455.1	56,690.0	80,118.0	65,183.3	74,750.1	90,448.2
	Petroleum and petroleum oils	271019	9,257.5	12,974.7	20,119.1	6,943.3	18,836.9	15,350.7	18,595.3	21,230.1	11,610.6	25,446.6
	Medicaments put up in measured doses	300490	4,713.5	4,592.6	5,248.9	3,339.7	3,996.6	671.4	586.9	500.6	75.2	92.9
	Preparations for use on the hair	330590	1,266.6	2,199.6	2,648.9	2,379.2	1,995.6	584.1	573.9	566.0	504.5	433.0
Germany	Petroleum and petroleum oils	271019	1,827.5	2,678.6	4,468.2	4,012.6	5,314.7	884.7	1,116.1	2,110.9	2,064.8	1,955.6
	Medicaments put up in measured doses	300490	10,941.8	12,544.8	17,218.4	13,711.2	15,758.9	244.1	206.1	245.4	245.2	393.5
	Retreaded or used pneumatic tyres of rubber	401220	1,393.1	2,120.9	2,711.8	2,497.5	5,421.5	1,770.4	2,032.3	2,938.2	3,264.7	4,752.6
	Worn clothing	630900	3,509.4	4,298.5	4,223.1	2,222.7	4,312.6	2,834.2	2,400.0	2,932.7	1,884.1	1,652.1

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Motor cars	870323	114,582.0	86,450.2	113,823.8	39,136.7	42,529.5	35,677.1	19,158.2	10,266.0	877.5	41.2
	Motor vehicles for the transport of goods	870421	2,456.4	9,865.9	16,877.6	11,897.4	12,968.8	1,431.7	4,079.6	6,775.1	5,898.2	1,654.2
Italy	Other live plants, cuttings and slips; mushroom spawn	060290	167.8	1,410.1	2,155.3	2,742.2	1,090.2	103.5	494.9	852.9	1,224.9	540.2
	Petroleum and petroleum oils	271011	-	8,360.8	23,621.9	17,832.6	23,073.3	-	10,334.9	24,512.4	28,149.4	28,611.5
	Petroleum and petroleum oils	271019	145.0	353.1	10,032.7	2,851.5	5,583.5	78.6	162.8	9,563.4	4,386.8	6,847.3
	Glazed ceramic flags and paving, hearth or wall tiles; mosaic cubes and the like	690890	941.2	1,612.5	1,321.8	1,163.4	1,367.4	1,161.5	1,802.0	1,277.3	1,502.1	1,923.9
	Carboys, bottles, flasks and other closures, of glass.	701090	2,961.8	3,061.3	2,930.5	1,426.5	946.8	5,489.0	4,896.6	3,410.9	1,573.7	1,348.2
Netherlands	Worn clothing	630900	1,258.6	2,473.6	2,338.0	1,383.6	2,442.3	991.1	1,207.9	1,160.0	945.8	966.1
	Automatic data processing machines and units thereof	847150	4,243.2	9,754.5	9,656.3	3,247.6	5,356.7	160.1	261.3	185.1	57.5	52.2
	Motor cars	870332	772.6	1,726.5	2,923.0	2,722.6	3,658.7	225.0	423.6	721.2	935.6	3.8

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Motor vehicles for the transport of goods	870421	544.4	1,564.6	2,404.9	2,711.9	3,431.7	277.0	589.1	938.4	1,253.1	297.6
	Trailers; other vehicles, not mechanically propelled; parts thereof	871639	599.6	592.7	1,762.8	1,088.8	691.7	540.7	410.0	805.6	670.8	567.7
Romania	Oil-cake and other solid residues, resulting from the extraction of soya-bean oil	230400	2,142.5	78.7	1,383.5	4,164.5	7,018.4	7,150.6	224.9	2,480.3	8,824.2	15,048.3
	Oil-cake and other solid residues, resulting from the extraction of vegetable fats	230690	313.6	2,729.7	2,705.5			979.9	6,928.3	4,690.9		
	Petroleum and petroleum oils	271011	33,823.2	73,870.2	63,860.8	78,663.3	81,900.0	52,422.6	107,641.8	82,293.1	131,177.0	110,809.3
	Petroleum and petroleum oils	271019	2,294.1	9,813.3	12,390.1	19,944.4	37,091.6	3,781.1	13,604.6	13,891.9	36,015.8	53,408.7
	Medicaments put up in measured doses	300490	257.0	119.0	808.1	1,226.6	1,893.8	8.4	47.4	44.1	46.3	64.4

Georgia's Top 10 Products Imported from Top 5 CIS export Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Azerbaijan	Sugar and chemically pure sucrose	170199	11,916.7	15,653.3	9,777.5	684.1	575.0	22,460.0	34,394.3	20,612.7	713.0	617.8
	Pasta, whether or not cooked or stuffed or otherwise prepared	190219	180.0	111.5	963.6	958.5	1,401.3	603.7	266.3	1,581.5	2,228.3	2,788.8
	Bran, sharps and other residues, derived from the working of cereals	230230	4,508.1	8,542.2	3,938.0	3,103.6	3,937.4	63,500.6	76,260.2	33,379.0	37,429.8	38,039.1
	Gypsum; anhydrite; plasters	252010	1,264.9	1,653.4	2,203.5	1,110.2	5,873.6	49,536.1	63,239.6	72,215.1	34,248.2	67,138.4
	Petroleum and petroleum oils	271011	94,654.3	83,413.7	158,902.0	111,876.5	132,756.8	154,786.0	117,667.8	183,274.4	194,826.3	178,366.4
	Petroleum and petroleum oils	271019	137,814.4	88,181.0	190,908.2	116,106.7	164,996.8	239,120.7	137,470.9	211,428.7	227,105.6	240,200.9
	Petroleum gases and other gaseous hydrocarbons	271113	3,548.4	3,757.8	4,940.6	3,030.6	4,868.9	16,038.2	10,062.2	9,054.2	5,701.9	6,854.5
	Petroleum gases and other gaseous hydrocarbons	271121	2,145.2	90,078.9	121,452.4	120,408.8	92,664.7	14,041.4	627,602.5	821,778.7	661,927.2	622,821.6

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010		
			Thsd.USD						Tonnes					
				Petroleum coke, petroleum bitumen and other residues of petroleum oils	271320	5,680.7	10,595.0	12,354.2	5,850.0	6,087.9	19,102.0	28,304.5	28,839.8	13,428.8
	Sodium hydroxide; potassium hydroxide; peroxides of sodium or potassium	281512	2,121.0	1,395.0	1,577.6	1,297.4	2,271.3	12,034.3	7,488.6	6,944.5	5,424.4	9,266.9		
Kazakhstan	Wheat and meslin	100190	16,352.5	47,136.6	36,054.8	13,104.5	71,505.5	98,598.8	206,669.2	99,869.2	62,755.6	291,227.4		
	Barley	100300	288.7	523.7	113.8	150.1	321.2	1,862.9	3,092.0	360.0	1,015.9	1,897.9		
	Wheat or meslin flour	110100	1,437.6	4,264.1	1,652.3	63.4	-	5,322.0	13,114.4	3,560.0	192.0	-		
	Pasta, whether or not cooked or stuffed or otherwise prepared	190230	-	624.8	684.6	340.1	1,275.1	-	1,243.7	871.0	576.2	2,155.4		
	Flat-rolled products of non-alloy steel, of a width of more than 600mm, clad or coated	721049	1,781.6	3,188.1	5,414.9	4,003.3	9,489.8	2,127.2	3,377.8	4,580.2	5,329.4	10,513.1		
	Manganese ores and concentrates	260200				475.8	3,808.6				1,586.0	10,461.3		

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010		
			Thsd.USD						Tonnes					
	Petroleum and petroleum oils	271019	-	281.4	-	559.4	783.5	-	974.5	-	1,234.7	2,141.5		
	Mineral or chemical fertilizers, nitrogenous	310230				300.0	369.2				1,134.0	1,448.0		
	Other plates, film, foil and strip, of plastics	392113	-	94.7	548.3	356.7	791.9	-	21.4	116.7	101.8	244.1		
	Flat-rolled products of non-alloy steel, of a width of more than 600mm, clad or coated	721012	-	401.5	782.6	309.8	219.1	-	486.8	601.9	313.8	185.2		
Russia	Wheat and meslin	100110	4,726.0	9,910.1	6,834.9	5,075.6	257.9	28,649.1	38,427.7	21,743.5	26,176.7	1,282.1		
	Wheat and meslin	100190	62,953.2	82,065.9	48,826.6	82,486.2	66,661.7	372,259.4	314,570.6	170,278.0	407,522.0	333,260.1		
	Wheat or meslin flour	110100	16,654.8	25,696.1	18,346.7	195.6	-	62,100.2	71,110.0	37,902.9	477.4	-		
	Sunflower-seed, safflower or cotton-seed oil and fractions thereof	151219	4,487.8	9,000.9	9,170.7	961.9	525.6	5,510.4	8,064.9	4,533.4	838.6	400.0		
	Chocolate and other food preparations containing	180631	5,238.6	5,356.0	6,738.0	5,799.5	5,792.7	1,416.3	1,329.7	1,432.7	1,210.7	1,156.4		

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	cocoa											
	Sauces and preparations therefor; mixed condiments and mixed seasonings	210390	2,675.7	3,368.6	3,994.6	5,513.6	7,575.1	2,032.9	2,093.6	2,051.6	3,455.7	4,511.0
	Coal; briquettes and similar solid fuels manufactured from coal	270119	6.7	32.6	4,843.2	70.3	2,381.0	69.0	349.0	46,202.8	648.7	20,114.4
	Petroleum and petroleum oils	271019	5,087.4	4,855.5	9,071.2	16,628.4	26,605.8	6,319.6	4,703.6	9,759.3	28,816.5	35,615.4
	Petroleum gases and other gaseous hydrocarbons	271121	204,246.0	195,251.2	76,080.0	64,807.0	50,673.3	1,336,882.8	598,214.1	233,096.1	182,066.8	135,128.8
	Electrical energy	271600	12,802.7	4,772.5	17,064.0	9,174.3	12,774.7	0.0	0.0	0.0	0.0	0.0
	Washing and cleaning preparations	340220	1,775.1	4,068.1	6,874.5	4,668.0	5,105.2	2,048.1	4,083.7	4,670.5	3,014.1	2,838.6
Turkmenistan	Petroleum and petroleum oils	271011	24,333.3	8,257.6	12,841.3	600.7	-	40,968.2	13,928.5	14,107.8	1,233.4	-
	Petroleum and petroleum oils	271019	74,324.5	135,517.4	119,146.3	70,242.1	57,612.8	112,689.6	196,474.7	129,340.5	140,184.6	76,893.6

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010		
			Thsd.USD						Tonnes					
			Petroleum gases and other gaseous hydrocarbons	271112	1,475.2	3,213.9	167.8	643.6	-	3,990.4	5,802.4	261.0	1,469.5	-
Petroleum gases and other gaseous hydrocarbons	271113	-	1,085.1	894.8	1,353.3	-	-	1,907.1	1,007.7	2,775.0	-			
Ammonia, anhydrous or in aqueous solution	281410	319.0	337.2	-			1,357.6	1,372.4	-					
Polymers of propylene or of other olefins, in primary forms	390210	458.4	945.0	1,712.9	789.7	1,543.2	400.1	700.0	1,000.0	849.5	1,101.5			
Ukraine	Wheat and meslin	100190	3,475.9	22.8	7,874.6	4,061.7	19,240.4	21,766.7	40.0	24,916.5	25,114.3	60,717.9		
	Maize	100590	4,834.1	2,360.5	3,501.7	6,239.7	3,134.8	33,781.9	12,218.0	13,322.6	35,795.4	14,975.8		
	Wheat or meslin flour	110100	2,548.6	9,194.4	32,141.0	7,050.0	1,232.0	9,505.4	24,902.8	71,937.3	25,602.9	4,207.5		
	Sunflower seeds	120600	314.9	5,325.9	2,398.0	29,533.0	1,931.9	2,740.0	8,659.8	6,757.3	87,117.2	4,551.1		
	Sunflower-seed, safflower or cotton-seed oil and fractions thereof	151219	14,428.5	14,003.9	26,651.3	21,833.1	26,226.8	17,867.9	13,154.5	15,847.9	23,603.2	21,422.4		
	Cigars, cheroots, cigarillos and cigarettes	240220	12,997.1	31,079.3	52,638.5	48,571.7	66,621.5	958.8	2,119.4	3,357.8	3,124.6	4,735.1		

Country	Name	6 Digit Code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Salt and pure sodium chloride, sea water	250100	2,916.3	3,095.4	3,416.0	3,520.8	3,993.7	37,651.4	37,773.2	38,587.1	37,902.3	44,335.4
	Coke and semi-coke of coal, of lignite or of peat, retort carbon	270400	6,975.5	16,155.5	26,609.3	10,884.8	23,872.7	41,493.3	86,915.5	82,650.9	71,771.5	96,736.2
	Sunflower-seed, safflower or cotton-seed oil and fractions thereof	151211	14,428.5	14,003.9	26,651.3	707.2	11,680.9	17,867.9	13,154.5	15,847.9	709.9	11,991.2
	Railway or tramway track construction material of iron or steel	730210	4,906.8	1,753.1	8,615.4	59.6	15,311.1	7,596.2	2,197.7	8,163.6	40.7	17,396.1

Georgia's Top 5 Products Imported from Top 5 Middle East Export Countries by Value (Thousand USD) and Weight (tonnes)

Country	Name	6 Digit HS code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
Iran	Petroleum and petroleum oils	271019	1,037.7	1,185.2	1,676.2	1,726.2	1,683.5	2,328.0	2,158.1	2,423.6	2,551.5	2,146.5
	Petroleum coke, petroleum bitumen and other residues of petroleum oils	271320	7,375.5	5,952.6	8,453.2	948.2	16,395.5	22,233.0	15,404.8	13,146.0	1,988.4	27,930.0
	Washing and cleaning preparations	340220	757.2	1,239.2	2,216.6	2,434.2	3,219.2	713.1	1,046.2	2,591.7	3,109.9	4,099.8
	Glazed ceramic flags and paving, hearth or wall tiles; mosaic cubes and the like	690890	789.3	1,122.4	1,585.6	1,124.8	2,435.5	3,815.6	4,520.9	5,599.3	3,811.4	7,313.4
	Float glass and surface ground or polished glass, in sheets	700529	1,621.4	4,974.8	7,697.5	2,284.0	981.3	4,926.4	11,900.1	20,822.7	6,775.3	2,865.5
Israel	Washing and cleaning preparations	340220	41.5	45.9	421.5	602.9	445.6	26.2	32.7	201.2	300.6	216.7
	Different printed matter, including pictures and photographs	491110	24.7	1,570.3	2,125.1	1,277.8	95.1	0.1	113.2	146.9	66.2	7.6

Country	Name	6 Digit HS code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010
			Thsd.USD					Tonnes				
	Electrical apparatus for line telephony or telegraphy	851780	4,109.9	425.3	3,591.7			11.7	4.7	17.2		
	Electrical apparatus for line telephony or telegraphy	851790	2,340.5	318.2	1,254.9			12.3	1.1	11.4		
	Prefabricated buildings	940600	-	223.8	1,054.0	403.4	42.8	-	39.6	248.5	52.9	15.5
	Onions, shallots, garlic, leeks and other alliaceous vegetables	070310	4,519.9	4,901.3	3,639.7	2,679.9	10,574.7	29,305.6	26,232.9	25,137.6	17,840.2	20,195.3
Turkey	Gypsum; anhydrite; plasters	252020	2,142.4	2,456.2	3,559.0	3,380.5	4,445.8	17,934.7	16,831.8	22,552.7	25,104.0	34,334.7
	Cement	252329	672.1	150.7	4,690.1	9,263.0	10,883.5	6,324.5	1,265.0	41,637.4	125,941.0	140,412.9
	Non-refractory surfacing preparations for walls, floors, ceilings or the like	321410	2,422.0	5,333.1	6,565.7	4,953.1	5,509.0	6,755.6	23,106.5	30,802.3	25,007.1	28,320.3
	Glazed ceramic flags and paving, hearth or wall tiles; mosaic cubes and the like	690890	9,397.8	10,911.9	16,197.5	13,136.7	15,615.1	38,769.6	38,492.2	46,851.4	39,834.1	45,474.0
United Arab Emirates	Tableware, other household articles and toilet articles, of ceramic	691200	1,674.8	3,345.0	2,442.0	1,489.8	2,754.2	1,864.8	2,900.2	2,797.3	1,216.2	1,052.5

Country	Name	6 Digit HS code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010		
			Thsd.USD						Tonnes					
	Telephone sets, including telephones for cellular networks or for other wireless networks	851712				25,096.5	27,775.6				112.7	150.0		
	Transmission apparatus for radio-telephony, radio-telegraphy	852520	14,537.6	53,729.6	67,294.0			100.1	742.7	215.2				
	Television receivers	852812	14,098.5	18,581.3	22,109.6			2,687.9	2,982.2	3,126.0				
	Television receivers	852872				8,173.8	12,552.3				944.6	1,000.8		
Uzbekistan	Dried leguminous vegetables, shelled	071333	1,389.7	2,823.3	2,090.1	165.8	1,995.1	2,317.8	3,637.3	2,689.2	267.6	2,744.9		
	Wheat and meslin	100190				-	2,757.7				-	9,469.0		
	Petroleum and petroleum oils	271019	217.5	549.9	378.3	814.5	1,113.4	314.2	608.2	343.3	958.7	1,159.5		
	Stranded wire, cables, and the like, of aluminium, not electrically insulated	761410	89.5	1,441.8	205.6			35.5	530.4	66.4				

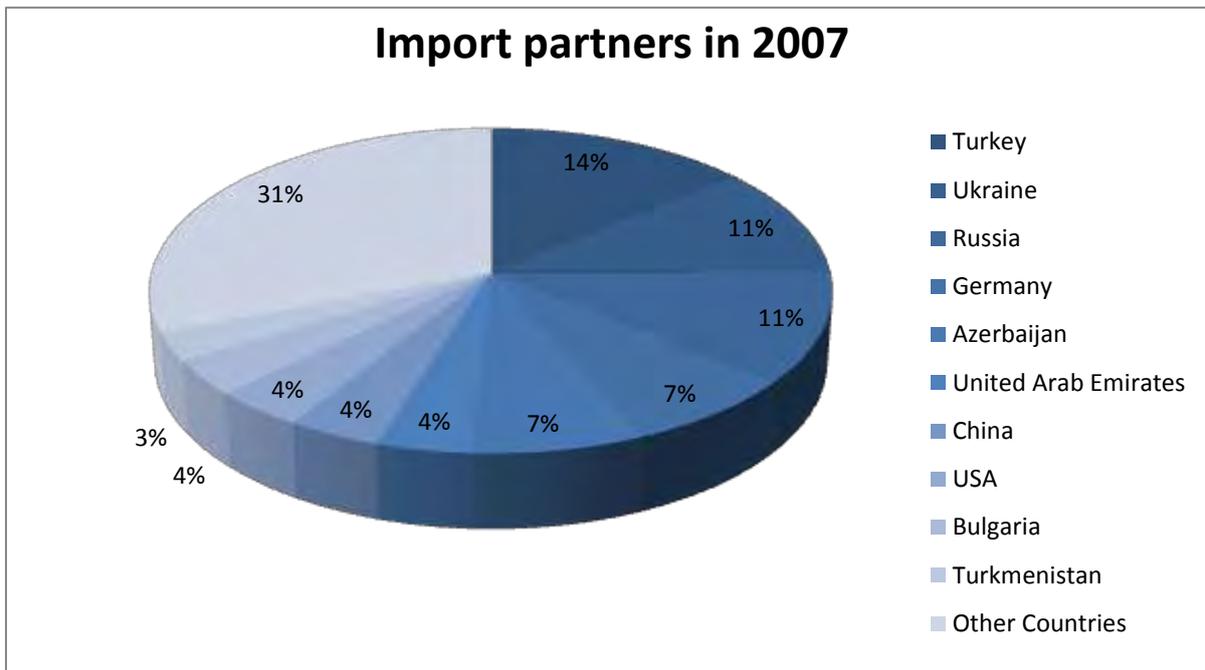
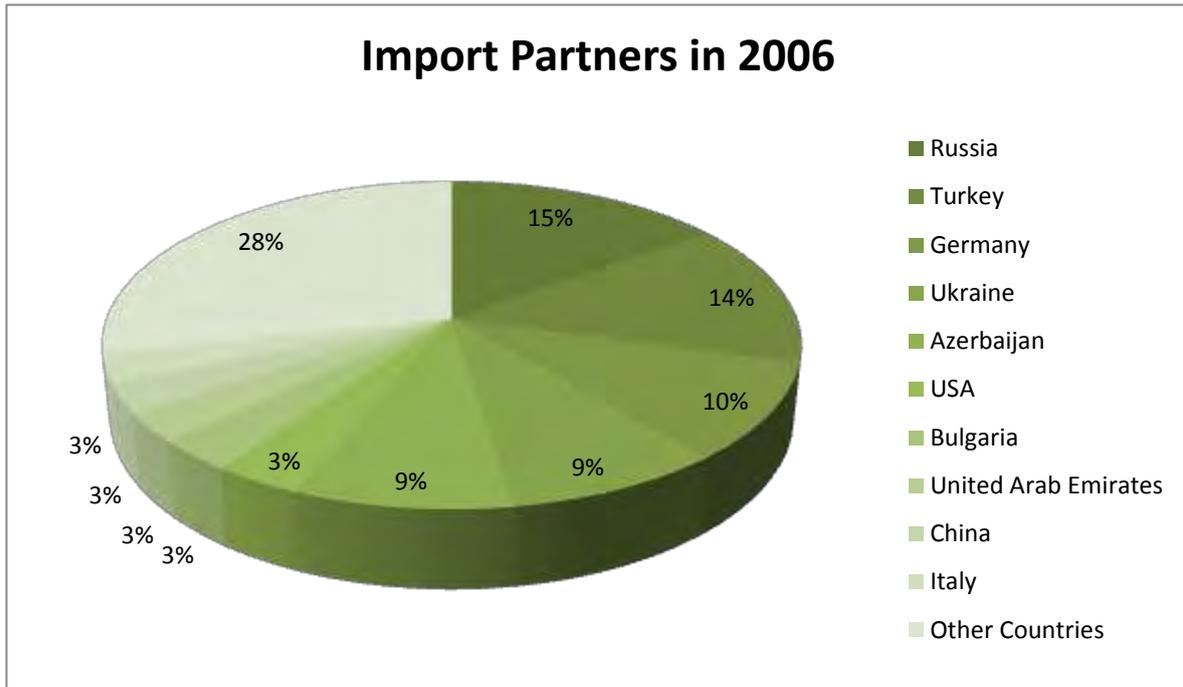
Country	Name	6 Digit HS code	2006	2007	2008	2009	2010	2006	2007	2008	2009	2010		
			Thsd.USD						Tonnes					
				Insulated wire, cable and other insulated electric conductors	854460	388.3	1,444.1	482.0			201.0	639.6	160.0	

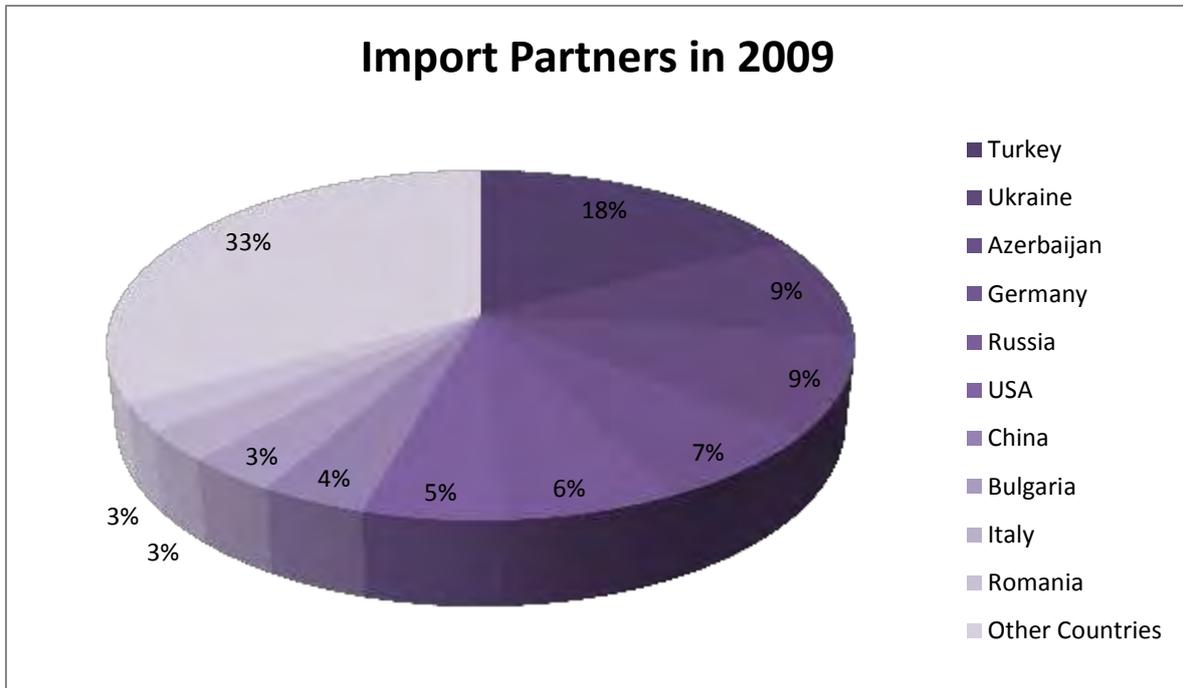
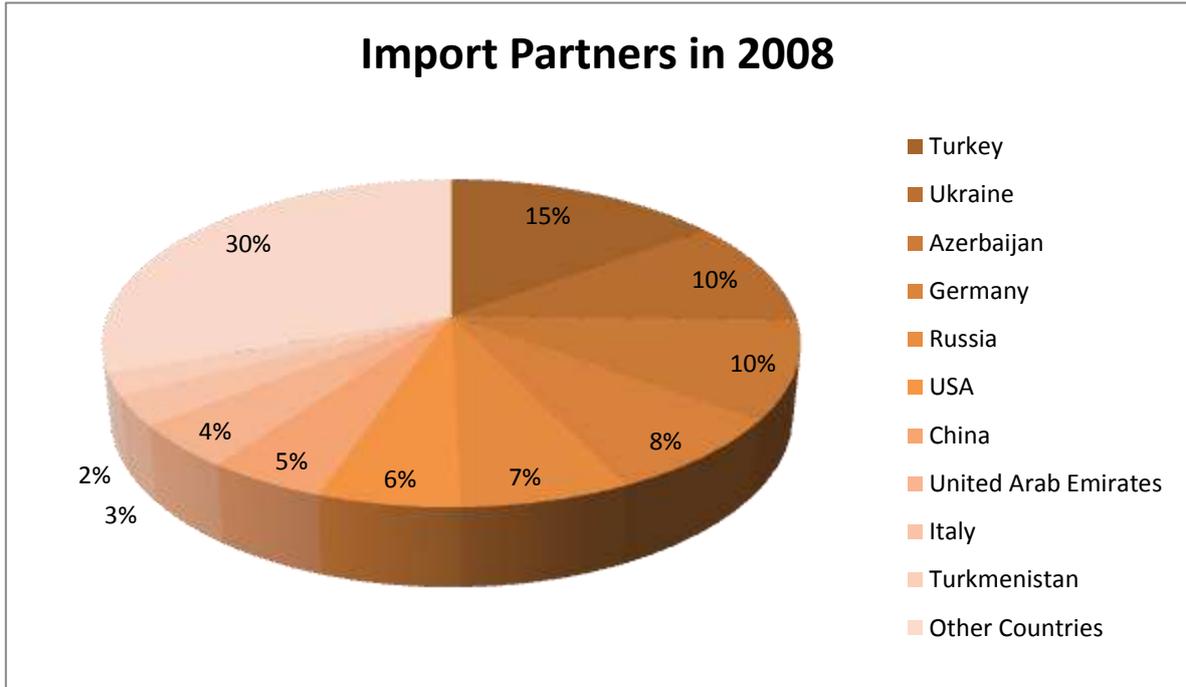
Top 20 Import Partners by Volume (Thousand USD) in years 2006-2010

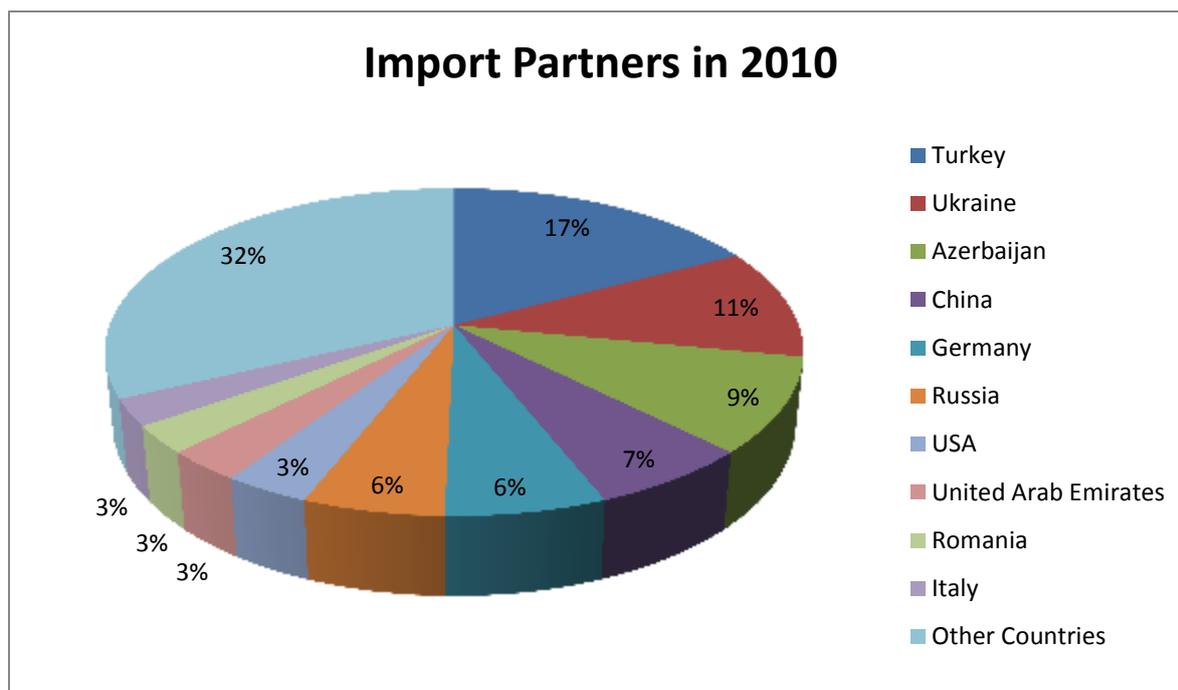
	2006			2007	
Rank #	Import	3,674,832.4		Import	5,212,150.2
1	Russia	555,371.8		Turkey	727,906.0
2	Turkey	522,560.1		Ukraine	574,906.0
3	Germany	351,147.1		Russia	573,879.3
4	Ukraine	320,093.0		Germany	387,318.6
5	Azerbaijan	318,903.6		Azerbaijan	382,367.2
6	USA	129,608.6		United Arab Emirates	214,721.3
7	Bulgaria	115,535.7		China	206,709.4
8	United Arab Emirates	109,124.1		USA	203,891.4
9	China	103,331.8		Bulgaria	184,049.7
10	Italy	102,095.9		Turkmenistan	149,901.8
11	Turkmenistan	101,061.5		Italy	144,048.8
12	Netherlands	75,615.9		Netherlands	101,738.7
13	France	68,731.8		France	101,027.3
14	United Kingdom	63,001.9		Romania	90,206.2
15	Brazil	52,267.2		Brazil	82,118.6
16	Czech Republic	42,693.0		United Kingdom	71,754.4
17	Romania	40,768.9		Switzerland	64,178.6
18	Armenia	40,337.8		Kazakhstan	63,819.1
19	Iran	40,301.3		Poland	60,624.1
20	Japan	39,541.5		Armenia	59,557.5

	2008			2009	
Rank #	Import	6,301,540.3		Import	4,500,244.1
1	Turkey	940,479.8		Turkey	787,885.1
2	Ukraine	657,719.8		Ukraine	421,238.0
3	Azerbaijan	607,396.1		Azerbaijan	410,176.3
4	Germany	497,303.9		Germany	302,143.0
5	Russia	423,312.0		Russia	291,607.7
6	USA	358,084.2		USA	231,556.2
7	China	298,331.1		China	174,744.9
8	United Arab Emirates	276,880.4		Bulgaria	152,840.0
9	Italy	183,794.8		Italy	130,067.7
10	Turkmenistan	135,024.1		Romania	115,095.3
11	Netherlands	134,052.8		United Arab Emirates	110,365.3
12	Bulgaria	124,101.1		Japan	108,394.1
13	Japan	119,765.0		Netherlands	105,267.8
14	Brazil	104,182.4		Brazil	75,963.0
15	France	98,479.5		Turkmenistan	74,291.5
16	Romania	92,433.0		Israel	69,893.4
17	United Kingdom	91,245.2		France	65,969.6
18	Armenia	72,078.0		Greece	61,977.2
19	Austria	70,324.3		United Kingdom	59,493.6
20	Belgium	61,299.8		Austria	51,926.3

2010						
Rank #				Rank #		
Import - \$5,156,285.9						
1	Turkey	887,818.1		11	Bulgaria	131,723.1
2	Ukraine	560,127.8		12	Netherlands	105,231.9
3	Azerbaijan	483,750.6		13	Kazakhstan	94,463.9
4	China	335,117.2		14	Japan	80,890.3
5	Germany	330,383.9		15	Brazil	80,624.9
6	Russia	290,349.1		16	France	74,676.5
7	USA	177,309.0		17	Greece	72,660.1
8	United Arab Emirates	159,229.6		18	United Kingdom	65,010.3
9	Romania	140,799.5		19	Turkmenistan	59,200.2
10	Italy	136,571.4		20	Czech Republic	57,800.5







Transit

Georgia’s geographic position, on the route from Europe to the Caspian Sea on the one hand and from the Central Asian countries and Iran to the Black Sea on the other hand, makes it a key transport link of the region. The country’s transit and logistics facilities consist of roads, railways, pipeline infrastructure, ports, and free industrial zones. The TRACECA corridor plays important role for the movement of oil and gas products of the Caspian Sea to European countries, but it plays also an increasingly important role for transit of non-oil commodities, from wine to electricity for example.

To analyze the current situation of transit through Georgia, this study has collected the database of the Georgian customs to present the top 30 transit products sorted by weight.⁴ The charts also present top origin countries and top destination countries for cargo flows. The study also analyzes the transportation modes for the top five products.

The study looks at the typical transit goods during 2010 and it presents the 30 most transited goods by volume, transport mode and destination and origin countries. In comparison to transit of goods in 2003 or 2004, the type of cargo flows have changed completely, much of it due to the efficiency and transparency of customs procedures.

⁴ The database included weight data, but no data could be obtained for values in USD or other currencies.

Georgia's Top 30 Transit Products⁵ in 2007

#	Product Code	Product Description
1	8305	Fittings for loose-leaf binders or files, letter clips, letter corners, paper clips, indexing tags and similar office articles, of base metal; staples in strips (for example, for offices, upholstery, packaging), of base metal.
2	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.
3	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.
4	2000	Meat of bovine animals, fresh or chilled.
5	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.
6	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.
7	8700	Tractors (other than tractors of heading No. 8709).
8	3900	Polymers of ethylene, in primary forms.
9	7010	Carboys, bottles, flasks, jars, pots, phials, ampoules and other containers, of glass, of a kind used for the conveyance or

⁵ Ranks received from Revenue Services; measures for ranks were not clearly standardized and require further scrutiny.

#	Product Code	Product Description
		packing of goods; preserving jars of glass; stoppers, lids and other closures, of glass.
10	1800	Cocoa beans, whole or broken, raw or roasted.
11	6305	Sacks and bags, of a kind used for the packing of goods.
12	0803	Bananas, including plantains, fresh or dried.
13	7000	Cullet and other waste and scrap of glass; glass in the mass.
14	6400	Waterproof footwear with outer soles and uppers of rubber or of plastics, the uppers of which are neither fixed to the sole nor assembled by stitching, riveting, nailing, screwing, plugging or similar processes.
15	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.
16	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04
17	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.
18	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.

#	Product Code	Product Description
19	4800	Newsprint, in rolls or sheets.
20	3300	Essential oils (terpeneless or not), including concretes and absolutes; resinoids; concentrates of essential oils in fats, in fixed oils, in waxes or the like, obtained by enfleurage or maceration; terpenic byproducts of the deterpenation of essential oil
21	1006	Rice.
22	4000	Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip.
23	0700	Potatoes, fresh or chilled.
24	9400	Seats (other than those of heading No. 9402), whether or not convertible into beds, and parts thereof.
25	8400	Nuclear reactors; fuel elements (cartridges), non-irradiated, for nuclear reactors; machinery and apparatus for isotopic separation.
26	1701	Cane or beet sugar and chemically pure sucrose, in solid form.
27	1806	Chocolate and other food preparations containing cocoa.

#	Product Code	Product Description
28	1700	Cane or beet sugar and chemically pure sucrose, in solid form.
29	0405	Butter and other fats and oils derived from milk.
30	1601	Sausages and similar products, of meat, meat offal or blood; food preparations based on these products

In 2007, the leading products can be grouped as follows:

- Meat and other meat products
- Alcohol and spirits
- Construction materials and chemicals
- Soaps and washing materials
- Malt and other material for beer productions, tobacco products, cane or beet sugar, rice, potato, chocolates, banana and other foodstuffs
- Nuclear reactor components

Georgia's Top 30 Transit Products⁶ in 2008

#	Product Code	Product Description
1	2800	Fluorine, chlorine, bromine and iodine.
2	4409	Wood (including strips and friezes for parquet flooring, not assembled) continuously shaped (tongued, grooved, rebated, chamfered, V-jointed, beaded, moulded, rounded or the like) along any of its edges or faces, whether or not planed, sanded or finger-joints
3	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.
4	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.
5	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.
6	2000	Meat of bovine animals, fresh or chilled.
7	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.

⁶ Ranks received from Revenue Services; measures for ranks were not clearly standardized and require further scrutiny.

#	Product Code	Product Description
8	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.
9	1700	Cane or beet sugar and chemically pure sucrose, in solid form.
10	3900	Polymers of ethylene, in primary forms.
11	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.
12	4800	Newsprint, in rolls or sheets.
13	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04
14	8700	Tractors (other than tractors of heading No. 8709).
15	8500	Electric motors and generators (excluding generating sets).
16	1800	Cocoa beans, whole or broken, raw or roasted.
17	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.
18	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.

#	Product Code	Product Description
19	2203	Beer made from malt.
20	9306	Bombs, grenades, torpedoes, mines, missiles and similar munitions of war and parts thereof; cartridges and other ammunition and projectiles and parts thereof, including shot and cartridge wads.
21	1701	Cane or beet sugar and chemically pure sucrose, in solid form.
22	1006	Rice.
23	7600	Unwrought aluminium.
24	0407	Birds' eggs, in shell, fresh, preserved or cooked.
25	0800	Coconuts, Brazil nuts and cashew nuts, fresh or dried, whether or not shelled or peeled.
26	2009	Fruit juices (including grape must) and vegetable juices, unfermented and not containing added spirit, whether or not containing added sugar or other sweetening matter.
27	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.
28	1517	Margarine; edible mixtures or preparations of animal or vegetable fats or oils or of fractions of different fats or oils of this Chapter, other than edible fats or oils or their fractions of heading No. 1516.
29	4000	Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip.

#	Product Code	Product Description
30	2100	Extracts, essences and concentrates, of coffee, tea or mat, and preparations with a basis of these products or with a basis of coffee, tea or mat,; roasted chicory and other roasted coffee substitutes, and extracts, essences and concentrates thereof.

In year 2008, the structure of leading groups of products changed significantly from the previous year. However, due to issues with data quality, we are unable to draw conclusions regarding the reasons for such change.⁷

⁷ Ranks received from Revenue Services; the data quality has significant issues and Revenue Services could not confirm the accuracy of the data during this period. Measures for ranks were not clearly standardized and require further scrutiny.

Georgia's Top 30 Transit Products⁸ in 2009

#	Product Code	Product Description
1	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.
2	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.
3	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.
4	2000	Meat of bovine animals, fresh or chilled.
5	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04
6	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.
7	4407	Wood sawn or chipped lengthwise, sliced or peeled, whether or not planed, sanded or finger-jointed, of a thickness exceeding 6 mm.
8	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.

⁸ Ranks received from Revenue Services; measures for ranks were not clearly standardized and require further scrutiny.

#	Product Code	Product Description
9	1700	Cane or beet sugar and chemically pure sucrose, in solid form.
10	3900	Polymers of ethylene, in primary forms.
11	1800	Cocoa beans, whole or broken, raw or roasted.
12	8700	Tractors (other than tractors of heading No. 8709).
13	400	Milk and cream, not concentrated nor containing added sugar or other sweetening matter.
14	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.
15	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.
16	809	Apricots, cherries, peaches (including nectarines), plums and sloes, fresh.
17	1006	Rice.
18	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.
19	803	Bananas, including plantains, fresh or dried.
20	800	Coconuts, Brazil nuts and cashew nuts, fresh or dried, whether or not shelled or peeled.

#	Product Code	Product Description
21	3500	Casein, caseinates and other casein derivatives; casein glues.
22	1701	Cane or beet sugar and chemically pure sucrose, in solid form.
23	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.
24	3000	Glands and other organs for organo-therapeutic uses, dried, whether or not powdered; extracts of glands or other organs or of their secretions for organo-therapeutic uses; heparin and its salts; other human or animal substances
25	4800	Newsprint, in rolls or sheets.
26	9900	#N/A {possibly a product related to trade from the US to Afghanistan}
27	405	Butter and other fats and oils derived from milk.
28	2203	Beer made from malt.
29	202	Meat of bovine animals, frozen.
30	3300	Essential oils (terpeneless or not), including concretes and absolutes; resinoids; concentrates of essential oils in fats, in fixed oils, in waxes or the like, obtained by enfleurage or maceration; terpenic byproducts of the deterpenation of essential oil

Georgia's Top 30 Transit Products⁹ in 2010

#	Product Code	Product Description
1	207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.
2	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.
3	200	Meat of bovine animals, fresh or chilled.
4	8700	Tractors (other than tractors of heading No. 8709).
5	9900	#N/A {possibly a product related to trade from the US to Afghanistan}
6	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.
7	2000	Meat of bovine animals, fresh or chilled.
8	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.
9	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.

⁹ Ranks received from Revenue Services; measures for ranks were not clearly standardized and require further scrutiny.

#	Product Code	Product Description
10	1700	Cane or beet sugar and chemically pure sucrose, in solid form.
11	800	Coconuts, Brazil nuts and cashew nuts, fresh or dried, whether or not shelled or peeled.
12	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04
13	3900	Polymers of ethylene, in primary forms.
14	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.
15	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.
16	400	Milk and cream, not concentrated nor containing added sugar or other sweetening matter.
17	4800	Newsprint, in rolls or sheets.
18	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.
19	6800	Setts, curbstones and flagstones, of natural stone (except slate).
20	1800	Cocoa beans, whole or broken, raw or roasted.
21	1006	Rice.

#	Product Code	Product Description
22	4000	Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip.
23	803	Bananas, including plantains, fresh or dried.
24	1701	Cane or beet sugar and chemically pure sucrose, in solid form.
25	7300	Sheet piling of iron or steel, whether or not drilled, punched or made from assembled elements; welded angles, shapes and sections, of iron or steel.
26	2203	Beer made from malt.
27	2100	Extracts, essences and concentrates, of coffee, tea or mat, and preparations with a basis of these products or with a basis of coffee, tea or mat,; roasted chicory and other roasted coffee substitutes, and extracts, essences and concentrates thereof.
28	7000	Cullet and other waste and scrap of glass; glass in the mass.
29	1600	Sausages and similar products, of meat, meat offal or blood; food preparations based on these products
30	3300	Essential oils (terpeneless or not), including concretes and absolutes; resinoids; concentrates of essential oils in fats, in fixed oils, in waxes or the like, obtained by enfleurage or maceration; terpenic byproducts of the deterpenation of essential oil

In the years 2009 and 2010 there is not a marked difference in the leading transited commodity groups. We can thus extrapolate that the transit situation was rather stabilized for this time period.

We can make the assumption that in the next 3-4 years, the following products will pass through Georgian roads:

- Meat and meat products, poultry, fresh, chilled or frozen
- Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages
- Construction materials, tractors and construction equipment
- Waters, mineral waters
- Sugar
- Malt extract or other components of beer production
- Bananas and other tropical fruits
- Apricots, cherries, peaches and other fruits
- Sugar
- Washing materials
- Chemical products
- Milk and cream products
- Rice
- Tobacco products

Note: Each year there are unidentified goods, which, although unclassified, are important for the country (HCC 9900, for example, which depicts transits from USA to Afghanistan).

This analysis opens a lot of research possibilities, which can't be covered fully by this study. The information needs to be concretized – next studies should reveal tendencies, as well as detailed analyses of as many goods, prices, qualities and flows as possible.

In the following pages, we present conclusions in the form of tables depicting transit goods by weight.

It should be noted that this is an incomplete analysis – we do not classify trade flows by routes (such as trans-shipment by air vs. ports vs. roads), nor do we anticipate what types of additional goods can be transported once planned government investments in transit infrastructure take place. There are current plans for the development of the country's airports, ports, and ferry connections with the European Union, which are currently insufficient and in need of significant improvements. Subsequently, the transit infrastructure is

expected to change in the next five years: improved roads, possible liberalization of border and customs procedures with Armenia and Azerbaijan, construction of two new airports in the western regions of the country, and the opening of the Baku-Tbilisi-Kars railway connecting Azerbaijan to Turkey through Georgia (which can then become a transit way for goods from China to Europe). Such improvements may allow for commodities such as cotton to be transported; although expected in Georgian ports as far back as 10 years ago, the historical route from Central Asia to Europe via Russia and the Baltic ports (mainly Riga) shifted to the well-developed ports of Dubai and Bandar-e-Abbas. With the planned developments in logistics, Georgia can once again compete for the transport of such important commodities.

The following tables summarize transit products by total weight; top groups include unfinished goods, raw materials, and general cargo and generally differ from top groups by value. Data for 2008 is exceptional because of higher prices and larger trade volumes. For assumption and forecast purposes (next 3-4 years), 2008 data is exempted from the analysis.

Georgia's Top 30 Transit Products by Weight in 2007 (Kg)

# (Rank)	Product Code	Product Description	Total KG of the given product
1	2700	Coal; briquettes, ovoids and similar solid fuels manufactured from coal.	946,962,694
2	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals, these oils being the basic con	802,281,946
3	7300	Sheet piling of iron or steel, whether or not drilled, punched or made from assembled elements; welded angles, shapes and sections, of iron or steel.	331,717,659
4	3900	Polymers of ethylene, in primary forms.	279,977,717
5	8400	Nuclear reactors; fuel elements (cartridges), non-irradiated, for nuclear reactors; machinery and apparatus for isotopic separation.	232,483,738
6	2709	Petroleum oils and oils obtained from bituminous minerals, crude.	211,735,476
7	8500	Electric motors and generators (excluding generating sets).	184,052,172
8	2600	Iron ores and concentrates, including roasted iron pyrites.	180,185,258
9	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.	164,906,702

10	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.	147,036,686
11	3300	Essential oils (terpeneless or not), including concretes and absolutes; resinoids; concentrates of essential oils in fats, in fixed oils, in waxes or the like, obtained by enfleurage or maceration; terpenic byproducts of the deterpenation of essential oil	141,747,900
12	4800	Newsprint, in rolls or sheets.	132,366,336
13	2800	Fluorine, chlorine, bromine and iodine.	107,679,140
14	9400	Seats (other than those of heading No. 9402), whether or not convertible into beds, and parts thereof.	100,025,367
15	7600	Unwrought aluminium.	94,185,231
16	7200	Pig iron and spiegeleisen in pigs, blocks or other primary forms.	75,184,627
17	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.	70,169,938
18	3200	Tanning extracts of vegetable origin; tannins and their salts, ethers, esters and other derivatives.	63,084,623
19	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	54,979,740
20	1701	Cane or beet sugar and chemically pure sucrose, in solid form.	54,616,834
21	8700	Tractors (other than tractors of heading No. 8709).	50,461,061
22	6100	Men's or boys' overcoats, car-coats, capes, cloaks, anoraks (including ski-jackets), wind-cheaters, wind-jackets and similar articles, knitted or crocheted, other than those of heading No. 6103.	42,157,308

23	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04	41,879,943
24	4900	Printed books, brochures, leaflets and similar printed matter, whether or not in single sheets.	40,393,261
25	1001	Wheat and meslin.	39,783,347
26	4000	Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip.	36,660,995
27	6800	Setts, curbstones and flagstones, of natural stone (except slate).	35,343,897
28	1800	Cocoa beans, whole or broken, raw or roasted.	32,582,113
29	3800	Artificial graphite; colloidal or semi-colloidal graphite; preparations based on graphite or other carbon in the form of pastes, blocks, plates or other semi-manufactures.	32,038,781
30	3500	Casein, caseinates and other casein derivatives; casein glues.	31,688,299

We can see that of the top 10 products in 2007, no more than two belong to the same value group. These products are mainly heavy, but cheap, materials, including coal, raw materials, and iron ore and semiproducts:

- Coal; briquettes and similar solid fuels manufactured from coal – about 1 million tonnes
- Petroleum products in 2nd and 6th places – 1.2 million tonnes
- Two groups of iron products – about 500,000 tones
- Chemical products polymers and ethylene in primary form (the raw material for plastic and polyethylene production) – about 300,000 tonnes

- Nuclear reactors and related products – about 232,000 tonnes
- Agricultural products for food and other purposes

Figures for 2008 differ greatly from the previous year:

Georgia's Top 30 Transit Products by Weight in 2008 (Kg)

# (Rank)	Product Code	Product Description	Total KG of the given product
1	2709	Petroleum oils and oils obtained from bituminous minerals, crude.	59,622,003,488
2	2600	Iron ores and concentrates, including roasted iron pyrites.	21,512,257,339
3	2800	Fluorine, chlorine, bromine and iodine.	6,864,623,296
4	1701	Cane or beet sugar and chemically pure sucrose, in solid form.	6,521,706,117
5	2300	Flours, meals and pellets, of meat or meat offal, of fish or of crustaceans, molluscs or other aquatic invertebrates, unfit for human consumption; greaves.	5,979,815,896
6	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals, these oils being the basic con	5,281,738,693
7	2700	Coal; briquettes, ovoids and similar solid fuels manufactured from coal.	3,282,552,840
8	3500	Casein, caseinates and other casein derivatives; casein glues.	2,637,795,717

# (Rank)	Product Code	Product Description	Total KG of the given product
9	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.	1,838,326,537
10	1006	Rice.	390,523,864
11	7300	Sheet piling of iron or steel, whether or not drilled, punched or made from assembled elements; welded angles, shapes and sections, of iron or steel.	363,614,904
12	1001	Wheat and meslin.	267,325,430
13	6801	Setts, curbstones and flagstones, of natural stone (except slate).	250,998,866
14	1700	Cane or beet sugar and chemically pure sucrose, in solid form.	227,284,529
15	7600	Unwrought aluminium.	225,679,871
16	7200	Pig iron and spiegeleisen in pigs, blocks or other primary forms.	195,161,496
17	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.	174,022,054
18	2523	Portland cement, aluminous cement ('ciment fondu'), slag cement, supersulphate cement and similar hydraulic cements, whether or not coloured or in the form of clinkers.	164,552,875
19	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	142,681,331
20	3900	Polymers of ethylene, in primary forms.	124,261,714

# (Rank)	Product Code	Product Description	Total KG of the given product
21	8703	Motor cars and other motor vehicles principally designed for the transport of persons (other than those of heading No. 8702), including station wagons and racing cars.	121,009,417
22	8400	Nuclear reactors; fuel elements (cartridges), non-irradiated, for nuclear reactors; machinery and apparatus for isotopic separation.	111,016,448
23	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	107,545,929
24	2711	Petroleum gases and other gaseous hydrocarbons.	92,431,269
25	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.	89,274,513
26	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.	79,363,008
27	8500	Electric motors and generators (excluding generating sets).	63,854,188
28	1000	Wheat and meslin.	60,986,840
29	1800	Cocoa beans, whole or broken, raw or roasted.	53,801,642
30	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.	52,464,022

In this case, we have an astonishing increase from the previous year in the amounts transported, which cannot be explained simply by errors in the statistical data. Understanding such increases will require additional research. For the moment, we discuss the 2008 figures as a result of increased trade.

Top product categories include:

- Petroleum products – about 75 million tonnes
- Iron products – about 21 million tonnes
- Chemicals (including fluorine, bromine, and iodine) – about 7 million tonnes
- Coal briquettes and other coal products – about 4 million tonnes
- Salt – 2 million tonnes
- Various agricultural products and meat/poultry categories

Figures for 2009 and 2010 include:

Georgia’s Top 30 Transit Products by Weight in 2009 (Kg)

# (Rank)	Product Code	Product Description	Total KG of the given product
1	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals, these oils being the basic con	3,681,027,560
2	2709	Petroleum oils and oils obtained from bituminous minerals, crude.	3,396,792,749

3	2700	Coal; briquettes, ovoids and similar solid fuels manufactured from coal.	3,378,869,808
4	1700	Cane or beet sugar and chemically pure sucrose, in solid form.	1,824,777,393
5	1001	Wheat and meslin.	991,923,443
6	2600	Iron ores and concentrates, including roasted iron pyrites.	771,378,983
7	2800	Fluorine, chlorine, bromine and iodine.	768,422,517
8	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.	320,169,321
9	7200	Pig iron and spiegeleisen in pigs, blocks or other primary forms.	161,330,944
10	7600	Unwrought aluminium.	132,770,008
11	7300	Sheet piling of iron or steel, whether or not drilled, punched or made from assembled elements; welded angles, shapes and sections, of iron or steel.	126,196,352
12	2711	Petroleum gases and other gaseous hydrocarbons.	105,858,120
13	3900	Polymers of ethylene, in primary forms.	94,597,637
14	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.	88,495,357
15	8400	Nuclear reactors; fuel elements (cartridges), non-irradiated, for nuclear reactors; machinery and apparatus for isotopic separation.	85,089,789
16	207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	81,762,080

17	1701	Cane or beet sugar and chemically pure sucrose, in solid form.	80,981,542
18	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	80,435,947
19	6800	Setts, curbstones and flagstones, of natural stone (except slate).	78,562,460
20	3911	Petroleum resins, coumarone-indene resins, polyterpenes, polysulphides, polysulphones and other products specified in Note 3 to this Chapter, not elsewhere specified or included, in primary forms.	56,186,648
21	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.	54,093,593
22	2009	Fruit juices (including grape must) and vegetable juices, unfermented and not containing added spirit, whether or not containing added sugar or other sweetening matter.	49,126,060
23	8500	Electric motors and generators (excluding generating sets).	45,545,219
24	7204	Ferrous waste and scrap; remelting scrap ingots of iron or steel.	44,997,500
25	4800	Newsprint, in rolls or sheets.	43,800,278
26	1005	Maize (corn).	43,109,334
27	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.	38,189,385
28	2523	Portland cement, aluminous cement ('ciment fondu'), slag cement, supersulphate cement and similar hydraulic cements, whether or not coloured or in the form of clinkers.	36,905,923

29	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.	34,189,190
30	2000	Meat of bovine animals, fresh or chilled.	32,985,278

Georgia's Top 30 Transit Products by Weight in 2010 (Kg)

# (Rank)	Product Code	Product Description	Total KG of the given product
2	2700	Coal; briquettes, ovoids and similar solid fuels manufactured from coal.	4,232,490,981
3	2709	Petroleum oils and oils obtained from bituminous minerals, crude.	3,055,895,109
4	2800	Fluorine, chlorine, bromine and iodine.	1,641,529,356
5	1700	Cane or beet sugar and chemically pure sucrose, in solid form.	1,072,122,914
6	8400	Nuclear reactors; fuel elements (cartridges), non-irradiated, for nuclear reactors; machinery and apparatus for isotopic separation.	837,861,847
7	6900	Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	814,316,289
8	1500	Lard; other pig fat and poultry fat, rendered, whether or not pressed or solvent-extracted.	674,255,787
9	1511	Palm oil and its fractions, whether or not refined, but not chemically modified.	572,571,898
10	1001	Wheat and meslin.	353,088,180
11	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.	266,738,869

12	7200	Pig iron and spiegeleisen in pigs, blocks or other primary forms.	217,910,831
13	2500	Salt (including table salt and denatured salt) and pure sodium chloride, whether or not in aqueous solution; sea water.	202,737,333
14	7600	Unwrought aluminium.	193,103,057
15	2600	Iron ores and concentrates, including roasted iron pyrites.	180,653,836
16	7300	Sheet piling of iron or steel, whether or not drilled, punched or made from assembled elements; welded angles, shapes and sections, of iron or steel.	171,813,787
17	2711	Petroleum gases and other gaseous hydrocarbons.	153,262,067
18	3900	Polymers of ethylene, in primary forms.	132,592,235
19	6800	Setts, curbstones and flagstones, of natural stone (except slate).	104,215,534
20	207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	88,680,288
21	4400	Fuel wood, in logs, in billets, in twigs, in faggots or in similar forms; wood in chips or particles; sawdust and wood waste and scrap, whether or not agglomerated in logs, briquettes, pellets or similar forms.	74,927,170
22	1701	Cane or beet sugar and chemically pure sucrose, in solid form.	68,268,551
23	7204	Ferrous waste and scrap; remelting scrap ingots of iron or steel.	62,265,545
24	2713	Petroleum coke, petroleum bitumen and other residues of petroleum oils or of oils obtained from bituminous minerals.	61,363,469
25	3911	Petroleum resins, coumarone-indene resins, polyterpenes, polysulphides, polysulphones and other products specified in Note 3 to this Chapter, not elsewhere specified or included, in primary forms.	55,971,495

26	200	Meat of bovine animals, fresh or chilled.	55,490,371
27	800	Coconuts, Brazil nuts and cashew nuts, fresh or dried, whether or not shelled or peeled.	52,770,809
28	4800	Newsprint, in rolls or sheets.	49,426,668
29	1005	Maize (corn).	46,270,227
30	8500	Electric motors and generators (excluding generating sets).	44,954,171

We consider 2009 and 2010 as similar data years and we assume the roughly same amounts of trade flows.

We conclude that in the next years we anticipate at least:

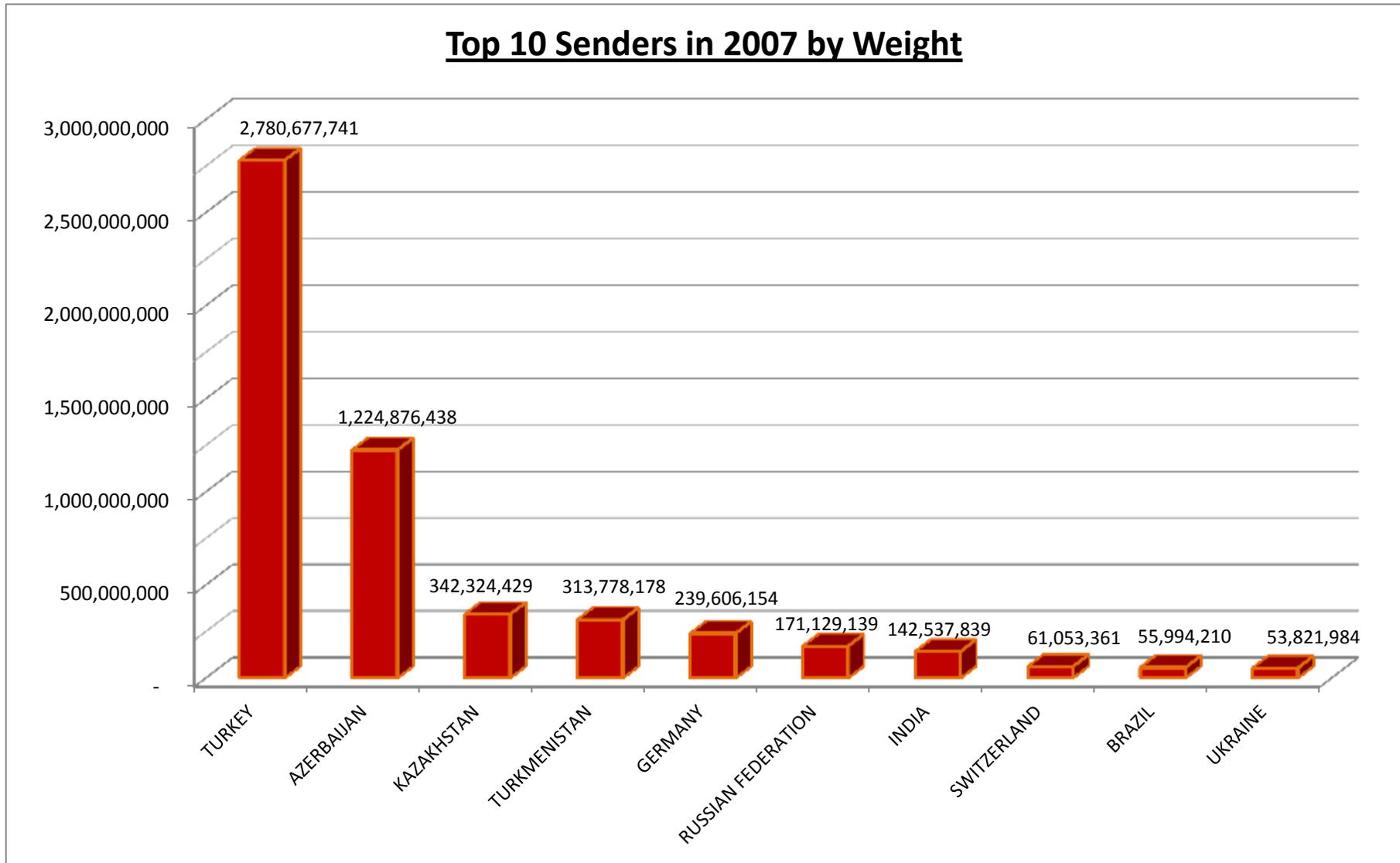
- 5 million tonnes of petroleum products
- 1 million tonnes of fluorine, iodine and bromine
- 4 million tonnes of coal briquettes and related products
- more than 1 million tonnes of iron ore and iron products
- more the 1 million tonnes of sugar
- about one million tonnes of construction material

We also expect some state deliveries of nuclear products and unidentified goods.

We include in this study the main transit partners of Georgia – the principal origin and destination countries in the last 5 years, organized in the following charts. Top origin countries consist of CIS countries and United States of America, and top destination countries include CIS countries and Afghanistan.

Georgia's Top 30 Origin Countries for Transit Cargo by Weight in 2007 (Kg)

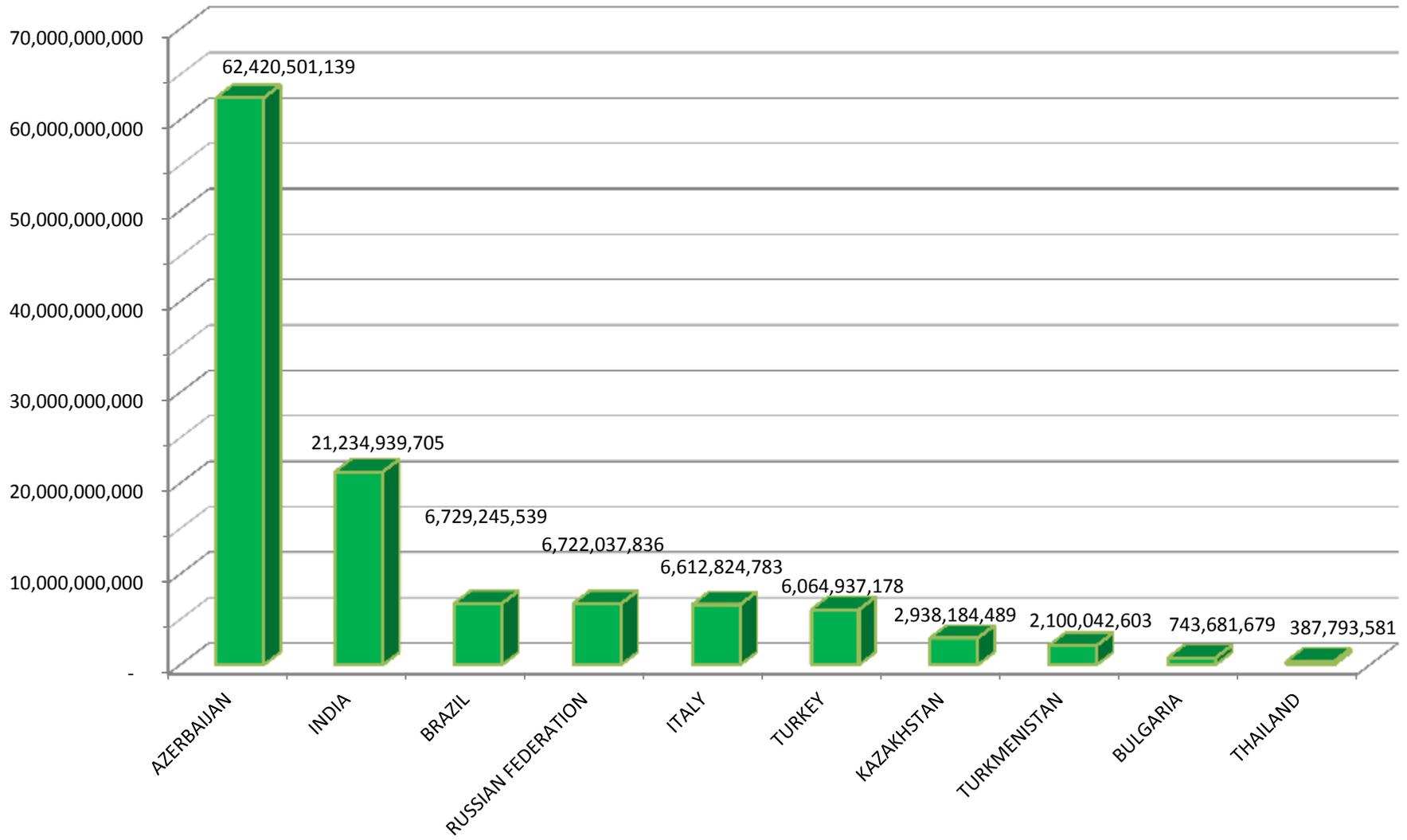
# (Rank)	Country	Total KG of the products	# (Rank)	Country	Total KG of the products
1	TURKEY	2,780,677,741	16	GUINEA	36,727,843
2	AZERBAIJAN	1,224,876,438	17	GREECE	36,105,250
3	KAZAKHSTAN	342,324,429	18	TAJKISTAN	35,931,888
4	TURKMENISTAN	313,778,178	19	NORWAY	23,874,330
5	GERMANY	239,606,154	20	ROMANIA	16,317,349
6	RUSSIAN FEDERATION	171,129,139	21	ITALY	15,932,330
7	INDIA	142,537,839	22	CHINA	15,169,174
8	SWITZERLAND	61,053,361	23	HUNGARY	13,677,351
9	BRAZIL	55,994,210	24	UZBEKISTAN	13,028,174
10	UKRAINE	53,821,984	25	MOROCCO	7,972,470
11	ARMENIA	51,273,329	26	SPAIN	7,153,309
12	UNITED STATES	50,079,336	27	INDONESIA	5,961,841
13	LITHUANIA	44,426,498	28	THAILAND	5,316,062
14	POLAND	41,668,674	29	YUGOSLAVIA	5,060,574
15	BULGARIA	39,907,926	30	MALAYSIA	4,774,525



Georgia's Top 30 Origin Countries for Transit Cargo by Weight in 2008 (Kg)

# (Rank)	Country	Total KG of the products	# (Rank)	Country	Total KG of the products
1	AZERBAIJAN	62,420,501,139	16	CHINA	117,630,182
2	INDIA	21,234,939,705	17	ROMANIA	112,693,014
3	BRAZIL	6,729,245,539	18	UNITED STATES	111,789,744
4	RUSSIAN FEDERATION	6,722,037,836	19	LITHUANIA	107,996,740
5	ITALY	6,612,824,783	20	ISRAEL	97,034,285
6	TURKEY	6,064,937,178	21	BELGIUM	96,823,434
7	KAZAKHSTAN	2,938,184,489	22	UNITED ARAB EMIRATES	73,025,089
8	TURKMENISTAN	2,100,042,603	23	SWITZERLAND	57,381,060
9	BULGARIA	743,681,679	24	GREECE	48,892,490
10	THAILAND	387,793,581	25	SPAIN	41,319,332
11	UKRAINE	344,673,307	26	UNITED KINGDOM	38,968,493
12	GUINEA	278,871,912	27	NETHERLANDS	36,881,838
13	ARMENIA	248,445,448	28	FRANCE	36,213,699
14	TAJIKISTAN	139,831,741	29	MALAYSIA	33,542,633
15	GERMANY	128,225,652	30	MOROCCO	29,183,389

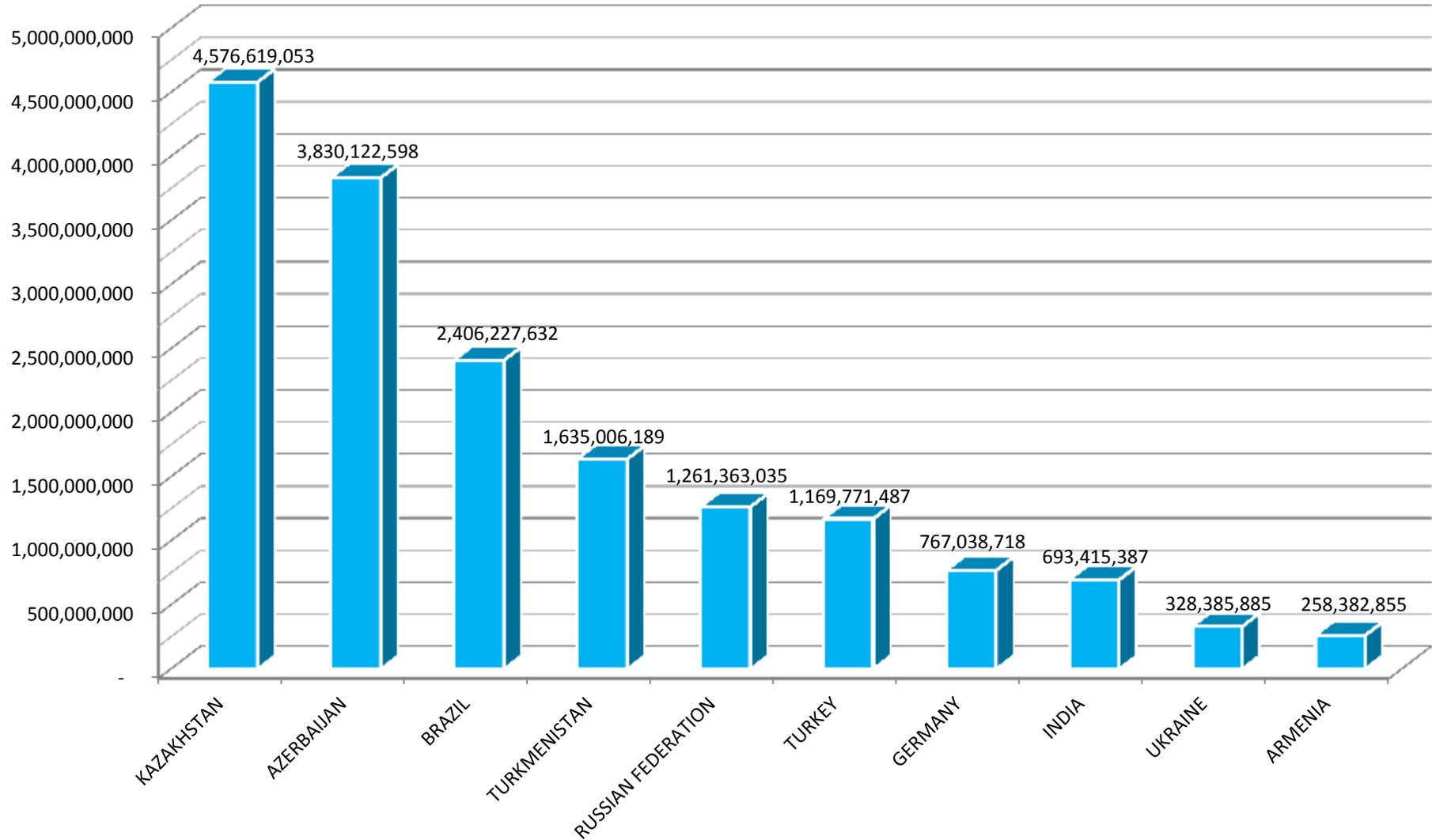
Top Senders in 2008 by Weight



Georgia's Top 30 Origin Countries for Transit Cargo by Weight in 2009 (Kg)

# (Rank)	Country	Total KG of the products	# (Rank)	Country	Total KG of the products
1	KAZAKHSTAN	4,576,619,053	16	TAJIKISTAN	71,076,985
2	AZERBAIJAN	3,830,122,598	17	UNITED ARAB EMIRATES	63,393,456
3	BRAZIL	2,406,227,632	18	UZBEKISTAN	58,142,986
4	TURKMENISTAN	1,635,006,189	19	VIRGIN ISLANDS (BRITISH)	48,994,917
5	RUSSIAN FEDERATION	1,261,363,035	20	GREECE	46,972,324
6	TURKEY	1,169,771,487	21	MALAYSIA	46,030,768
7	GERMANY	767,038,718	22	UNITED KINGDOM	38,335,706
8	INDIA	693,415,387	23	HONG KONG	31,296,875
9	UKRAINE	328,385,885	24	ITALY	30,719,466
10	ARMENIA	258,382,855	25	GUINEA	26,318,500
11	ROMANIA	130,037,981	26	SWITZERLAND	23,267,640
12	JAMAICA	116,507,258	27	SPAIN	20,580,649
13	BULGARIA	116,045,368	28	NETHERLANDS	19,380,652
14	UNITED STATES	108,877,257	29	ECUADOR	17,628,642
15	CHINA	80,794,982	30	KOREA, REPUBLIC OF	16,621,574

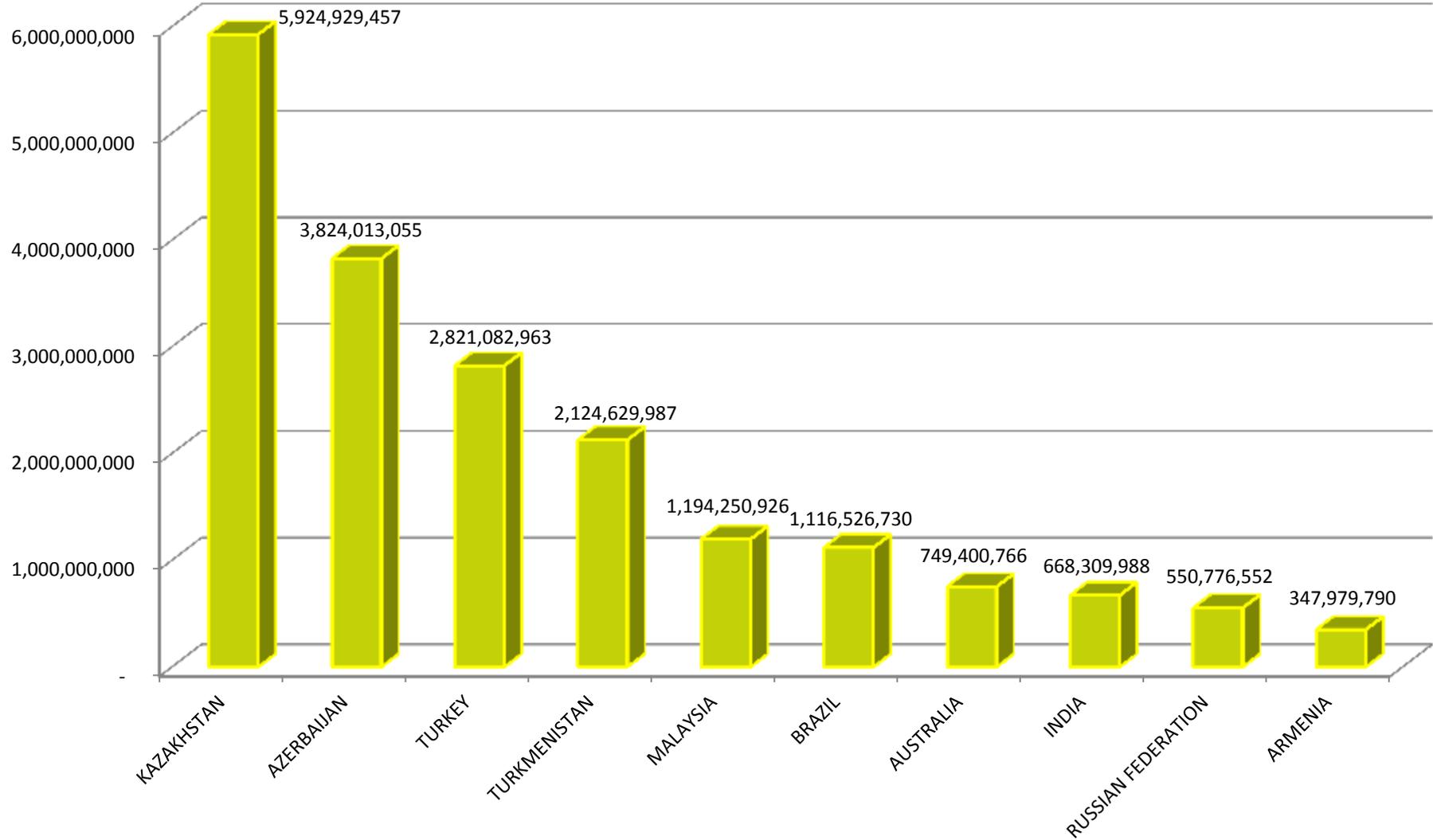
Top Senders in 2009 by KG



Georgia's Top 30 Origin Countries for Transit Cargo by Weight in 2010 (Kg)

# (Rank)	Country	Total KG of the products	# (Rank)	Country	Total KG of the products
1	KAZAKHSTAN	5,924,929,457	16	TAJIKISTAN	126,391,171
2	AZERBAIJAN	3,824,013,055	17	GREECE	87,342,472
3	TURKEY	2,821,082,963	18	GIBRALTAR	73,500,147
4	TURKMENISTAN	2,124,629,987	19	UNITED KINGDOM	63,255,617
5	MALAYSIA	1,194,250,926	20	UNITED ARAB EMIRATES	61,504,056
6	BRAZIL	1,116,526,730	21	GERMANY	56,703,740
7	AUSTRALIA	749,400,766	22	JAMAICA	51,094,563
8	INDIA	668,309,988	23	NETHERLANDS	37,634,353
9	RUSSIAN FEDERATION	550,776,552	24	UZBEKISTAN	36,573,178
10	ARMENIA	347,979,790	25	ITALY	36,321,325
11	UNITED STATES	321,604,250	26	VIRGIN ISLANDS (BRITISH)	36,045,391
12	UKRAINE	269,167,534	27	ARGENTINA	31,859,284
13	ROMANIA	152,809,777	28	EL SALVADOR	26,967,050
14	BULGARIA	136,900,644	29	VENEZUELA	26,388,480
15	CHINA	131,947,623	30	ECUADOR	25,805,257

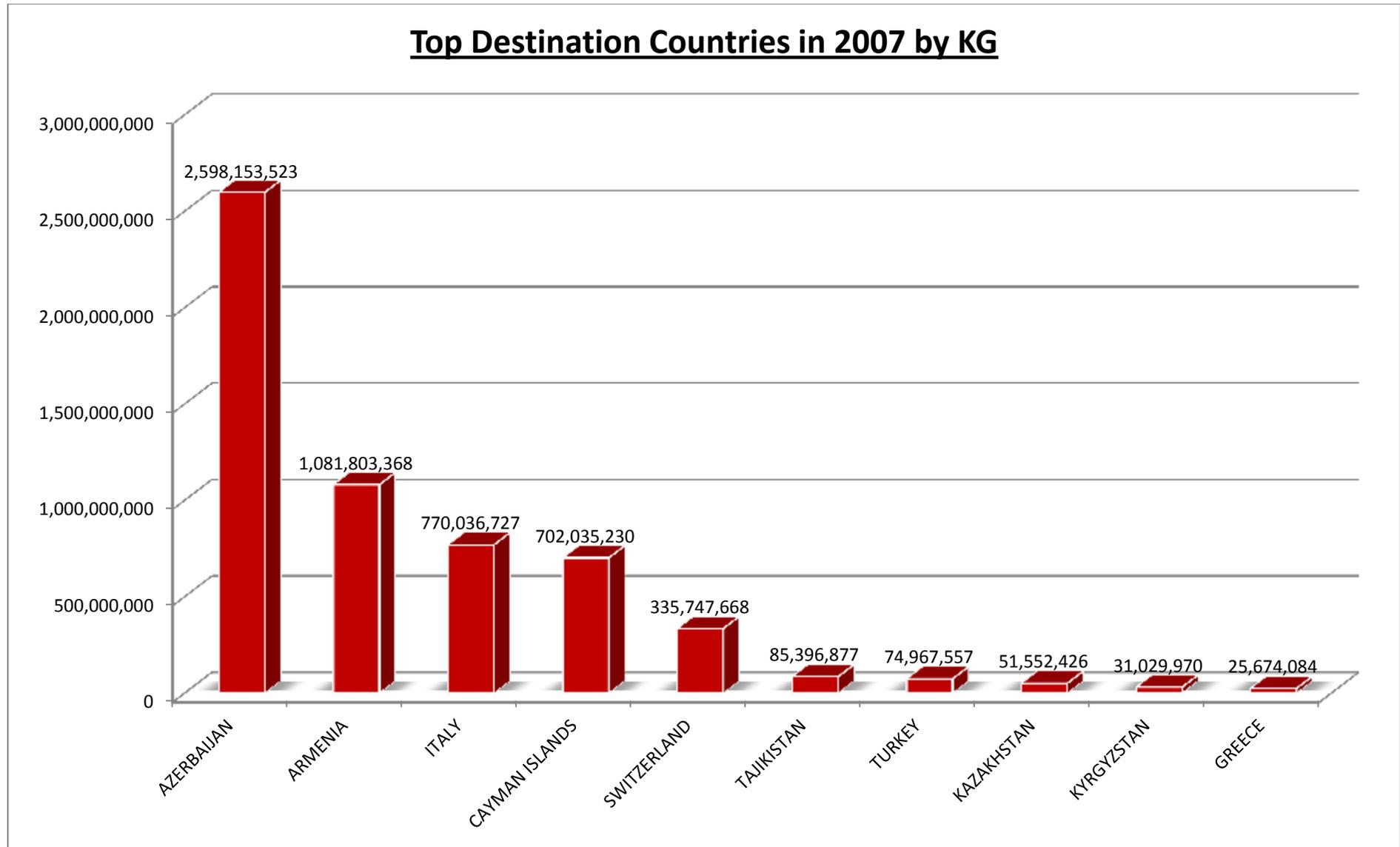
Top Senders in 2010 by KG



Georgia's Top 30 Destination Countries for Transit Cargo by Weight in 2007 (Kg)

# (Rank)	Country	Total KG of the products	# (Rank)	Country	Total KG of the products
1	AZERBAIJAN	2,598,153,523	16	CYPRUS	7,817,685
2	ARMENIA	1,081,803,368	17	NETHERLANDS	5,389,201
3	ITALY	770,036,727	18	AUSTRIA	5,293,879
4	CAYMAN ISLANDS	702,035,230	19	UKRAINE	3,636,011
5	SWITZERLAND	335,747,668	20	GERMANY	2,698,967
6	TAJIKISTAN	85,396,877	21	ALBANIA	2,408,550
7	TURKEY	74,967,557	22	INDIA	1,957,366
8	KAZAKHSTAN	51,552,426	23	UNITED KINGDOM	1,327,376
9	KYRGYZSTAN	31,029,970	24	BELGIUM	1,022,047
10	GREECE	25,674,084	25	CHINA	862,926
11	TURKMENISTAN	20,035,302	26	UZBEKISTAN	625,208
12	UNITED STATES	15,813,224	27	POLAND	597,847
13	RUSSIAN FEDERATION	15,007,789	28	BELIZE	532,050
14	MALTA	12,792,859	29	UNITED ARAB EMIRATES	403,228
15	BULGARIA	8,661,731	30	IRAN (ISLAMIC REPUBLIC OF)	282,560

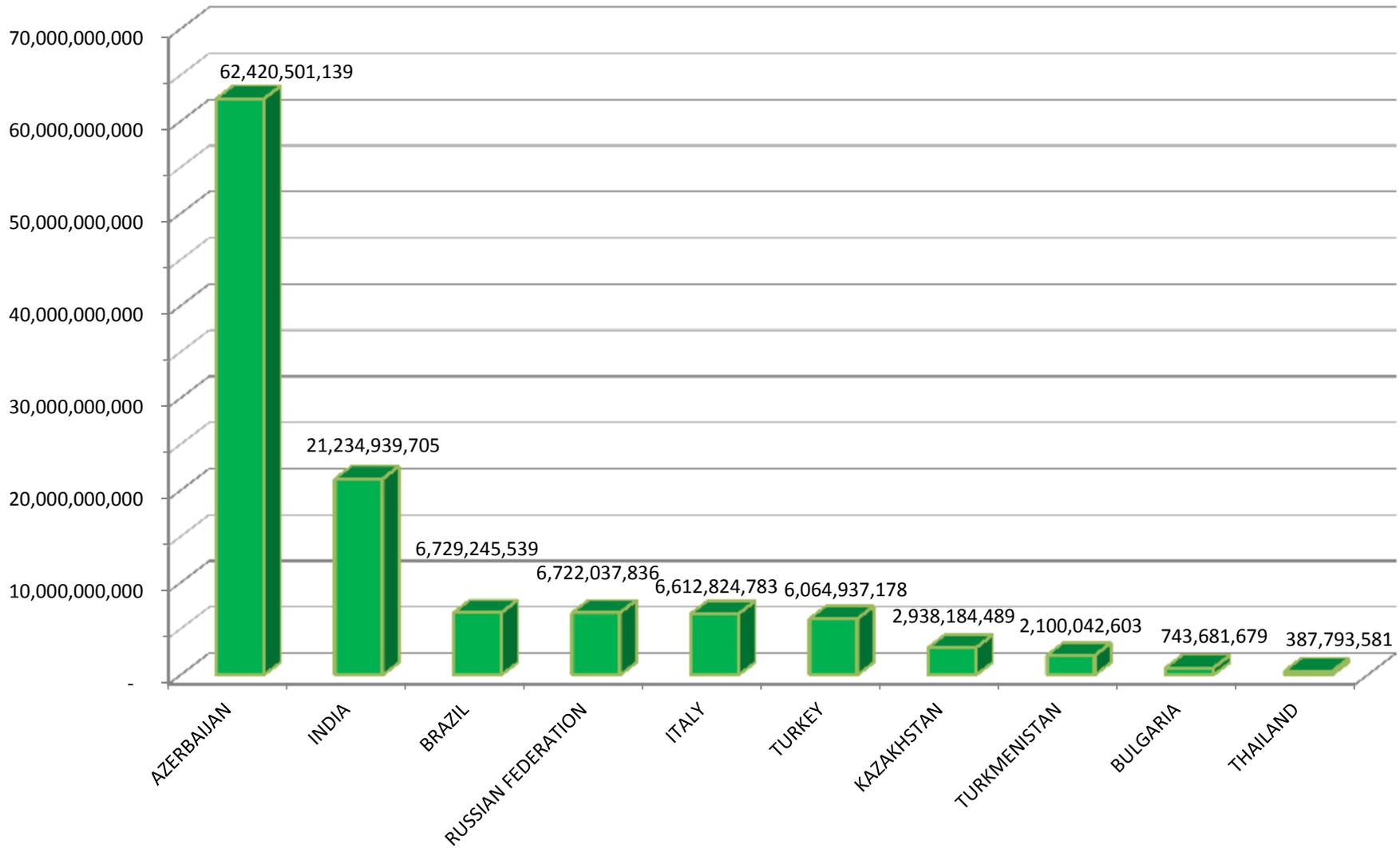
Top Destination Countries in 2007 by KG



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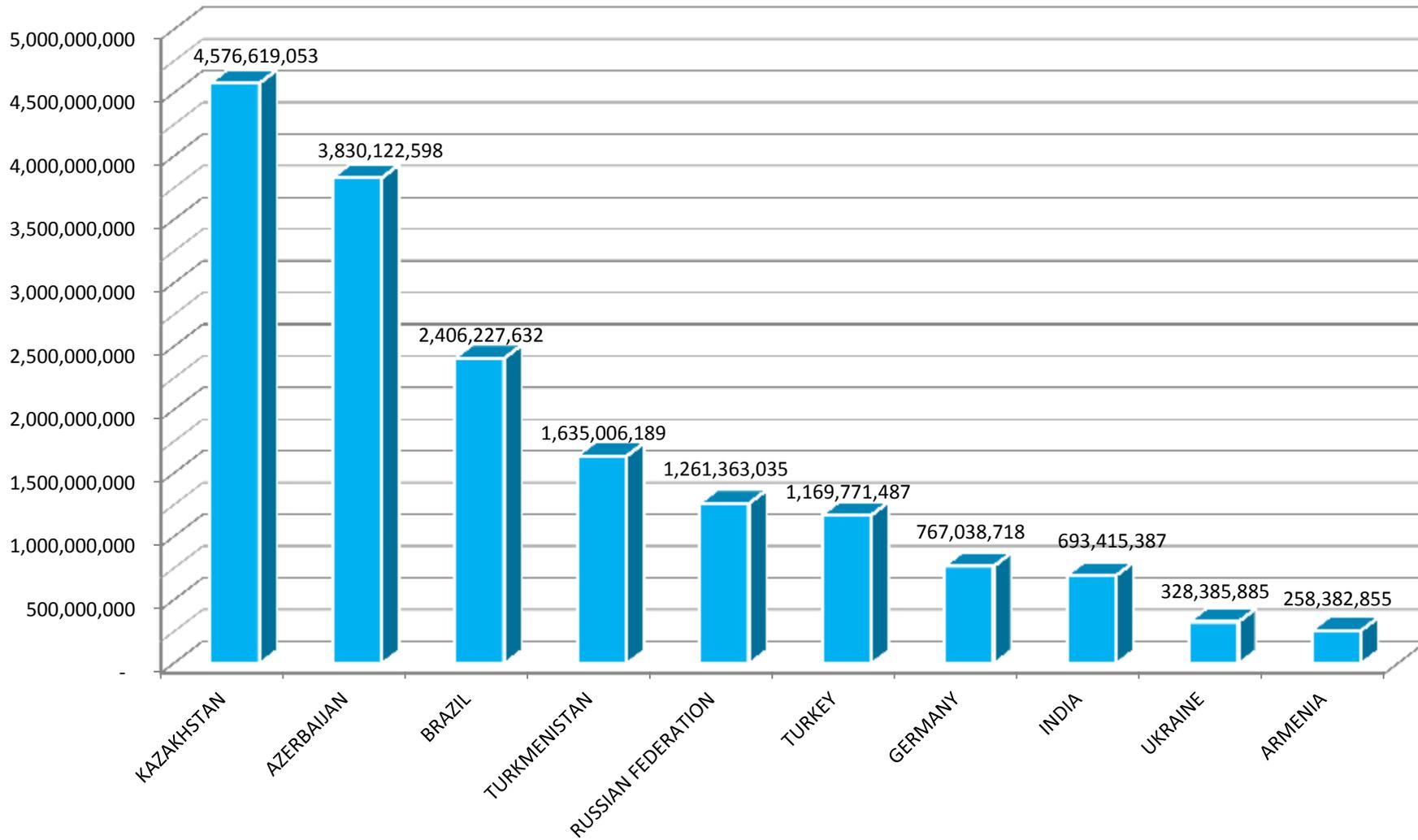
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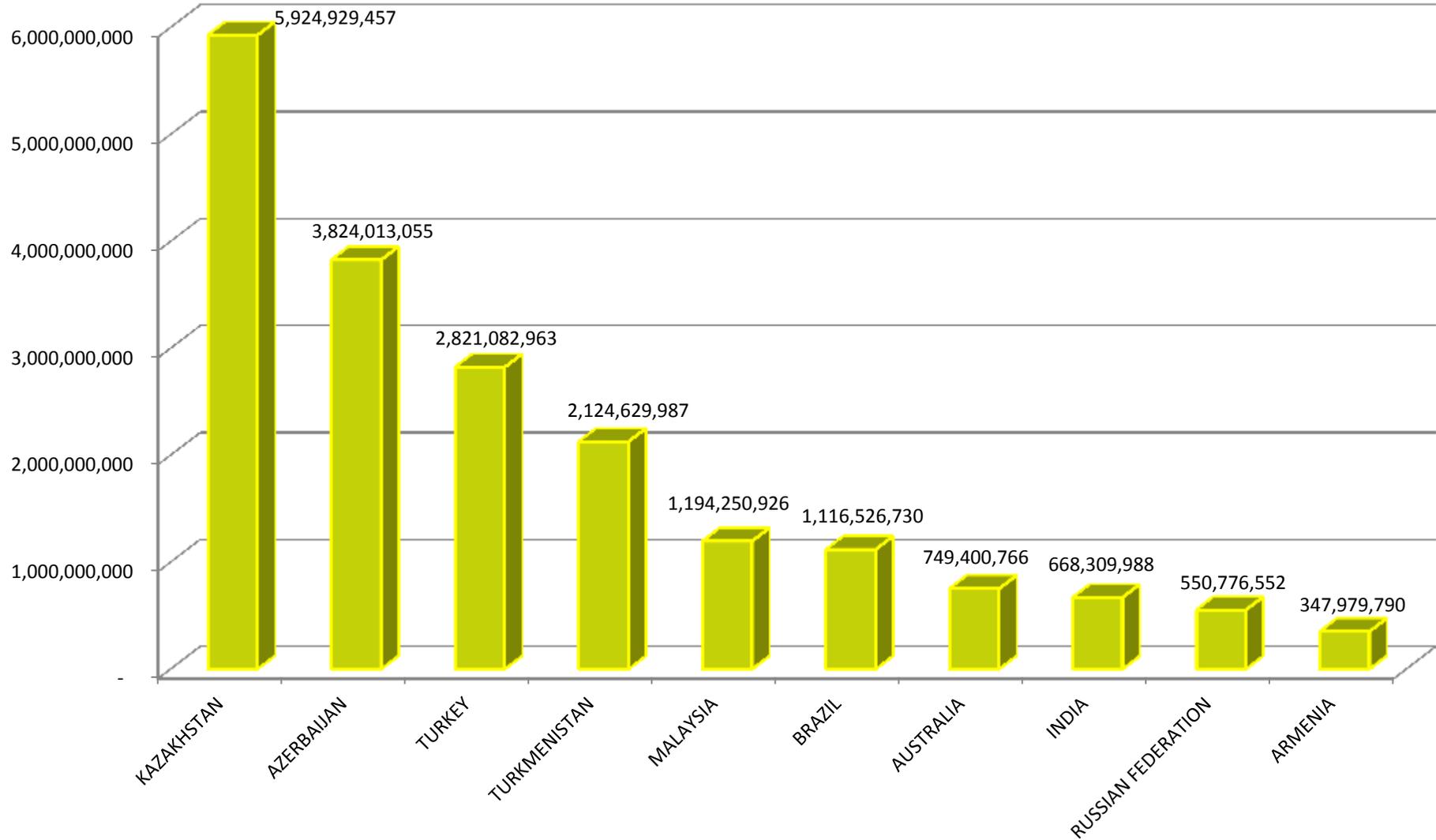
Top Destination Countries in 2009 by KG



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6	BRAZIL	1,116,526,730	21	GERMANY	56,703,740
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14	BULGARIA	136,900,644	29	VENEZUELA	26,388,480
15	CHINA	131,947,623	30	ECUADOR	25,805,257

Top Destination Countries in 2010 by KG



The following charts depict transportation modes for the top 10 transit products in the year 2010.

Transport codes¹⁰ are:

- 20 – railway
- 30 – land transport
- 31 – truck
- 32 – truck with one trailer
- 33 – truck with two trailers
- 36 – minibus
- 37 – special transport
- 38 – cars

Commodities' 4 digit harmonized codes:

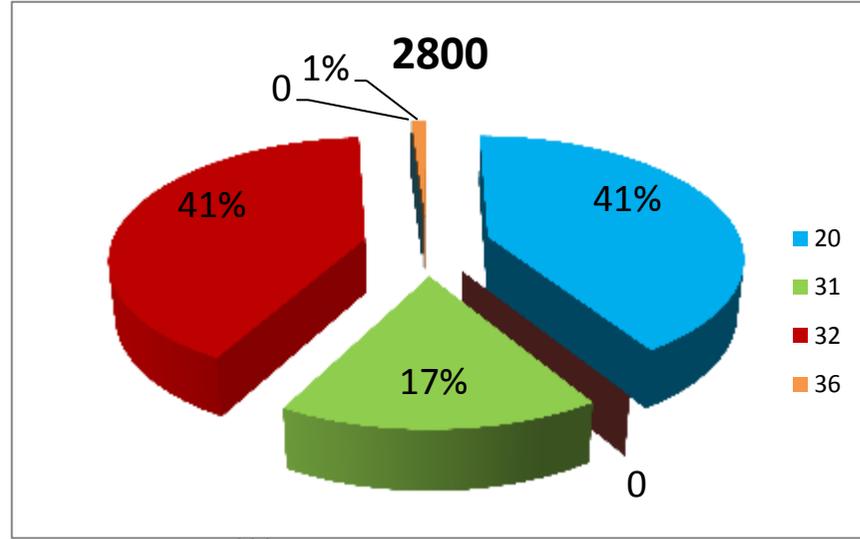
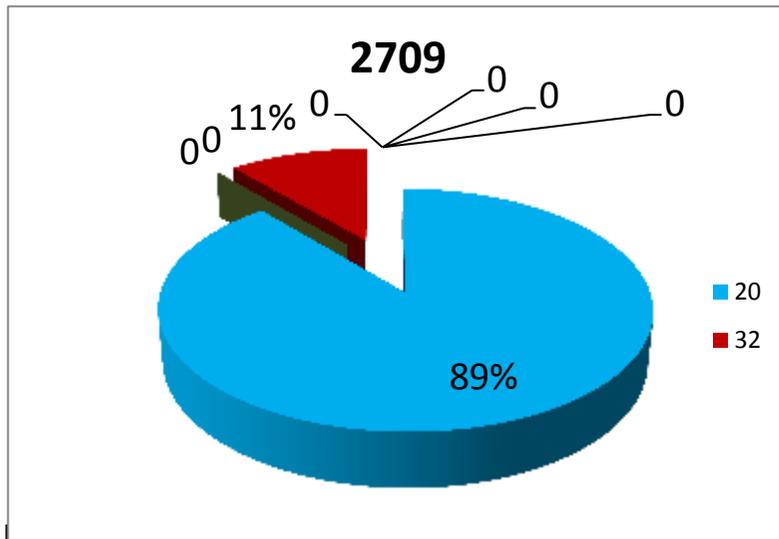
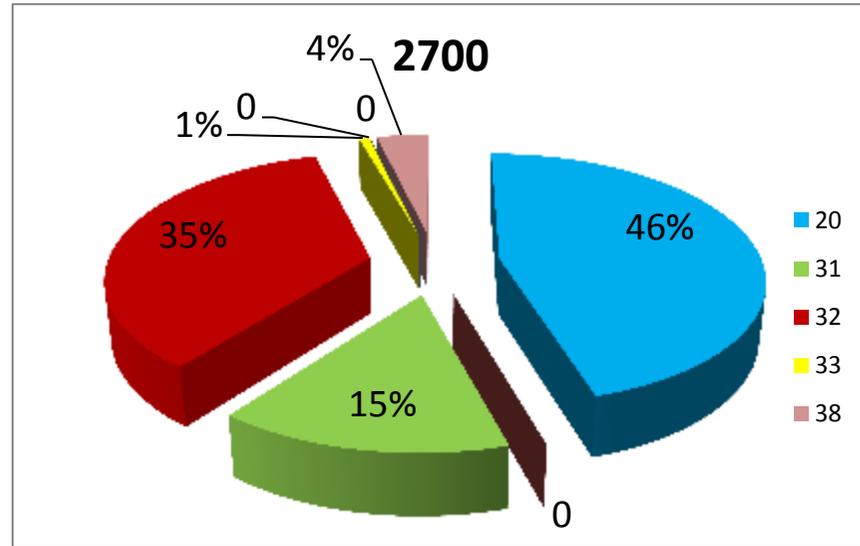
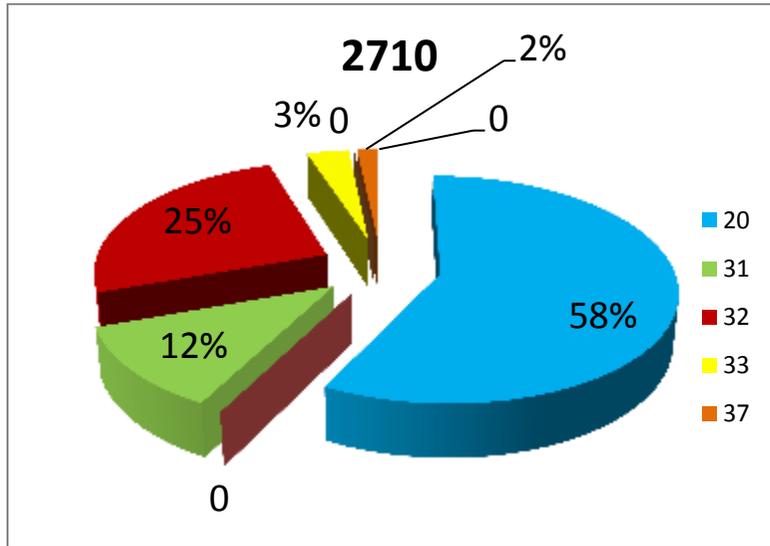
- 2710 – Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals
- 2700 – Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes
- 2709 – Petroleum oils and oils obtained from bituminous minerals, crude.

¹⁰ These definitions are from official sources, received from Revenue Services. They do not include exhaustive explanations for each code.

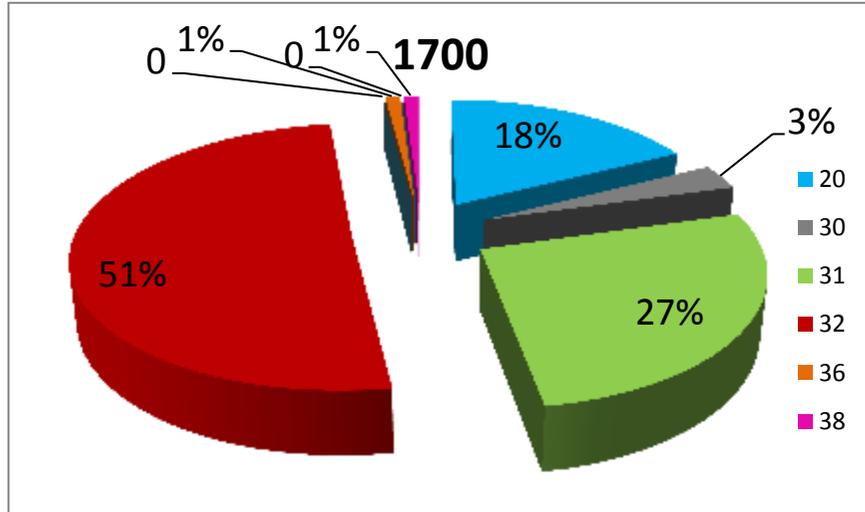
- 2800 – Inorganic chemicals: organic or inorganic compounds of precious metals, of rare-earth metals, of radioactive elements or of isotopes
- 1700 – Sugars and sugar confectionery
- 8400 – Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof
- 6900 – Ceramic products
- 1500 – Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal or vegetable waxes

GEORGIAN TRADE & TRANSIT ANALYSIS

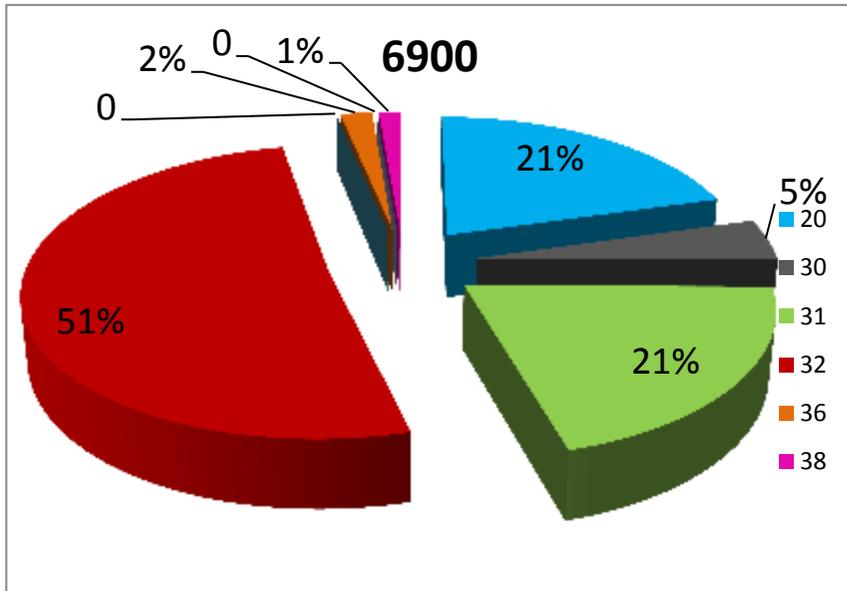
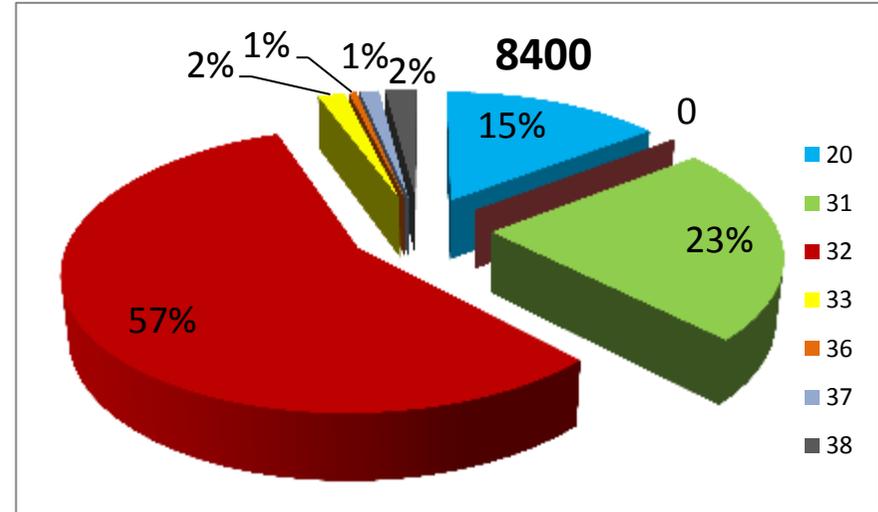
FINAL



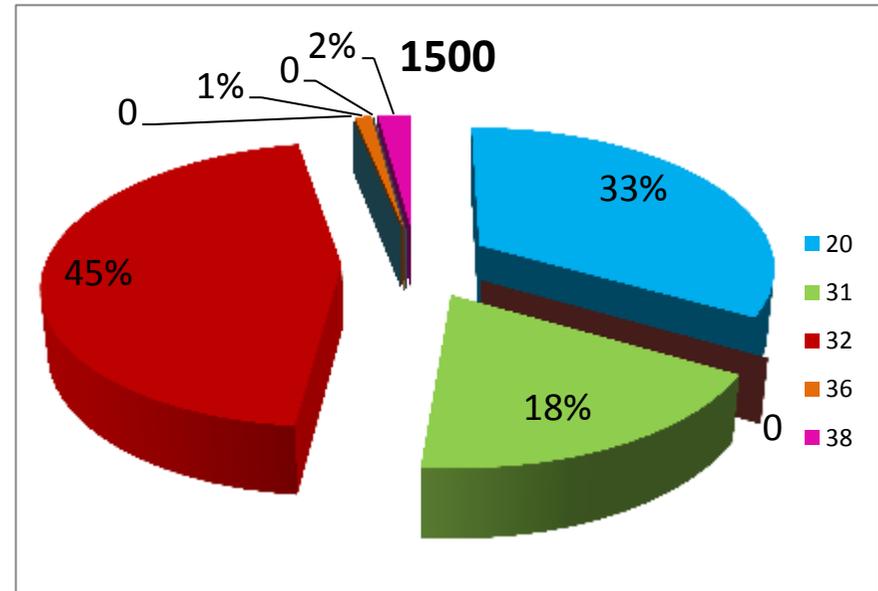
GEORGIAN TRADE & TRANSIT ANALYSIS



FINAL



ECONOMIC PROSPERITY INITIATIVE (EPI)



The following table depicts the top 50 transit transactions through Georgia in the year 2010 (who delivers what products in which transportation mode) for one-to-one transport from other countries to CIS countries:

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	8700	VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	1,818,057
ARMENIA	RUSSIAN FEDERATION	truck with one trailer	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.)	19,826,639
UNITED STATES	TURKMENISTAN	Railway	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	18,848,425
CHINA	ARMENIA	Railway	6900	Ceramic products. Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	27,772,599
UNITED STATES	KAZAKHSTAN	Railway	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	12,828,443
UNITED STATES	ARMENIA	truck with one trailer	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	12,910,024
UNITED STATES	AZERBAIJAN	truck with one trailer	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	12,918,308

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
UNITED STATES	ARMENIA	truck with one trailer	0200	MEAT AND EDIBLE MEAT OFFAL, Meat of bovine animals, fresh or chilled.	12,784,110
UNITED STATES	AZERBAIJAN	truck with one trailer	0200	MEAT AND EDIBLE MEAT OFFAL, Meat of bovine animals, fresh or chilled.	12,816,120
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	1700	Sugars and sugars confectionary. Cane or beet sugar and chemically pure sucrose, in solid form. Raw sugar not containing added flavouring or colouring matter	1,312,216
AZERBAIJAN	TURKEY	truck with one trailer	3900	PLASTICS AND ARTICLES THEREOF. Polymers of ethylene, in primary forms.	15,353,709
UNITED STATES	TAJKISTAN	Railway	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	8,568,425
ARMENIA	RUSSIAN FEDERATION	truck with one trailer	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.	5,221,348
ARMENIA	RUSSIAN FEDERATION	Railway	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.	6,972,172
ECUADOR	AZERBAIJAN	truck with one trailer	0800	EDIBLE FRUIT AND NUTS; PEEL OF CITRUS FRUITS OR MELONS, Coconuts, Brazil nuts and cashew nuts, fresh or dried, whether or not shelled or peeled.	9,699,260

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
TURKEY	AZERBAIJAN	Railway	2500	SALT; SULPHUR; EARTHS AND STONE; PLASTERING MATERIAL, LIME AND CEMENT	114,286,412
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80 % vol; spirits, liqueurs and other spirituous beverages; compound alcoholic preparations of a kind used for the manufacture of beverages.)	7,055,344
UNITED ARAB EMIRATES	ARMENIA	Railway	1701	Raw sugar not containing added flavouring or colouring matter	21,969,695
RUSSIAN FEDERATION	ARMENIA	Railway	1500	ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES	6,264,276
BRAZIL	AZERBAIJAN	truck with one trailer	0200	MEAT AND EDIBLE MEAT OFFAL, Meat of bovine animals, fresh or chilled.	6,800,017
GERMANY	AZERBAIJAN	truck with one trailer	2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes.	4,645,119
BRAZIL	ARMENIA	truck with one trailer	0200	MEAT AND EDIBLE MEAT OFFAL, Meat of bovine animals, fresh or chilled.	6,771,965
BELGIUM	ARMENIA	truck with one trailer	1500	ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES	1,472,987
UKRAINE	ARMENIA	truck with one trailer	1700	Sugars and sugars confectionary. Cane or beet sugar and chemically pure sucrose, in solid form.	2,727,232

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	4000	RUBBER AND ARTICLES THEREOF, Natural rubber, balata, gutta-percha, guayule, chicle and similar natural gums, in primary forms or in plates, sheets or strip.	2,157,741
CHINA	AZERBAIJAN	Railway	6900	Ceramic products. Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	11,577,964
CHINA	ARMENIA	Railway	6800	ARTICLES OF STONE, PLASTER, CEMENT, ASBESTOS, MICA OR SIMILAR MATERIALS	4,490,563
ARMENIA	RUSSIAN FEDERATION	truck with one trailer	0806	Grapes, fresh or dried.	5,794,738
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04	1,607,757
THAILAND	AZERBAIJAN	Railway	1006	Rice.	13,829,634

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
CHINA	AZERBAIJAN	Railway	6800	ARTICLES OF STONE, PLASTER, CEMENT, ASBESTOS, MICA OR SIMILAR MATERIALS	11,448,951
FRANCE	ARMENIA	truck with one trailer	7000	GLASS AND GLASSWARE, Cullet and other waste and scrap of glass; glass in the mass.	2,056,196
BRAZIL	AZERBAIJAN	truck with one trailer	0207	Meat and edible offal, of the poultry of heading No. 0105, fresh, chilled or frozen.	4,692,220
UKRAINE	ARMENIA	Railway	1500	ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES	13,242,045
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	1800	COCOA AND COCOA PREPARATIONS	3,382,669
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	8300	MISCELLANEOUS ARTICLES OF BASE METAL, Padlocks and locks (key, combination or electrically operated), of base metal; clasps and frames with clasps, incorporating locks, of base metal; keys for any of the foregoing articles, of base metal.	38,661
TURKEY	AZERBAIJAN	truck with one trailer	0400	DAIRY PRODUCE; BIRDS' EGGS; NATURAL HONEY; EDIBLE PRODUCTS OF ANIMAL ORIGIN, NOT ELSEWHERE SPECIFIED OR INCLUDED	2,697,915

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
ARMENIA	RUSSIAN FEDERATION	truck with one trailer	2000	PREPARATIONS OF VEGETABLES, FRUIT, NUTS OR OTHER PARTS OF PLANTS, Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar or acetic acid.	3,172,685
UKRAINE	ARMENIA	Railway	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.	3,979,972
ECUADOR	AZERBAIJAN	truck with one trailer	0803	Bananas, including plantains, fresh or dried.	5,016,959
RUSSIAN FEDERATION	ARMENIA	truck with one trailer	2200	Waters, including natural or artificial mineral waters and aerated waters, not containing added sugar or other sweetening matter nor flavoured; ice and snow.	3,952,479
GERMANY	AZERBAIJAN	truck with one trailer	1900	Malt extract; food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50 %, not elsewhere specified or included; food preparations of goods of headings Nos. 04	1,021,902
UNITED ARAB EMIRATES	KAZAKHSTAN	Railway	3400	SOAP, ORGANIC SURFACE-ACTIVE AGENTS, WASHING PREPARATIONS, LUBRICANT PREPARATIONS, ARTIFICIAL WAXES, PREPARED WAXES, POLISHING OR SCOURING PREPARATIONS, CANDLES AND SIMILAR ARTICLES, MODELLING PASTES, DENTAL WAXES' AND DENTAL PREPARATIONS	2,958,057
CANADA	ARMENIA	truck with one trailer	1600	Sausages and similar products, of meat, meat offal or blood; food preparations based on these products	2,652,250

EXP. Country	IMP. Country	Transport Mode	Product Code	Product name	Gross weight (kg)
TURKEY	AZERBAIJAN	truck with one trailer	2500	SALT; SULPHUR; EARTHS AND STONE; PLASTERING MATERIAL, LIME AND CEMENT	24,837,097
UNITED ARAB EMIRATES	ARMENIA	Railway	1700	Sugars and sugars confectionary. Cane or beet sugar and chemically pure sucrose, in solid form. Raw sugar not containing added flavouring or colouring matter	11,301,156
RUSSIAN FEDERATION	ARMENIA	Railway	1512	Sunflower-seed, safflower or cotton-seed oil and fractions thereof, whether or not refined, but not chemically modified.	3,303,814

The following table depicts the top 50 transit transactions through Georgia in the year 2010 (who delivers what products in which transportation mode) for one-to-one transport from CIS countries to other countries

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
TURKMENISTAN	ITALY	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	21,238
KAZAKHSTAN	SWITZERLAND	Railway	2700	MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	14,553
KAZAKHSTAN	BERMUDA	Railway	2700	MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	30,689

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
KAZAKHSTAN	BERMUDA	Railway	2709	Petroleum oils and oils obtained from bituminous minerals, crude	29,866
AZERBAIJAN	#N/A	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	14,129
BRAZIL	AZERBAIJAN	Railway	1700	Sugars and sugars confectionary. Cane or beet sugar and chemically pure sucrose, in solid form. Raw sugar not containing added flavouring or colouring matter	4,619
AZERBAIJAN	ITALY	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	4,657
AUSTRALIA	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	922
TURKEY	ARMENIA	Railway	6900	Ceramic products. Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	197,229
KAZAKHSTAN	SWITZERLAND	Railway	2709	Petroleum oils and oils obtained from bituminous minerals, crude	12,244
TURKEY	AZERBAIJAN	Railway	8400	NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL	

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
				APPLIANCES; PARTS THEREOF	1,792
INDIA	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	770
AZERBAIJAN	BAHAMAS	Railway	2709	Petroleum oils and oils obtained from bituminous minerals, crude	11,073
MALAYSIA	AZERBAIJAN	Railway	1500	ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES	3,844
AZERBAIJAN	BAHAMAS	Railway	2700	MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	10,677
MALAYSIA	AZERBAIJAN	Railway	1511	Palm oil and its fractions, whether or not refined, but not chemically modified.	144
RUSSIAN FEDERATION	ARMENIA	Railway	1001	Wheat and meslin.	24,251
TURKEY	AZERBAIJAN	truck with one trailer	3400	Soap; organic surface-active products and preparations for use as soap, in the form of bars, cakes, moulded pieces or shapes, whether or not containing soap; paper, wadding, felt and nonwovens, impregnated, coated or covered with soap or detergent.	99,314
#N/A	AFGHANISTAN	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from	4,055

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
				bituminous minerals	
TAJIKISTAN	TURKEY	Railway	7600	ALUMINIUM AND ARTICLES THEREOF, Unwrought aluminium. Aluminium waste and scrap.	152,372
TURKEY	AZERBAIJAN	Railway	2500	SALT; SULPHUR; EARTHS AND STONE; PLASTERING MATERIAL, LIME AND CEMENT	480,008
AZERBAIJAN	TURKEY	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	1,676
TURKMENISTAN	ITALY	Railway	2700	MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	1,864
TURKEY	AZERBAIJAN	truck with one trailer	7300	ARTICLES OF IRON OR STEEL	27,825
UKRAINE	ARMENIA	Railway	7200	IRON AND STEEL	46,595
ROMANIA	ARMENIA	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	1,691
TURKEY	AZERBAIJAN	truck with	8400	NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL	

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
		one trailer		APPLIANCES; PARTS THEREOF	49,294
BULGARIA	ARMENIA	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	1,559
AZERBAIJAN	BULGARIA	Railway	2711	Petroleum gases and other gaseous hydrocarbons.	2,536
TURKMENISTAN	ITALY	Railway	2709	Petroleum oils and oils obtained from bituminous minerals, crude	1,197
KAZAKHSTAN	ITALY	Railway	2709	Petroleum oils and oils obtained from bituminous minerals, crude	1,161
UNITED STATES	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	979
ARMENIA	BULGARIA	Railway	2600	ORES, SLAG AND ASH, Iron ores and concentrates, including roasted iron pyrites	3,800
RUSSIAN FEDERATION	ARMENIA	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	5,376
AZERBAIJAN	ALBANIA	Railway	2711	Petroleum gases and other gaseous hydrocarbons.	

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
					2,264
JAMAICA	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	787
TURKEY	AZERBAIJAN	truck with one trailer	3900	PLASTICS AND ARTICLES THEREOF. Polymers of ethylene, in primary forms.	39,951
BRAZIL	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	776
GIBRALTAR	AFGHANISTAN	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	784
GREECE	TAJIKISTAN	Railway	2800	INORGANIC CHEMICALS: ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	643
TURKEY	AZERBAIJAN	Railway	6900	Ceramic products. Bricks, blocks, tiles and other ceramic goods of siliceous fossil meals (for example, kieselguhr, tripolite or diatomite) or of similar siliceous earths.	109,935
BRAZIL	ARMENIA	Railway	1700	Sugars and sugars confectionary. Cane or beet sugar and chemically pure sucrose, in solid form. Raw sugar not containing added flavouring or colouring matter	65,369

EXP. Country	IMP. Country	Transport mode	Product Code	Product name	Gross weight (kg)
KAZAKHSTAN	ARMENIA	Railway	1001	Wheat and meslin.	579
KAZAKHSTAN	ITALY	Railway	2700	MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	679
TURKEY	TURKMENISTAN	Railway	7200	IRON AND STEEL	17,841
GREECE	ARMENIA	Railway	2710	Petroleum oils and oils obtained from bituminous minerals, other than crude; preparations not elsewhere specified or included, containing by weight 70 % or more of petroleum oils or of oils obtained from bituminous minerals	601
ARMENIA	BELIZE	Railway	7204	Ferrous waste and scrap; remelting scrap ingots of iron or steel.	565
TURKEY	AZERBAIJAN	truck with one trailer	0700	EDIBLE VEGETABLES AND CERTAIN ROOTS AND TUBERS	189,222

C. RECOMMENDATIONS

This study represents a first attempt at a comprehensive analysis of Georgian trade and transit. Due to the enormous amount of information on this topic, further analysis is recommended. This includes:

- 1) Analysis by transit routes (i.e., East-West, North-South, Europe-Central Asia, etc.);
- 2) Analysis by transportation mode (i.e., air, truck, ship, etc.);
- 3) Analysis of sea transit and goods passing through ports;
- 4) Analysis of what percentage of goods transported by air is comprised of commodities (for example, it would be interesting to analyze 2011 data to find out how the opening of the direct flight from China – Urumgi changed commodities totals);
- 5) Classification of products to identify warehousing and infrastructure needs in logistical centers; analysis of costs, quality, and product types to ascertain possible replacements of current setup.

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