

Bolivia Land Titling Project

Contract No.	PCE-I-820-99-000	3-00 RAISE IQO	C Task Order No	. 820	

BLT Quarterly Progress Report: Second Quarter 2005

Submitted to:

U.S. Agency for International Development/Bolivia

Submitted by:

Chemonics International Inc.

August 5, 2005

This publication was made possible through support provided by the U.S. Agency for International Development, under the terms of Award No. PCE-I-820-99-00003-00 Task Order No. 820 of the Rural and Agricultural Incomes with a Sustainable Environment, (RAISE) IQC. The opinions expressed herein are those of the author(s) and do not necessarily reflect the views of the U.S. Agency for International Development.

CONTENTS

Executive Sum	nmary	
SECTION I	Background	4
SECTION II	Land Titling	5
SECTION III	Quarterly Progress Review: Stages of the Land Titling Process	7
SECTION IV	Quarterly Progress Review: Strategic Objectives	13
SECTION V	BLTP Project Management and Support	17
ANNEX A	Work Plan Progress Monitor	
ANNEX B	Map of Project Coverage as of June 30 th	

PAGE 2 OF 22 APRIL 1, 2005 – JUNE 30, 2005

BOLIVIA LAND TITLING QUARTERLY REPORT: APRIL – JUNE 2005

Executive Summary

The Bolivia Land Titling Project (BLTP) quarterly report covering the period from April 1 through June 30, 2005 is the seventh quarterly report submitted to the United States Agency for International Development (USAID) under the Rural and Agricultural Incomes with a Sustainable Environment, (RAISE) IQC Task Order Contract PCE-I-820-99-0003-00.

This report provides a summary of project activities, progress and accomplishments achieved during the second quarter of 2005. The first section of this report provides a synopsis of the contract and a description of the objectives and history project. The following section provides an overview of the titling process and the latest revisions to scope of the BLTP. Section three highlights the progress made at each step in the titling process and section four provides a synopsis of BLTP's progress in relation to the project's strategic objectives. Finally, the last section provides a brief update regarding general program management and support activities related to the BLTP, including the latest financial information.

SECTION I

Background

The Bolivia Land Titling Project (BLTP) contract PCE-I-820-99-0003-00, Task Order 820 under the Rural and Agricultural Incomes with a Sustainable Environment, (RAISE) IQC was signed by USAID/Bolivia and Chemonics International Inc. on November 6, 2003, with project implementation starting in December, 2003. The task order is expected to last 30 months, with an estimated completion date of May 5, 2006.

The objective of the activity is to significantly improve security of property rights and expand individual access to land markets and to the full benefits of the individual's land assets. To achieve this objective, the project is supporting the National Institute of Agrarian Reform (INRA) and the Property Registry System (DDDR) in their respective efforts to title and register properties in the Cochabamba Tropics. The project provides financial and technical assistance to INRA Cochabamba, INRA Nacional, and the Sacaba offices of the DDRR to strengthen and develop their institutional capacity to issue and register property titles.

SECTION II

Land Titling

This section provides an overview of the phases involved in the titling process, revisions to BLTP's scope of work and the current contractual targets to be achieved by the BLTP.

A. Titling Process

The titling process is divided into two phases or stages: the first phase is known as *Saneamiento*, or ownership verification, is done on the ground and involves the property owner and neighbors. The second phase known as *Titulacion*, or Titling, is the processing of all the documentation needed to register and issue a property title.

The BLTP was designed to assist INRA and DDRR in the completion of the entire titling process (ownership verification and titling) of 5,000 properties in an area covering 100,000 hectares under INRA's plans I and II; and to assist INRA and DDRR to carry out the titling phase of an additional 25,000 property titles in an area covering 465,000 hectares under INRA's plan III, which was assigned to the European Union's PRAEDAC project for ownership verification (Saneamiento).

B. Scope of Work Modification

Early in 2004 it became evident that the reality of the titling situation in the Chapare was far different than what was originally assumed during the design of BLTP. Consequently, the original targets proposed in the BLTP contract were revisited and revised according to the actual circumstances. Two major differences exist between the original assumptions at the conception of the project and the on the ground reality. First, the target area assigned to BLTP initially contained less than the 5,000 titles target specified in the Chemonics contract. To fulfill the contract objectives, an additional 1,027 properties covering an area of 12,000 hectares were assigned to Chemonics so that the 5,000 target could be reached. This addition is known as Plan IIb. Second, PRAEDAC has not been able to deliver to INRA the ownership verification documentation of the 25,000 properties, for which it was responsible under Plan III, for further processing with Chemonics assistance.

Given the difficulties that PRAEDAC has encountered in delivering ownership verification documentation to INRA, and given the fact that INRA had considerable idle capacity, the Technical Institutional Coordinating Committee CTI composed of USAID Bolivia, INRA, Programa de Desarollo Alternativo Regional (PDAR) and the Vice Ministry of Alternative Development (VMDA) (CTI) decided to make the following adjustment to the titling plans for the Cochabamba Tropics:

• Reassigned responsibilities and geographic areas to the BLTP and PRAEDAC projects. PRAEDAC assumed full responsibility for Plan III, under which PRAEDAC is charged with verifying ownership and titling in the area originally assigned to PRAEDAC comprised of 465,000 hectares with approximately 25,000 properties. Subsequently, in

view of implementation delays and the short period of time remaining in the life of the project, PRAEDAC revised its projection of results several times, standing now at 160,000 hectares or about 8,000 titles.

• Approved the implementation of Plan IV developed by BLTP/INRA. Under Plan IV BLTP/INRA will carry out ownership verification (Saneamiento) of 1,600 properties and ownership verification and titling of an additional 1,600 properties in an area covering 50,000 hectares.

C. Revised BLTP Results

As a result of the above changes, the quantifiable targets to be achieved by the BLT by May 2006 are:

- Verification of ownership (saneamiento) and titling of 100,000 hectares containing 5,000 titles under Plans I and II and IIb
- Verification of ownership and titling off 1,600 titles covering 25,000 hectares under Plan IV
- Verification of ownership of 1,600 properties in an area of 25,000 hectares, Under Plan IV.

SECTION III

Quarterly Progress Review: Stages of the Land Titling Process

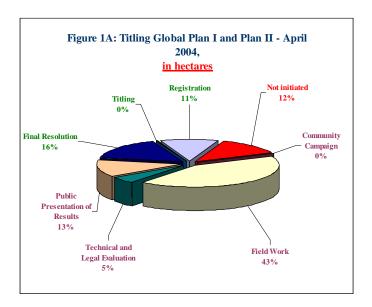
The following series of pie charts, divided into the seven major steps involved in the process of titling, provide a graphic comparison of the status of land titling in April 2004 with the current land titling status. The three sets of graphs below, each set containing four pie charts illustrate the progress made in each of the seven steps of the titling process and compare the percentage of hectares and properties titled in April 2004 with the percentage of hectares and properties titled as of June 2005.

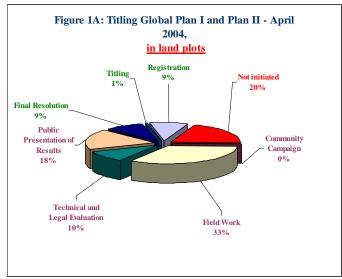
It is important to keep in mind that ownership verification is a four step process while land titling is a three step process. The four steps in the ownership verification process include: community campaigns, field work, technical and legal evaluation, and public presentation of results. The three steps in the titling process are: final resolution, titling, and registration.

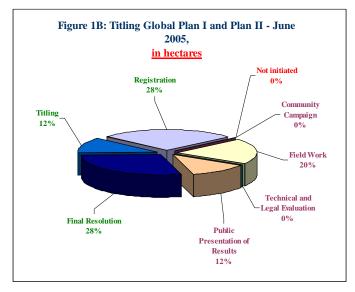
Moreover, although this report incorporates Plan IV, the BLTP only recently begun working in this plan and as such Plan IV is not included in the first set of graphs. The first set of graphs depicts the status of the work BLTP is doing under Plans I, II, and IIb. Progress is measured by moving from step one to step seven, therefore the higher the percentages in the final steps, the closer INRA is to completing the process. For lack of information, we are unable to include PRAEDAC's Plan III, which would depict the global situation of titling in the Chapare.

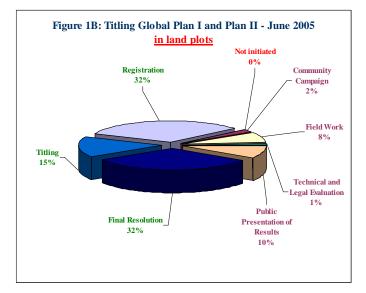
A. BLTP Titling Progress - Plans I, Ila and Ilb

Figures 1A and 1B depict the status of titling in the 100,000 hectares that fall under Plans I, IIa, and IIb in April of 2004 and in June 2005. In April of 2004 at the start of BLTP intervention, over 61% of all land plots in Plan I and Plan II were in the ownership verification phase. By June 2005, the number of land plots in the same phase had been reduced to 21%, including the land plots incorporated under Plan IIb late in 2004.





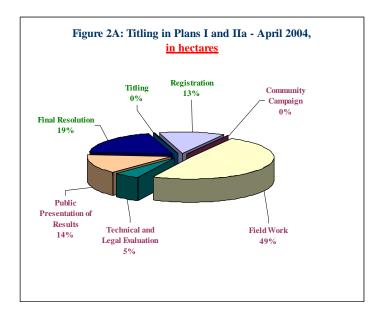


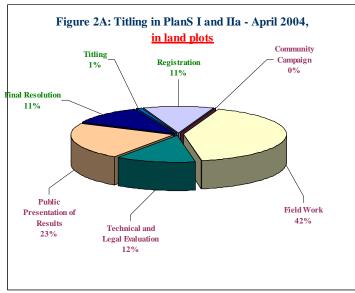


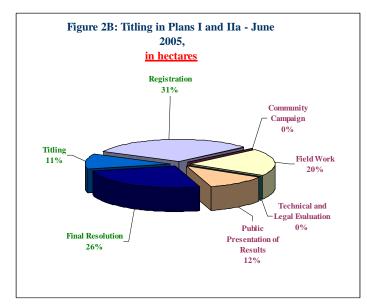
PAGE 8 OF 22 APRIL 1, 2005 – JUNE 30, 2005

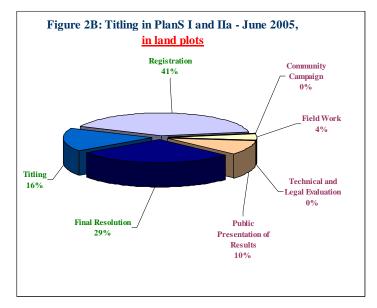
B. Titling Plans I and Ila

Plans I and IIa cover an area of 86,187 hectares which contain 4,033 land plots. In April 2004, more than 77% of these properties were in the ownership verification phase; one year later only 14% of these properties remain in same phase. Although, BLTP had expected to conclude with the verification of ownership in Plan 1 and IIa, the documentation of many titles was found to contain errors and had to be redone.





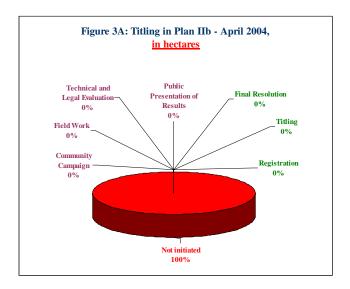


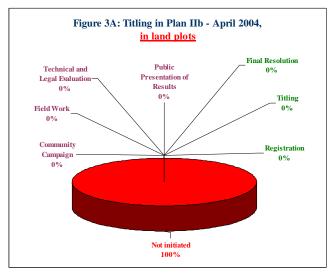


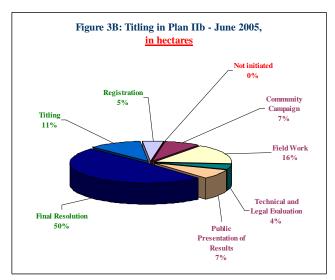
PAGE 9 OF 22 APRIL 1, 2005 – JUNE 30, 2005

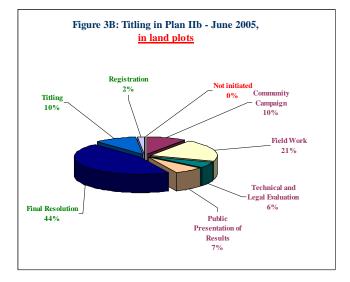
C. Titling Plan IIb

Plan IIb was formulated so that the BLTP/INRA's goal of 5,000 titles could be met. We started work in June of 2004 in 1,027 additional land plots covering an area of 12,195 hectares. It is in this area BTPL/INRA had the most success with streamlined procedures, cutting down the time needed for each step. By June of 2005, 57% of the properties were in the titling phase and 43% of the properties are in the verification phase.









PAGE 10 OF 22 APRIL 1, 2005 – JUNE 30, 2005

D. Titling Plan III

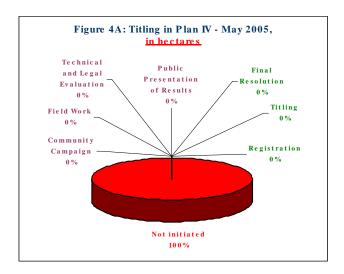
As explained above, the BLTP is no longer responsible for reporting on Plan III which is managed by the Programa de Apoyo a la Estrategia de Desarrollo Alternativo Del Chapare/Blominfo, Kadaster and Proin S.R.L (PRAEDAC/BPK) team. However, the BLTP will include data from Plan III as an annex to upcoming reports once this information becomes available.

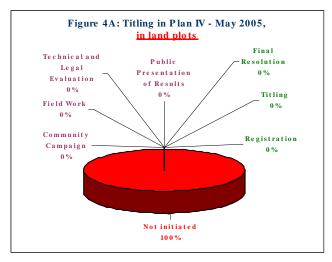
Given the original goals of this project -- 465,000 hectares and 25,000 property titles -- the impact of Plan III in the overall situation of titling in the Chapare is considerable. Having reevaluated original estimates several times, PRAEDAC has established new results indicators impacting the areas to be targeted as well as the total number of properties to be verified. The latest estimates are that PRAEDAC may complete ownership verification in 136,000 hectares with approximately 8,000 properties.

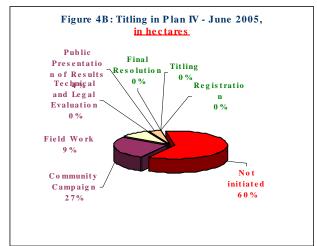
Considering that PRAEDAC is likely to conclude having accomplished only a fraction of its original mandate -to title 25,000 properties covering 465,000 hectares- it is probable that the disillusionment caused by unmet expectations will have a negative impact on INRA and future of titling activities in the Chapare. With thousands of frustrated property owners, the credibility of INRA will be seriously damaged if it unable to finish what PRAEDAC started.

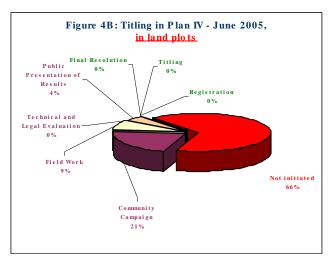
E. Titling Plan IV

As a result of the modified Terms of Reference, the BLTP is no longer responsible for helping INRA process titles regularized by the PRAEDAC project. BLTP is now responsible for regularizing and titling an additional 3,330 properties under an expanded Plan IV. Plan IV was officially approved in June 2005. The goals of plan IV are to carry out the ownership verification and tiling of properties in a pre-designated area of 25,000 hectares and to carry out the ownership verification of properties in an additional area of 25,000 hectares. Having acquired practical experience in the streamlining of the titling process, work under Plan IV is proceeding at an unprecedented fast pace. As of June 30, over 13,000 hectares are in the process of completing the community campaign step.









PAGE 12 OF 22 APRIL 1, 2005 – JUNE 30, 2005

SECTION IV

Quarterly Progress Review: Strategic Objectives

In this section we report on the specific achievements and activities during the quarter for each of the four strategic objectives. The project has four strategic objectives: 1) Develop and Strengthen INRA's Institutional Capacity; 2) Develop and Strengthen DDRR's Institutional Capacity; 3) Develop and Implement and Outreach Dissemination Program.

A. Strategic Objective 1: Develop and Strengthen INRA's Institutional Capacity

While the INRA Cochabamba office is experiencing a change in its work culture, and has developed significant capacity to process titles through the ownership verification phase, the La Paz office that must complete the titling and registration phase continues to resist change, and continues to fall behind the goals specified in the FARAs. The BLTP has informed the INRA La Paz office that it will not pay salaries it does not deliver results as specified in the FARA. After much discussion, at end of the quarter ended, the BLTP and INRA reached an understanding that a new FARA will be signed with the La Paz office on the condition of the completion previous period results without additional resources.

A.1 Instituto Nacional de Reforma Agraria (INRA)

A.1.1 INRA Cochabamba

During the quarter the BLTP made changes in the configuration of its staff in response to the work requirements as the titling documentation moves from one step to the next. The most significant of the changes in BLTP staffing are the replacement of Mr. Jose Luis Delgado with Mr. Rafael Beltran as the BLTP technical manager posted in the Villa Tunari office. While INRA personnel have become technically proficient thanks to Mr. Delgado's work, management skills are stills inadequate. Mr. Delgado's work was successfully completed. Mr. Beltran's mission is to strengthen managerial skills and improve work quality, so that titling documentation are free of errors and thus accelerate the process further. In addition, and to remedy serious quality problems in the documentation of titles, the BLTP hired a team of 5 quality control specialists. Lack of consistency, lack of attention to detail and errors in the documentation of titles are a major cause of delays. These errors are usually caught in the final inspection before the President's signature and sent back to Cochabamba for correction.

A.1.2 INRA La Paz

As mentioned before, change and capacity development in the La Paz INRA office has proven to be harder to achieve. Despite the commitment of INRA Director, the staff assigned to work with the BLTP continues to resist changing work habits and culture. Working to produce concrete results in specified time schedules is slowly being accepted and only because we have linked producing results to salary payment.

A.1.3 INRA Nacional

One important step in building INRA's institutional capacity was the delegation of several functions by the National Office to the Cochabamba Departmental Office. The Departmental office was given the authority to deal directly with the Agrarian Superintendence to obtain land prices. This development speeds up the titling process by cutting down the time it took to go through the Nacional office to obtain the land price determinations required by law.

A.2 Plan I and Plan II

As previously explained the FARA contains specific goals for each month of the quarter. Table 1 shows the target and accomplishments for the quarter.

Table 1. Plans I and IIa progress status for the quarter (April - June, 2005)

Activity	Indicator	Responsible Party	Target	Achievement	Percentage
Technical and Legal Evaluation	N° of hectares with legal/technical evaluation	Villa Tunari Office	1,582	1,582	100%
Public Presentation of Results	N° of polygons with a Resolution fixing the price	Agrarian Superintendent	5	5	100%
	N° of plots with Public Exposition of Results and Conclusions	Villa Tunari INRA Office	644	416	65%
Final Resolution	N° of polygons with Final Resolution	INRA Cochabamba	25	8	32%
Titling	N° of validated files sent to INRA National for titling	INRA Cochabamba	15	11	73%
	N° of files sent for titling and certifications	INRA Nacional	15	11	73%
Registered titles	N° of executive titles registered in DDRR	Derechos Reales Sacaba	1,172	580	49%

In a linear progression where one step leads to the next, any delays affect all following steps. As we reported in our previous report, the Superintendencia Agraria moved to Santa Cruz and has taken longer than anticipated to start operations. The key ingredient they provide to the process is the value of the property, allowing for the determination of the final resolution after which there is a public presentation of findings -- the final step before the issuance of the deed (title).

INRA failed to meet its goal of 25 final resolutions because of errors in the titling documentation and had to start a process to correct them. This particular batch of titles underwent the early stages of ownership verification prior to April 2004. The discovery of errors in the last step of the process highlighted serious quality problems at all levels in INRA. This is a problem that the BLTP is working to correct with the introduction of a quality control unit to make sure no errors are overlooked in any of the steps of the tilting process.

A.3 Plan IIb and Plan IV

Plan IIb covers an area of over 12,000 hectares and contains 1,027 properties. This area was added to BLT's work load so that the target of 5,000 properties and 100,000 hectares could be met.

Because of the geographic proximity of the areas under Plans IIb and IV, we will report progress on both plans jointly in this section.

Table 2 Plan IIB and Plan IV progress status for the quarter (-April - June, 2005)

Activity	Indicador	Responsible Party	Target	Achievement	Percentage
Communit	N° of instructive resolutions published	Villa Tunari Office	4	16	400%
y Campaign	N° public campaigns completed	Villa Tunari Office	4	16	400%
Field Work	N° of hectares with field work completed	Villa Tunari Office	4,339	3,772	87%
Technical and Legal Evaluation	N° of hectares with legal/technical evaluation	Villa Tunari Office	5,599	4,495	80%
Public	N° of polygons with a resolution fixing a price	Agrarian Superintendent	14	7	50%
Presentatio n of Results	N° of plots with Public Presentation of Results and Conclusions	Villa Tunari Office	715	510	71%
Final Resolution	N° of polygons with Final Resolution	INRA Cochabamba	10	5	50%
Titling	N° of validated files sent to INRA National for titling	INRA Cochabamba	3	1	33%
	N° of files sent for titling and certifications	INRA Nacional	3	1	33%
Registered titles	N° of executive titles registered in DDRR	Derechos Reales Sacaba	12	16	133%

While some targets were easily exceeded as shown in the table above, others were not met pointing out bottlenecks that need to be resolved. It should also be noted that the later stages of the titling process are the ones falling short of even modest targets. These steps are the responsibility of the La Paz office which resists being held accountable for results they have committed to achieve. The BLTP's policy is that it will not pay the salaries of INRA staff that fail to meet their targets without a valid explanation. This policy has worked well in the Cochabamba INRA office and we feel confident that it is having an impact in the La Paz office.

B. Strategic Objective 2: Develop and Strengthen Derechos Reales (DDRR's) Institutional Capacity

DDRR (Derechos Reales) currently has the capacity to process large numbers of titles. However, until INRA starts producing significant numbers of titles, BLTP support is limited to maintaining the installed capacity. For this reason the second FARA with DDRR was extended until the end of the year without major modifications. It should be noted that the installed capacity in the DDRR office is not idle. The DDRR office of Sacaba has become a model of efficiency in handling all matters it attends in a vast area that includes the Tropics

On June 25th, INRA delivered 719 property titles in the Chapare. The titles were registered in Derechos Reales and they belong to 22 communities (colonia or sindicato)

C. Strategic Objective 3: Outreach Dissemination Program

The communication strategy was modified to adapt to the changes in the distribution of tasks among the donors and the fact that the BLTP is now working in new areas, areas that have traditionally been opposed to titling for political reasons. Due to high political sensitivities in the region, BLTP/INRA communications directed to communities and local organizations are mostly carried out community by community. The communications campaign is being implemented by a group of INRA technicians trained by BLTP. In addition, based on results, and to promote more interest in titling in general and in Plan IV in particular, INRA's outreach and communications unit started a radio campaign in early June to inform the public, on a weekly basis, what INRA is doing, where, and how much was achieved.

D. Strategic Objective 4: Develop and Strengthen the Municipalities' Capacity

No activities were undertaken under this objective. The contract was modified to reflect the fact that under the current legal and institutional framework, municipalities have neither interest nor incentive to set up a rural cadastre, simply because they can not collect taxes from the majority of the rural property owners.

BLTP work in this area will be limited to carrying out an assessment of the legal, institutional and policy frameworks that govern for municipal cadastres and make recommendations. The assessment will start in mid October.

SECTION V

BLTP Project Management and Support

This section includes information related to general project management and support activities associated with the BLTP.

A. Third Budget Modification

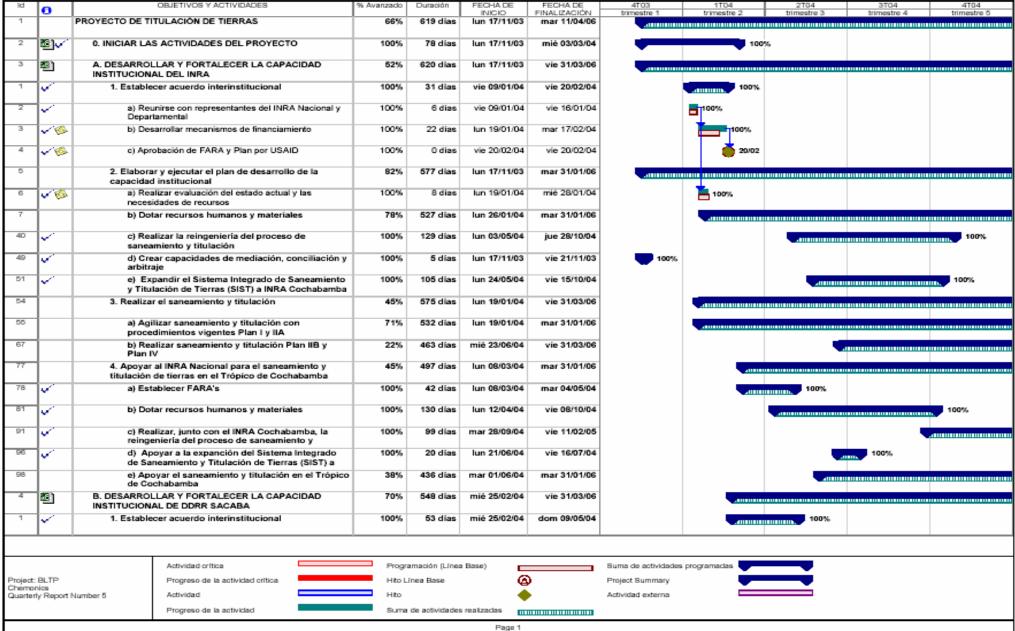
As mentioned in section IIB of this report the BLTP's Terms of Reference (TOR) were as a result of a decision of the Inter-Institutional Committee to authorize the BLTP to undertake an expanded Plan IV. Due to the modification of BLTP's TOR, it was also necessary to realign the contract budget.

In late June the BLTP submitted modification number three to the Task Order contract which was consequently approved by USAID in early July. The primary purpose of modification three, which is retroactive as of May 1, 2005, is to increase the total level of effort and workdays ordered in the task order budget to facilitate the adjustments in the composition, skill and salary levels of our team of local long-term specialists deemed necessary for successful implementation of the new TORs.

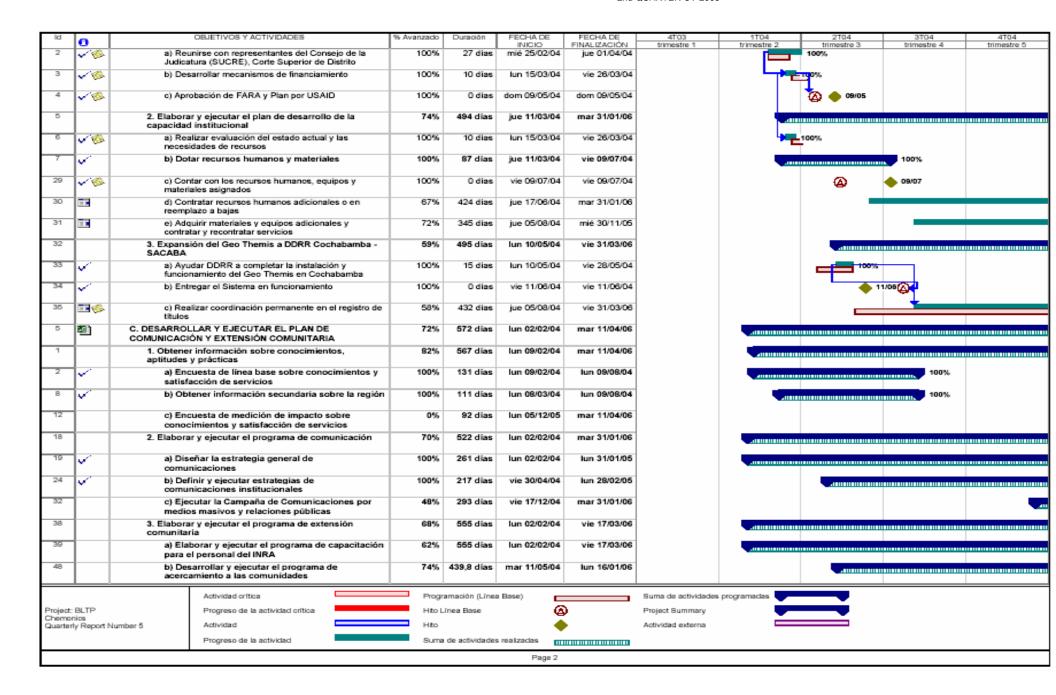
ANNEX A

Work Plan Progress Monitor

PAGE 18 OF 22 APRIL 1, 2005 – JUNE 30, 2005



2nd QUARTER CY 2005



ANNEX B

Map of Project Coverage as of June 30th

ESTADO ACTUAL DE SANEAMIENTO - INRA TROPICO DE COCHABAMBA (Por Planes)

